

H&R Block Holds Investor Conference

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KANSAS CITY, MO, Dec 09, 2011 (MARKETWIRE via COMTEX) --

H&R Block, Inc. (NYSE: HRB) held its investor conference in New York City yesterday. H&R Block's senior leaders outlined the company's growth strategies and outlook for fiscal year 2012 and beyond.

President and CEO Bill Cobb opened with remarks on the company's strategic objectives, citing a primary focus on growing clients and segment share in the company's core tax business.

Chief Marketing Officer Robert Turtledove then outlined the company's customer segmentation strategy, as well as the company's brand and product marketing efforts for the upcoming tax season.

Next, Phil Mazzini, President of Retail Tax, provided an in depth review of the assisted tax business, demonstrating the operational tactics that the company believes will drive continued segment share gains in tax season 2012 and beyond.

Jason Houseworth, President of Digital Tax, unveiled key innovations in the digital tax business, rolling out mobile and tablet applications for the company's core product offerings.

Finally, Jeff Brown, Chief Financial Officer, outlined forward growth prospects, the company's capital allocation strategy, and financial guidance metrics through fiscal 2014.

The event was broadcast live in a listen-only format for the media and public on H&R Block's website. A replay of the webcast, related presentation slides, and a transcript of the event is available on H&R Block's investor relations website at www.hrblock.com.

Forward-Looking Statements This announcement may contain forward-looking statements, which are any statements that are not historical facts. These forward-looking statements, as well as the Company's guidance, are based upon the Company's current expectations and there can be no assurance that such expectations will prove to be correct. Because forward-looking statements involve risks and uncertainties and speak only as of the date on which they are made, the Company's actual results could differ materially from these statements. These risks and uncertainties relate to, among other things, uncertainties regarding the Company's ability to attract and retain clients; meet its prepared returns targets; uncertainties and potential contingent liabilities arising from our former mortgage loan origination and servicing business; uncertainties in the residential mortgage market and its impact on loan loss provisions; uncertainties pertaining to the commercial debt market; competitive factors; the Company's effective income tax rate; litigation defense expenses and costs of judgments or settlements; uncertainties regarding the level of share repurchases; and changes in market, economic, political or regulatory conditions. Information concerning these risks and uncertainties is contained in Item 1A of the Company's 2011 annual report on Form 10-K and in other filings by the Company with the Securities and Exchange Commission. The Company does not undertake any duty to update any forward-looking statements, whether as a result of new information, future events, or otherwise.

About H&R Block H&R Block Inc. (NYSE: HRB) has prepared more than 575 million tax returns worldwide since 1955, making it the country's largest tax services provider. In fiscal 2011, H&R Block had annual revenues of \$3.8 billion and prepared more than 24.5 million tax returns worldwide, including Canada and Australia. Tax return preparation services are provided in company-owned and franchise retail tax offices by approximately 100,000 professional tax preparers, and through H&R Block At Home(TM) digital products. H&R Block Bank provides affordable banking products and services. For more information, visit the H&R Block Online Press Center.

For Further Information

Investor Relations:

Derek Drysdale

(816) 854-4513

Email Contact

Media Relations:

Gene King
(816) 854-4672
Email Contact

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