# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

 $\square$ 

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended October 31, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
 For the transition period from to

Commission file number 1-6089



(Exact name of registrant as specified in its charter)

MISSOURI

(State or other jurisdiction of incorporation or organization)

44-0607856

(I.R.S. Employer Identification No.)

One H&R Block Way, Kansas City, Missouri 64105

(Address of principal executive offices, including zip code) (816) 854-3000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes 🗹 No 🗆

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes 🗹 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer  $\square$  Accelerated filer  $\square$ 

Non-accelerated filer □ Smaller reporting company □ (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\Box$  No  $\blacksquare$ 

The number of shares outstanding of the registrant's Common Stock, without par value, at the close of business on November 30, 2013: 274,046,273 shares.



# Form 10-Q for the Period Ended October 31, 2013

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# PART I FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

| CONSOLIDATED BALANCE SHEETS   |                      |                      | pe | r share amounts |
|---|----------------------|----------------------|----|-----------------|
| s of  | <br>October 31, 2013 | <br>October 31, 2012 |    | April 30, 2013  |
|   | (unaudited)          | (unaudited)          |    |                 |
| ASSETS  |                      |                      |    |                 |
| Cash and cash equivalents   | \$<br>790,772        | \$<br>1,260,901      | \$ | 1,747,584       |
| Cash and cash equivalents — restricted  | 47,521               | 38,667               |    | 117,83          |
| Receivables, less allowance for doubtful accounts of \$52,969, \$42,761 and \$50,399                                    | 131,701              | 124,511              |    | 206,83          |
| Prepaid expenses and other current assets   | <br>225,660          | 282,874              |    | 390,08          |
| Total current assets  | <br>1,195,654        | 1,706,953            |    | 2,462,34        |
| Mortgage loans held for investment, less allowance for loan losses of \$12,704, \$18,125 and \$14,314                   | 295,907              | 370,850              |    | 338,78          |
| Investments in available-for-sale securities  | 465,344              | 388,640              |    | 486,87          |
| Property and equipment, at cost less accumulated depreciation and amortization of<br>\$449,738, \$492,670 and \$420,318 | 311,157              | 272,438              |    | 267,88          |
| Intangible assets, net  | 296,213              | 275,193              |    | 284,43          |
| Goodwill  | 442,812              | 434,492              |    | 434,78          |
| Other assets  | 267,426              | 448,164              |    | 262,67          |
| Total assets  | \$<br>3,274,513      | \$<br>3,896,730      | \$ | 4,537,77        |
| LIABILITIES AND STOCKHOLDERS' EQUITY  |                      |                      |    |                 |
| ABILITIES:  |                      |                      |    |                 |
| Customer banking deposits   | \$<br>655,129        | \$<br>790,106        | \$ | 936,46          |
| Accounts payable, accrued expenses and other current liabilities  | 426,994              | 406,447              |    | 523,92          |
| Accrued salaries, wages and payroll taxes   | 41,584               | 39,345               |    | 134,97          |
| Accrued income taxes  | 22,475               | 95,126               |    | 416,12          |
| Current portion of long-term debt   | 400,503              | 600,678              |    | 72              |
| Total current liabilities   | <br>1,546,685        | <br>1,931,702        |    | 2,012,20        |
| Long-term debt  | 506,078              | 906,125              |    | 905,95          |
| Other noncurrent liabilities  | 266,775              | 365,970              |    | 356,06          |
| Total liabilities   | 2,319,538            | 3,203,797            |    | 3,274,23        |
| OMMITMENTS AND CONTINGENCIES  |                      |                      |    |                 |
| TOCKHOLDERS' EQUITY:  |                      |                      |    |                 |
| Common stock, no par, stated value \$.01 per share, 800,000,000 shares authorized, shares issued of 316,628,110         | 3,166                | 3,166                |    | 3,16            |
| Convertible preferred stock, no par, stated value \$0.01 per share, 500,000 shares<br>authorized                        | _                    | _                    |    | -               |
| Additional paid-in capital  | 757,828              | 748,298              |    | 752,48          |
| Accumulated other comprehensive income  | 1,463                | 8,685                |    | 10,55           |
| Retained earnings   | 1,003,842            | 795,707              |    | 1,333,44        |
| Less treasury shares, at cost   | (811,324)            | (862,923)            |    | (836,09         |
| Total stockholders' equity  | <br>954,975          | <br>692,933          |    | 1,263,54        |
| Total liabilities and stockholders' equity  | \$<br>3,274,513      | \$<br>3,896,730      | \$ | 4,537,77        |

See accompanying notes to consolidated financial statements.

# **CONSOLIDATED STATEMENTS OF OPERATIONS** AND COMPREHENSIVE INCOME (LOSS)

|  |             | Three mor | nths ei | nded      |    | Six mont  | ths end | ed       |
|--|-------------|-----------|---------|-----------|----|-----------|---------|----------|
|  | October 31, |           |         |           |    | Octol     | ber 31, |          |
|  |             | 2013      |         | 2012      |    | 2013      |         | 2012     |
| REVENUES:  |             |           |         |           |    |           |         |          |
| Service revenues   | \$          | 112,432   | \$      | 116,438   | \$ | 220,232   | \$      | 196,334  |
| Product and other revenues   |             | 11,282    |         | 10,966    |    | 19,480    |         | 17,686   |
| Interest income  |             | 10,626    |         | 9,859     |    | 21,823    |         | 19,732   |
|  |             | 134,340   |         | 137,263   |    | 261,535   |         | 233,752  |
| OPERATING EXPENSES:  |             |           |         |           |    |           |         |          |
| Cost of revenues:  |             |           |         |           |    |           |         |          |
| Compensation and benefits  |             | 60,526    |         | 54,764    |    | 106,838   |         | 94,349   |
| Occupancy and equipment  |             | 82,358    |         | 82,398    |    | 161,094   |         | 162,349  |
| Provision for bad debt and loan losses   |             | 2,849     |         | 3,725     |    | 14,340    |         | 8,370    |
| Interest   |             | 14,314    |         | 23,390    |    | 28,760    |         | 45,467   |
| Depreciation of property and equipment   |             | 20,144    |         | 16,196    |    | 36,948    |         | 30,730   |
| Other  |             | 40,673    |         | 31,538    |    | 82,937    |         | 64,170   |
|  |             | 220,864   |         | 212,011   |    | 430,917   |         | 405,435  |
| Selling, general and administrative  |             | 94,092    |         | 90,327    |    | 190,789   |         | 165,805  |
|  |             | 314,956   |         | 302,338   |    | 621,706   |         | 571,240  |
| Operating loss   |             | (180,616) |         | (165,075) |    | (360,171) |         | (337,488 |
| Other income (expense), net  |             | 1,254     |         | 2,787     |    | (3,685)   |         | 5,931    |
| Loss from continuing operations before income tax benefit  |             | (179,362) |         | (162,288) |    | (363,856) |         | (331,557 |
| Income tax benefit   |             | (76,347)  |         | (61,089)  |    | (147,571) |         | (124,708 |
| Net loss from continuing operations  |             | (103,015) |         | (101,199) |    | (216,285) |         | (206,849 |
| Net loss from discontinued operations  |             | (1,928)   |         | (4,044)   |    | (3,845)   |         | (5,835   |
| NET LOSS   | \$          | (104,943) | \$      | (105,243) | \$ | (220,130) | \$      | (212,684 |
| BASIC AND DILUTED LOSS PER SHARE:  |             |           |         |           |    |           |         |          |
| Continuing operations  | \$          | (0.38)    | \$      | (0.37)    | \$ | (0.79)    | \$      | (0.76    |
| Discontinued operations  |             | (0.01)    |         | (0.02)    |    | (0.01)    |         | (0.02    |
| Consolidated   | \$          | (0.39)    | \$      | (0.39)    | \$ | (0.80)    | \$      | (0.78    |
| DIVIDENDS PER SHARE  | \$          | 0.20      | \$      | 0.20      | \$ | 0.40      | \$      | 0.40     |
| COMPREHENSIVE INCOME (LOSS):   |             |           |         |           |    |           |         |          |
| Net loss   | \$          | (104,943) | \$      | (105,243) | \$ | (220,130) | \$      | (212,684 |
| Unrealized gains (losses) on available-for-sale securities, net of taxes:  |             |           |         |           |    |           |         |          |
| Unrealized holding gains (losses) arising during the period, net of taxes (benefit) of \$728, \$131, (\$4,337) and \$283 |             | 1,138     |         | 187       |    | (6,577)   |         | 357      |
| Reclassification adjustment for gains included in income, net of taxes of \$ -, \$71, \$ - and \$71                      |             | _         |         | (104)     |    | _         |         | (104     |
| Change in foreign currency translation adjustments   |             | 582       |         | 1,252     |    | (2,510)   |         | (3,713   |
| Other comprehensive income (loss)  |             | 1,720     |         | 1,335     |    | (9,087)   |         | (3,460   |
| Comprehensive loss   | \$          | (103,223) | \$      | (103,908) | \$ | (229,217) | \$      | (216,144 |

See accompanying notes to consolidated financial statements.

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| CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS                      |           |           | (ur | naudited, in 000s) |
|--|-----------|-----------|-----|--------------------|
| Six months ended October 31,   |           | 2013      |     | 2012               |
| NET CASH USED IN OPERATING ACTIVITIES                                | <u>\$</u> | (492,373) | \$  | (567,036           |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                |           |           |     |                    |
| Purchases of available-for-sale securities                           |           | (45,158)  |     | (67,474            |
| Maturities of and payments received on available-for-sale securities |           | 55,615    |     | 53,098             |
| Principal payments on mortgage loans held for investment, net        |           | 24,340    |     | 23,608             |
| Purchases of property and equipment                                  |           | (86,926)  |     | (60,720            |
| Payments made for business acquisitions, net of cash acquired        |           | (20,927)  |     | (10,442            |
| Franchise loans:   |           |           |     |                    |
| Loans funded   |           | (22,114)  |     | (20,670            |
| Payments received  |           | 15,883    |     | 8,303              |
| Other, net   |           | 15,255    |     | 10,218             |
| Net cash used in investing activities                                |           | (64,032)  |     | (64,079            |
| CASH FLOWS FROM FINANCING ACTIVITIES:                                |           |           |     |                    |
| Repayments of long-term debt   |           | _         |     | (30,831            |
| Proceeds from issuance of long-term debt                             |           | _         |     | 497,185            |
| Customer banking deposits, net                                       |           | (275,800) |     | (37,913            |
| Dividends paid   |           | (109,324) |     | (108,428           |
| Repurchase of common stock, including shares surrendered             |           | (5,329)   |     | (339,919           |
| Proceeds from exercise of stock options                              |           | 24,536    |     | 1,288              |
| Other, net   |           | (26,619)  |     | (33,004            |
| Net cash used in financing activities                                |           | (392,536) |     | (51,622            |
| Effects of exchange rates on cash                                    |           | (7,871)   |     | (696               |
| Net decrease in cash and cash equivalents                            |           | (956,812) |     | (683,433           |
| Cash and cash equivalents at beginning of the period                 |           | 1,747,584 |     | 1,944,334          |
| Cash and cash equivalents at end of the period                       | \$        | 790,772   | \$  | 1,260,901          |
| SUPPLEMENTARY CASH FLOW DATA:  |           |           |     |                    |
| Income taxes paid, net of refunds received                           | \$        | 116,099   | \$  | 48,201             |
| Interest paid on borrowings  |           | 27,804    |     | 42,106             |
| Interest paid on deposits  |           | 1,180     |     | 2,683              |
| Transfers of foreclosed loans to other assets                        |           | 3,889     |     | 5,312              |
| Accrued additions to property and equipment                          |           | 6,729     |     | 10,273             |
| Transfer of mortgage loans held for investment to held for sale      |           | 7,608     |     | _                  |

See accompanying notes to consolidated financial statements.

H&R Block Q2 FY2014 Form 10-Q

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Presentation** - The consolidated balance sheets as of October 31, 2013 and 2012, the consolidated statements of operations and comprehensive income (loss) for the three and six months ended October 31, 2013 and 2012, and the condensed consolidated statements of cash flows for the six months ended October 31, 2013 and 2012 have been prepared by the Company, without audit. In the opinion of management, all adjustments, which include only normal recurring adjustments, necessary to present fairly the financial position, results of operations and cash flows at October 31, 2013 and 2012 and for all periods presented have been made. See note 14 for discussion of our presentation of discontinued operations.

"H&R Block," "the Company," "we," "our" and "us" are used interchangeably to refer to H&R Block, Inc. or to H&R Block, Inc. and its subsidiaries, as appropriate to the context.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted. These consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in our April 30, 2013 Annual Report to Shareholders on Form 10-K. All amounts presented herein as of April 30, 2013 or for the year then ended, are derived from our April 30, 2013 Annual Report to Shareholders on Form 10-K.

Management Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant estimates, assumptions and judgments are applied in the evaluation of contingent losses arising from our discontinued mortgage business, contingent losses associated with pending claims and litigation, allowance for loan losses, valuation allowances based on future taxable income, reserves for uncertain tax positions and related matters. Estimates have been prepared on the basis of the most current and best information available as of each balance sheet date. As such, actual results could differ materially from those estimates.

**Seasonality of Business** - Our operating revenues are seasonal in nature with peak revenues occurring in the months of January through April. Therefore, results for interim periods are not indicative of results to be expected for the full year.

**Recently Issued or Newly Adopted Accounting Standards** - In February 2013, the Financial Accounting Standards Board issued guidance which expands disclosure requirements for other comprehensive income. The guidance requires the reporting of the effect of the reclassification of items out of accumulated other comprehensive income on each affected net income line item. The guidance is effective for interim and annual periods beginning on or after December 15, 2012 and is to be applied prospectively. This guidance, which we adopted as of May 1, 2013, did not have a material impact on our financial statements.

#### NOTE 2: H&R BLOCK BANK

In July 2013, H&R Block Bank (HRB Bank) and Block Financial LLC (Block Financial) entered into a definitive Purchase and Assumption Agreement (P&A Agreement) with Republic Bank & Trust Company (Republic Bank) subject to various closing conditions, including the finalization of various operating agreements and receipt of certain required approvals (P&A Transaction). Prior to entering into the P&A Agreement, Republic Bank, which currently operates under a state bank charter and is regulated primarily by the Federal Deposit Insurance Corporation (FDIC), filed an application with the Office of the Comptroller of the Currency (OCC) for approval to convert to a national banking association. Approval and completion of this conversion were conditions to closing the P&A Transaction.

In October 2013, Republic Bank informed us that it had withdrawn its application for the conversion and its application for approval of the P&A Transaction, which was contingent upon the approval of the conversion. As a result, HRB Bank and Block Financial provided notice to Republic Bank of termination of the P&A Agreement.

We plan to continue offering financial services and products to our clients through HRB Bank during the 2014 tax season. We continue to explore alternatives for delivering financial products and services to our customers while

ceasing to be regulated as a savings and loan holding company (SLHC); however, we cannot predict the timing or the likelihood of ceasing to be regulated as an SLHC.

# NOTE 3: LOSS PER SHARE AND STOCKHOLDERS' EQUITY

Basic and diluted loss per share is computed using the two-class method. The two-class method is an earnings allocation formula that determines net income per share for each class of common stock and participating security according to dividends declared and participation rights in undistributed earnings. Per share amounts are computed by dividing net income from continuing operations attributable to common shareholders by the weighted average shares outstanding during each period. The dilutive effect of potential common shares is included in diluted earnings per share except in those periods with a loss from continuing operations. Diluted earnings per share excludes the impact of shares of common stock issuable upon the lapse of certain restrictions or the exercise of options to purchase 6.0 million shares for the three and six months ended October 31, 2012, as the effect would be antidilutive due to the net loss from continuing operations during those periods.

The computations of basic and diluted earnings per share from continuing operations are as follows:

|  |                 |        |           | (in 000s, excep | ot per | share amounts) |
|--|-----------------|--------|-----------|-----------------|--------|----------------|
|  | Three mor       | nths e | ended     | Six mont        | hs ei  | nded           |
|  | <br>Octob       | ber 3  | 1,        | <br>Octo        | ber 3  | 1,             |
|  | <br>2013        |        | 2012      | <br>2013        |        | 2012           |
| Net loss from continuing operations attributable to shareholders               | \$<br>(103,015) | \$     | (101,199) | \$<br>(216,285) | \$     | (206,849)      |
| Amounts allocated to participating securities                                  | (92)            |        | (64)      | (154)           |        | (137)          |
| Net loss from continuing operations attributable to common shareholders        | \$<br>(103,107) | \$     | (101,263) | \$<br>(216,439) | \$     | (206,986)      |
| Basic weighted average common shares   | 273,907         |        | 271,145   | 273,494         |        | 274,150        |
| Potential dilutive shares  | _               |        | —         | _               |        | —              |
| Dilutive weighted average common shares  | <br>273,907     |        | 271,145   | <br>273,494     |        | 274,150        |
| Loss per share from continuing operations attributable to common shareholders: |                 |        |           |                 |        |                |
| Basic  | \$<br>(0.38)    | \$     | (0.37)    | \$<br>(0.79)    | \$     | (0.76)         |
| Diluted  | (0.38)          |        | (0.37)    | (0.79)          |        | (0.76)         |

During the six months ended October 31, 2012, we purchased and immediately retired 21.3 million shares of our common stock at a cost of \$315.0 million.

During the six months ended October 31, 2013, we acquired 0.2 million shares of our common stock at an aggregate cost of \$5.3 million. These shares represent shares swapped or surrendered to us in connection with the vesting or exercise of stock-based awards. During the six months ended October 31, 2012, we acquired 0.1 million shares at an aggregate cost of \$2.4 million for similar purposes.

During the six months ended October 31, 2013 and 2012, we issued 1.6 million and 0.5 million shares of common stock, respectively, due to the vesting or exercise of stock-based awards.

During the six months ended October 31, 2013, we granted equity awards equivalent to approximately 0.8 million shares under our stock-based compensation plans, consisting primarily of nonvested units. Nonvested units generally either vest over a threeyear period with one-third vesting each year or cliff vest at the end of a three-year period. Stock-based compensation expense of our continuing operations totaled \$6.2 million and \$10.8 million for the three and six months ended October 31, 2013, respectively, and \$5.4 million and \$7.8 million for the three and six months ended October 31, 2012, respectively. As of October 31, 2013, unrecognized compensation cost for stock options totaled \$2.0 million, and for nonvested shares and units totaled \$33.3 million.

#### **NOTE 4: RECEIVABLES**

Short-term receivables consist of the following:

|  |                  |                  | (in 000s)      |
|--|------------------|------------------|----------------|
| As of  | October 31, 2013 | October 31, 2012 | April 30, 2013 |
| Loans to franchisees                             | \$<br>70,390     | \$<br>69,110     | \$<br>65,413   |
| Receivables for tax preparation and related fees | 35,927           | 34,083           | 49,356         |
| Canadian CashBack receivables                    | 2,036            | 3,863            | 47,658         |
| Emerald Advance lines of credit                  | 21,692           | 23,630           | 23,218         |
| Royalties from franchisees                       | 10,732           | 8,744            | 10,722         |
| Credit cards                                     | 6,115            | -                | 7,733          |
| Other  | 37,778           | 27,842           | 53,134         |
|  | 184,670          | 167,272          | <br>257,234    |
| Allowance for doubtful accounts                  | (52,969)         | (42,761)         | (50,399)       |
|  | \$<br>131,701    | \$<br>124,511    | \$<br>206,835  |
|  |                  |                  |                |

The short-term portions of Emerald Advance lines of credit (EAs), loans made to franchisees, CashBack balances and credit card balances are included in receivables, while the long-term portions are included in other assets in the consolidated balance sheets. These amounts are as follows:

|                         |              |                         |              | (in 000s)    |
|-------------------------|--------------|-------------------------|--------------|--------------|
|                         | EAs          | Loans<br>to Franchisees | CashBack     | Credit Cards |
| As of October 31, 2013: |              |                         |              |              |
| Short-term              | \$<br>21,692 | \$<br>70,390            | \$<br>2,036  | \$<br>6,115  |
| Long-term               | <br>6,161    | <br>108,874             | <br>_        | <br>13,603   |
|                         | \$<br>27,853 | \$<br>179,264           | \$<br>2,036  | \$<br>19,718 |
| As of October 31, 2012: |              |                         |              |              |
| Short-term              | \$<br>23,630 | \$<br>69,110            | \$<br>3,863  | \$<br>—      |
| Long-term               | <br>10,825   | <br>119,102             | <br>—        | <br>-        |
|                         | \$<br>34,455 | \$<br>188,212           | \$<br>3,863  | \$<br>_      |
| As of April 30, 2013:   |              |                         |              |              |
| Short-term              | \$<br>23,218 | \$<br>65,413            | \$<br>47,658 | \$<br>7,733  |
| Long-term               | 9,819        | <br>103,047             | <br>_        | <br>15,538   |
|                         | \$<br>33,037 | \$<br>168,460           | \$<br>47,658 | \$<br>23,271 |

**EAs** – We review the credit quality of our EA receivables based on pools, which are segmented by the year of origination, with older years being deemed more unlikely to be repaid. Amounts as of October 31, 2013, by year of origination, are as follows:

|   | (in 000s)    |
|---|--------------|
| Credit Quality Indicator – Year of origination: |              |
| 2013  | \$<br>7,817  |
| 2012  | 1,069        |
| 2011  | 1,987        |
| 2010 and prior                                  | 6,238        |
| Revolving loans                                 | 10,742       |
|   | \$<br>27,853 |

As of October 31, 2013 and 2012 and April 30, 2013, \$26.2 million, \$30.3 million and \$30.0 million of EAs were on non-accrual status and classified as impaired, or more than 60 days past due, respectively.

Loans to Franchisees – Loans made to franchisees as of October 31, 2013 and 2012 and April 30, 2013, consisted of \$126.3 million, \$136.9 million and \$121.2 million, respectively, in term loans made primarily to finance the purchase of franchises and \$53.0 million, \$51.3 million and \$47.3 million, respectively, in revolving lines of credit primarily for the purpose of funding off-season working capital needs.

As of October 31, 2013 and 2012 and April 30, 2013, loans with a principal amount of \$0.1 million, \$0.0 million and \$0.1 million, respectively, were more than 30 days past due, however we had no loans to franchisees on non-accrual status.

**Canadian CashBack Program** – During the tax season our Canadian operations advance refunds due to certain clients from the Canada Revenue Agency for a fee (the CashBack program). Refunds advanced under the CashBack program are not subject to credit approval, therefore the primary indicator of credit quality is the age of the receivable amount. CashBack amounts are generally received within 60 days of filing the client's return. In September of each fiscal year, any balances more than 90 days old are charged-off against the related allowance. As of October 31, 2013 and 2012 and April 30, 2013, \$0.1 million, \$0.4 million and \$1.8 million of CashBack balances were more than 60 days old, respectively.

**Credit Cards** – We utilize a four-tier underwriting approach at origination. Each of the four tiers, with Tier 4 representing the most risk, is comprised of a combination of FICO scores ranging from 521 to 680, generic and custom credit bureau based risk scores and client attributes. The criteria in the tiers are not subsequently updated. The population also includes certain clients which are "unscorable." Although we utilize the borrower's credit score for underwriting, we do not consider the credit score to be a primary measure of credit quality, since it tends to be a lagging indicator. Credit card receivable balances as of October 31, 2013, by credit tier, are as follows:

|        | (in 000s) |
|--------|-----------|
| Tier 1 | \$ 4,880  |
| Tier 2 | 8,078     |
| Tier 3 | 2,456     |
| Tier 4 | 4,304     |
|        | \$ 19,718 |
|        |           |

An aging of our credit card receivable balances as of October 31, 2013 is as follows:

| (in 000s)    |
|--------------|
| \$<br>13,069 |
| 1,411        |
| 932          |
| 847          |
| 3,459        |
| \$<br>19,718 |
| \$           |

As of October 31, 2013 and April 30, 2013, a total of \$0.3 million and \$2.1 million in unamortized deferred fees and costs were capitalized related to our credit card balances, respectively.

Long-Term Note Receivable – We have a long-term note receivable in the amount of \$54.0 million due from McGladrey & Pullen LLP (M&P) related to the sale of RSM McGladrey, Inc. (RSM) in November 2011. This note is unsecured and bears interest at a rate of 8.0%, with all principal and accrued interest due in May 2017. As of October 31, 2013, there is no allowance recorded related to this note. We continue to monitor publicly available information relevant to the financial condition of M&P to assess future collectibility. This note is included in other assets on the consolidated balance sheet, with a total of \$62.8 million, \$58.0 million and \$60.4 million in principal and accrued interest recorded as of October 31, 2013 and 2012 and April 30, 2013, respectively.

Allowance for Doubtful Accounts – Activity in the allowance for doubtful accounts for our short-term and long-term receivables for the six months ended October 31, 2013 and 2012 is as follows:

(:= 000c)

|             |              |                         |   |   |   |   |  |  |  | (in 000s)   |
|-------------|--------------|-------------------------|---|---|---|---|--|--|--|---|
| EAs         |              | Loans<br>to Franchisees |   | CashBack  |   | Credit Cards  |  | All Other  |  | Total   |
| \$<br>7,390 | \$           | -                       | \$  | 2,769   | \$  | 7,304   | \$   | 40,240   | \$   | 57,703  |
| _           |              | _                       |   | 188   |   | 4,957   |  | 966  |  | 6,111   |
| _           |              | _                       |   | (479)   |   | (6,225)   |  | (1,049)  |  | (7,753)   |
| \$<br>7,390 | \$           | _                       | \$  | 2,478   | \$  | 6,036   | \$   | 40,157   | \$   | 56,061  |
|             |              |                         |   |   |   |   |  |  |  |   |
| \$<br>6,200 | \$           | —                       | \$  | 2,279   | \$  | —   | \$   | 36,110   | \$   | 44,589  |
| 310         |              | -                       |   | 290   |   | —   |  | 550  |  | 1,150   |
| _           |              | _                       |   | (1,507)   |   | _   |  | (1,471)  |  | (2,978)   |
| \$<br>6,510 | \$           | _                       | \$  | 1,062   | \$  | _   | \$   | 35,189   | \$   | 42,761  |
| \$          | \$ 7,390<br> | \$ 7,390 \$<br>         | EAs         to Franchisees           \$         7,390         \$                  \$         7,390         \$             \$         7,390         \$             \$         7,390         \$             \$         7,390         \$             \$         6,200         \$             \$         6,200         \$             310 | EAs         to Franchisees           \$         7,390         \$         -         \$           -         -         -         -         \$           -         -         -         -         -         \$           \$         7,390         \$         -         \$         \$           \$         7,390         \$         -         \$         \$           \$         7,390         \$         -         \$         \$           \$         6,200         \$         -         \$         \$           \$         6,200         \$         -         \$         \$           310         -         -         -         -         - | EAs         to Franchisees         CashBack           \$         7,390         \$          \$         2,769           -         -         -         188          188           -         -         -         (479)         \$         2,478           \$         6,200         \$          \$         2,279           310          290          (1,507) | EAs       to Franchisees       CashBack         \$       7,390       \$       -       \$       2,769       \$         -       -       -       188       -       188       -       188       -       188       -       -       188       -       -       188       -       -       188       - | EAs         to Franchisees         CashBack         Credit Cards           \$ 7,390         \$         \$ 2,769         \$ 7,304             188         4,957             (479)         (6,225)           \$ 7,390         \$         \$ 2,478         \$ 6,036           \$ 6,200         \$         \$ 2,279         \$           310          290              (1,507) | EAs         to Franchisees         CashBack         Credit Cards           \$         7,390         \$         -         \$         2,769         \$         7,304         \$           -         -         \$         2,769         \$         7,304         \$           -         -         -         188         4,957         \$           -         -         (479)         (6,225)         \$           \$         7,390         \$         -         \$         2,478         \$         6,036         \$           \$         6,200         \$         -         \$         2,279         \$         -         \$           \$         6,200         \$         -         \$         2,279         \$         -         \$           \$         310         -         290         -         \$         -         \$           -         -         -         (1,507)         -         \$         -         \$ | EAs       to Franchisees       CashBack       Credit Cards       All Other         \$       7,390       \$       -       \$       2,769       \$       7,304       \$       40,240         -       -       -       188       4,957       966         -       -       (479)       (6,225)       (1,049)         \$       7,390       \$       -       2,478       \$       6,036       \$       40,157         \$       7,390       \$       -       \$       2,478       \$       6,036       \$       40,157         \$       6,200       \$       -       \$       2,279       \$       -       \$       36,110         310       -       290       -       550       -       \$       550       -       (1,471) | EAs         to Franchisees         CashBack         Credit Cards         All Other           \$         7,390         \$         -         \$         2,769         \$         7,304         \$         40,240         \$           -         -         -         188         4,957         966         -         -         -         966         - <t< td=""></t<> |

There were no changes to our methodology for estimating our allowance for doubtful accounts during fiscal year 2014.

#### NOTE 5: MORTGAGE LOANS HELD FOR INVESTMENT AND RELATED ASSETS

The composition of our mortgage loan portfolio is as follows:

| As of                               | October 31,   | 2013       | October 31    | , 2012     | April 30, 1   | 2013       |
|-------------------------------------|---------------|------------|---------------|------------|---------------|------------|
|                                     | <br>Amount    | % of Total | <br>Amount    | % of Total | <br>Amount    | % of Total |
| Adjustable-rate loans               | \$<br>165,289 | 54%        | \$<br>210,610 | 55%        | \$<br>191,093 | 55%        |
| Fixed-rate loans                    | 140,814       | 46%        | 175,257       | 45%        | 159,142       | 45%        |
|                                     | <br>306,103   | 100%       | 385,867       | 100%       | 350,235       | 100%       |
| Unamortized deferred fees and costs | 2,508         |            | 3,108         |            | 2,868         |            |
| Less: Allowance for loan losses     | (12,704)      |            | (18,125)      |            | (14,314)      |            |
|                                     | \$<br>295,907 |            | \$<br>370,850 |            | \$<br>338,789 |            |

Our loan loss allowance as a percent of mortgage loans was 4.2% as of October 31, 2013, compared to 4.7% as of October 31, 2012 and 4.1% as of April 30, 2013.

Activity in the allowance for loan losses for the six months ended October 31, 2013 and 2012 is as follows:

|                                    |              | (in 000s)    |
|------------------------------------|--------------|--------------|
| Six months ended October 31,       | 2013         | 2012         |
| Balance at beginning of the period | \$<br>14,314 | \$<br>26,540 |
| Provision                          | 7,224        | 6,750        |
| Recoveries                         | 2,409        | 2,291        |
| Charge-offs                        | (11,243)     | (17,456)     |
| Balance at end of the period       | \$<br>12,704 | \$<br>18,125 |

During the first quarter of fiscal year 2014, we transferred \$7.6 million of mortgage loans into the held-for-sale portfolio from the held-for-investment portfolio. At the time of the transfer, the amount by which cost exceeded fair value totaled \$2.9 million. This write-down to fair value was recorded as a provision during the six months ended October 31, 2013 and subsequently charged-off. These loans were sold during the three months ended October 31, 2013.

When determining our allowance for loan losses, we evaluate loans less than 60 days past due on a pooled basis, while loans we consider impaired, including those loans more than 60 days past due or modified as a troubled debt restructuring (TDR), are evaluated individually. The balance of these loans and the related allowance is as follows:

|   |                  |                      |    |                      |                          |    |                      |    |                      |    | (in 000s)            |  |
|---|------------------|----------------------|----|----------------------|--------------------------|----|----------------------|----|----------------------|----|----------------------|--|
| As of                                   | October 31, 2013 |                      |    |                      | October 31, 2012         |    |                      |    | April 30, 2013       |    |                      |  |
|   |                  | Portfolio<br>Balance |    | Related<br>Allowance | <br>Portfolio<br>Balance |    | Related<br>Allowance |    | Portfolio<br>Balance |    | Related<br>Allowance |  |
| Pooled (less than 60 days past due)     | \$               | 178,497              | \$ | 5,523                | \$<br>229,761            | \$ | 6,892                | \$ | 207,319              | \$ | 5,628                |  |
| Impaired:                               |                  |                      |    |                      |                          |    |                      |    |                      |    |                      |  |
| Individually (TDRs)                     |                  | 47,011               |    | 4,598                | 63,602                   |    | 5,972                |    | 55,061               |    | 4,924                |  |
| Individually (60 days or more past due) |                  | 80,595               |    | 2,583                | 92,504                   |    | 5,261                |    | 87,855               |    | 3,762                |  |
|   | \$               | 306,103              | \$ | 12,704               | \$<br>385,867            | \$ | 18,125               | \$ | 350,235              | \$ | 14,314               |  |

Detail of our mortgage loans held for investment and the related allowance as of October 31, 2013 is as follows:

|                    |                   |                   |                | (dollars in 000s) |
|--------------------|-------------------|-------------------|----------------|-------------------|
|                    | Outstanding       | <br>Loan Loss All | owance         | % 30+ Days        |
|                    | Principal Balance | Amount            | % of Principal | Past Due          |
| Purchased from SCC | \$<br>175,566     | \$<br>10,236      | 5.8%           | 31.0%             |
| All other          | 130,537           | 2,468             | 1.9%           | 8.0%              |
|                    | \$<br>306,103     | \$<br>12,704      | 4.2%           | 21.2%             |

Credit quality indicators as of October 31, 2013 include the following:

|                           |    |                    |               | (in 000s)       |
|---------------------------|----|--------------------|---------------|-----------------|
| Credit Quality Indicators | Р  | Purchased from SCC | All Other     | Total Portfolio |
| Occupancy status:         |    |                    |               |                 |
| Owner occupied            | \$ | 128,932            | \$<br>84,025  | \$<br>212,957   |
| Non-owner occupied        |    | 46,634             | 46,512        | 93,146          |
|                           | \$ | 175,566            | \$<br>130,537 | \$<br>306,103   |
| Documentation level:      |    |                    |               |                 |
| Full documentation        | \$ | 57,821             | \$<br>95,174  | \$<br>152,995   |
| Limited documentation     |    | 5,744              | 13,412        | 19,156          |
| Stated income             |    | 97,591             | 13,656        | 111,247         |
| No documentation          |    | 14,410             | 8,295         | 22,705          |
|                           | \$ | 175,566            | \$<br>130,537 | \$<br>306,103   |
| Internal risk rating:     |    |                    |               |                 |
| High                      | \$ | 53,679             | \$<br>_       | \$<br>53,679    |
| Medium                    |    | 121,887            | _             | 121,887         |
| Low                       |    | _                  | 130,537       | 130,537         |
|                           | \$ | 175,566            | \$<br>130,537 | \$<br>306,103   |

Loans given our internal risk rating of "high" were originated by Sand Canyon Corporation, formerly known as Option One Mortgage Corporation, and its subsidiaries (SCC), and generally had no documentation or were based on stated income. Loans given our internal risk rating of "medium" were generally full documentation or based on stated income, with loan-to-value ratios at origination of more than 80%, and were made to borrowers with credit scores below 700 at origination. Loans given our internal risk rating of "low" were generally obtained from parties other than SCC, with loan-to-value ratios at origination of less than 80% and were made to borrowers with credit scores greater than 700 at origination.

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Our mortgage loans held for investment include concentrations of loans to borrowers in certain states, which may result in increased exposure to loss as a result of changes in real estate values and underlying economic or market conditions related to a particular geographical location. Approximately 59% of our mortgage loan portfolio consists of loans to borrowers located in the states of Florida, California, New York and Wisconsin.

Detail of the aging of the mortgage loans in our portfolio as of October 31, 2013 is as follows:

|                    |                               |                          |                                     |                   |               | (in 000s)     |
|--------------------|-------------------------------|--------------------------|-------------------------------------|-------------------|---------------|---------------|
|                    | Less than 60<br>Days Past Due | 60 – 89 Days<br>Past Due | 90+ Days<br>Past Due <sup>(1)</sup> | Total<br>Past Due | Current       | Total         |
| Purchased from SCC | \$<br>14,794                  | \$<br>627                | \$<br>56,107                        | \$<br>71,528      | \$<br>104,038 | \$<br>175,566 |
| All other          | 5,964                         | 677                      | 9,115                               | 15,756            | 114,781       | 130,537       |
|                    | \$<br>20,758                  | \$<br>1,304              | \$<br>65,222                        | \$<br>87,284      | \$<br>218,819 | \$<br>306,103 |

(1) We do not accrue interest on loans past due 90 days or more.

Information related to our non-accrual loans is as follows:

|                  |  |   |  | (in 000s)   |
|------------------|--|---|--|---|
| October 31, 2013 |  | October 31, 2012  |  | April 30, 2013  |
|                  |  |   |  |   |
| \$<br>67,641     | \$   | 75,414  | \$   | 70,327  |
| 12,723           |  | 16,427  |  | 14,906  |
| 80,364           |  | 91,841  |  | 85,233  |
|                  |  |   |  |   |
| 3,832            |  | 3,776   |  | 3,719   |
| <br>881          |  | 506   |  | 502   |
| 4,713            |  | 4,282   |  | 4,221   |
| \$<br>85,077     | \$   | 96,123  | \$   | 89,454  |
| \$               | \$ 67,641<br>12,723<br>80,364<br>3,832<br>881<br>4,713 | \$ 67,641 \$<br>12,723<br>80,364<br>3,832<br>881<br>4,713 | \$ 67,641 \$ 75,414<br>12,723 16,427<br>80,364 91,841<br>3,832 3,776<br>881 506<br>4,713 4,282 | \$ 67,641 \$ 75,414 \$<br>12,723 16,427<br>80,364 91,841<br>3,832 3,776<br>881 506<br>4,713 4,282 |

Information related to impaired loans is as follows:

|                           |  |   |   |  |  | (in 000s)   |
|---------------------------|--|---|---|--|--|---|
| Balance<br>With Allowance |  | Balance<br>With No Allowance  |   | Total<br>Impaired Loans  |  | Related Allowance   |
|                           |  |   |   |  |  |   |
| \$<br>30,100              | \$   | 77,052  | \$  | 107,152  | \$   | 5,762   |
| 5,196                     |  | 15,258  |   | 20,454   |  | 1,419   |
| \$<br>35,296              | \$   | 92,310  | \$  | 127,606  | \$   | 7,181   |
|                           |  |   |   |  |  |   |
| \$<br>40,142              | \$   | 90,516  | \$  | 130,658  | \$   | 7,992   |
| 7,951                     |  | 17,497  |   | 25,448   |  | 3,241   |
| \$<br>48,093              | \$   | 108,013   | \$  | 156,106  | \$   | 11,233  |
|                           |  |   |   |  |  |   |
| \$<br>33,791              | \$   | 84,592  | \$  | 118,383  | \$   | 6,573   |
| 7,601                     |  | 16,932  |   | 24,533   |  | 2,113   |
| \$<br>41,392              | \$   | 101,524   | \$  | 142,916  | \$   | 8,686   |
| \$<br>\$<br>\$            | With Allowance           \$         30,100           5,196         5,196           \$         35,296           \$         35,296           \$         40,142           7,951         \$           \$         48,093           \$         33,791           7,601         \$ | With Allowance           \$         30,100         \$           \$         30,100         \$           \$         35,296         \$           \$         35,296         \$           \$         40,142         \$           7,951         \$         \$           \$         48,093         \$           \$         33,791         \$           7,601         \$         \$ | With Allowance         With No Allowance           \$         30,100         \$         77,052           5,196         15,258         15,258           \$         35,296         \$         92,310           \$         40,142         \$         90,516           7,951         17,497         \$           \$         48,093         \$         108,013           \$         33,791         \$         84,592           7,601         16,932         \$         106,932 | With Allowance         With No Allowance           \$         30,100         \$         77,052         \$           \$         30,100         \$         77,052         \$           \$         30,100         \$         77,052         \$           \$         35,196         15,258         \$           \$         35,296         \$         92,310         \$           \$         40,142         \$         90,516         \$           7,951         17,497         \$         \$         \$           \$         48,093         \$         108,013         \$           \$         33,791         \$         84,592         \$           \$         7,601         16,932         \$         \$ | With Allowance         With No Allowance         Impaired Loans           \$         30,100         \$         77,052         \$         107,152           \$         30,100         \$         77,052         \$         107,152           \$         30,100         \$         77,052         \$         107,152           \$         31,065         \$         20,454         \$         20,454           \$         35,296         \$         92,310         \$         127,606           \$         40,142         \$         90,516         \$         130,658           7,951         17,497         25,448         \$         156,106           \$         48,093         \$         108,013         \$         156,106           \$         33,791         \$         84,592         \$         118,383           7,601         16,932         24,533         24,533         16,932         16,932         16,932 | With Allowance         With No Allowance         Impaired Loans           \$         30,100         \$         77,052         \$         107,152         \$           \$         30,100         \$         77,052         \$         107,152         \$           \$         30,100         \$         77,052         \$         107,152         \$           \$         35,296         \$         92,310         \$         127,606         \$           \$         35,296         \$         90,516         \$         130,658         \$           \$         40,142         \$         90,516         \$         130,658         \$           \$         40,0142         \$         90,516         \$         130,658         \$           \$         48,093         \$         108,013         \$         156,106         \$           \$         33,791         \$         84,592         \$         118,383         \$           \$         33,791         \$         84,592         \$         118,383         \$ |

Information related to the allowance for impaired loans is as follows:

|   |                  |                  | (in 000s)      |
|---|------------------|------------------|----------------|
| As of   | October 31, 2013 | October 31, 2012 | April 30, 2013 |
| Portion of total allowance for loan losses allocated to impaired loans and TDR loans: |                  |                  |                |
| Based on collateral value method  | \$<br>2,583      | \$<br>5,261      | \$<br>3,762    |
| Based on discounted cash flow method  | <br>4,598        | <br>5,972        | <br>4,924      |
|   | \$<br>7,181      | \$<br>11,233     | \$<br>8,686    |

Information related to activities of our non-performing assets is as follows:

|   |               | (in 000s)     |
|---|---------------|---------------|
| Six months ended October 31,  | 2013          | 2012          |
| Average impaired loans:   |               |               |
| Purchased from SCC  | \$<br>121,532 | \$<br>141,521 |
| All other   | 23,646        | 26,343        |
|   | \$<br>145,178 | \$<br>167,864 |
| Interest income on impaired loans:  |               |               |
| Purchased from SCC  | \$<br>1,727   | \$<br>1,992   |
| All other   | 136           | 158           |
|   | \$<br>1,863   | \$<br>2,150   |
| Interest income on impaired loans recognized on a cash basis on non-accrual status: |               |               |
| Purchased from SCC  | \$<br>1,689   | \$<br>1,956   |
| All other   | 134           | 145           |
|   | \$<br>1,823   | \$<br>2,101   |
|   |               |               |

Activity related to our real estate owned (REO) is as follows:

|                                  |              | (in 000s)    |
|----------------------------------|--------------|--------------|
| Six months ended October 31,     | 2013         | 2012         |
| Balance, beginning of the period | \$<br>13,968 | \$<br>14,972 |
| Additions                        | 3,889        | 5,312        |
| Sales                            | (9,972)      | (5,189)      |
| Impairments                      | (792)        | (1,278)      |
| Balance, end of the period       | \$<br>7,093  | \$<br>13,817 |

#### **NOTE 6: INVESTMENTS**

AVAILABLE-FOR-SALE – The amortized cost and fair value of securities classified as available-for-sale (AFS) are summarized below:

|                            |                   |                              |  | (in 000s)     |
|----------------------------|-------------------|------------------------------|--|---------------|
|                            | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br><sub>Losses</sub> (1) | Fair Value    |
| As of October 31, 2013:    |                   |                              |  |               |
| Long-term:                 |                   |                              |  |               |
| Mortgage-backed securities | \$<br>465,861     | \$<br>4,422                  | \$<br>(9,348)                                | \$<br>460,935 |
| Municipal bonds            | 4,149             | 260                          | _  | 4,409         |
|                            | \$<br>470,010     | \$<br>4,682                  | \$<br>(9,348)                                | \$<br>465,344 |
| As of October 31, 2012:    |                   |                              |  |               |
| Short-term:                |                   |                              |  |               |
| Municipal bonds            | \$<br>1,003       | \$<br>11                     | \$<br>_                                      | \$<br>1,014   |
| Long-term:                 |                   |                              |  |               |
| Mortgage-backed securities | 378,055           | 6,116                        | (109)  | 384,062       |
| Municipal bonds            | 4,207             | 371                          | -  | 4,578         |
|                            | <br>382,262       | <br>6,487                    | (109)  | 388,640       |
|                            | \$<br>383,265     | \$<br>6,498                  | \$<br>(109)                                  | \$<br>389,654 |
| As of April 30, 2013:      |                   |                              |  |               |
| Long-term:                 |                   |                              |  |               |
| Mortgage-backed securities | \$<br>476,450     | \$<br>6,592                  | \$<br>(664)                                  | \$<br>482,378 |
| Municipal bonds            | 4,178             | 320                          | -  | 4,498         |
|                            | \$<br>480,628     | \$<br>6,912                  | \$<br>(664)                                  | \$<br>486,876 |

(1) As of October 31, 2013 and April 30, 2013, we had no securities that had been in a continuous loss position for more than twelve months. As of October 31, 2012, mortgagebacked securities with a cost of \$4.6 million and gross unrealized losses of \$1 thousand had been in a continuous loss position for more than twelve months.

We did not sell any AFS securities during the six months ended October 31, 2013. During the six months ended October 31, 2012, we received proceeds of \$5.2 million from the sale of AFS securities and recorded a gross realized gain of \$0.2 million on this sale. We did not record any other-than-temporary impairments of AFS securities during the six months ended October 31, 2013 and 2012.

Contractual maturities of AFS debt securities at October 31, 2013, occur at varying dates over the next 30 years, and are set forth in the table below.

|                   |                |    | (in 000s) |  |  |  |
|-------------------|----------------|----|-----------|--|--|--|
|                   | Amortized Cost |    |           |  |  |  |
| Maturing in:      |                |    |           |  |  |  |
| Two to five years | \$<br>4,149    | \$ | 4,409     |  |  |  |
| Beyond            | 465,861        |    | 460,935   |  |  |  |
|                   | \$<br>470,010  | \$ | 465,344   |  |  |  |
|                   |                |    |           |  |  |  |

#### NOTE 7: GOODWILL AND INTANGIBLE ASSETS

Changes in the carrying amount of goodwill of our Tax Services segment for the six months ended October 31, 2013 and 2012 are as follows:

|                      |                                    |                                       |   | (in 000s)  |
|----------------------|------------------------------------|---------------------------------------|---|--|
|                      |                                    | Accumulated                           |   |  |
| Goodwill             |                                    | Impairment Losses                     |   | Net  |
| \$<br>467,079        | \$                                 | (32,297)                              | \$  | 434,782  |
| 9,207                |                                    | _                                     |   | 9,207  |
| (1,177)              |                                    | -                                     |   | (1,177)  |
| _                    |                                    | -                                     |   | -  |
| \$<br>475,109        | \$                                 | (32,297)                              | \$  | 442,812  |
|                      |                                    |                                       |   |  |
| \$<br>459,863        | \$                                 | (32,297)                              | \$  | 427,566  |
| 6,922                |                                    | —                                     |   | 6,922  |
| 4                    |                                    | -                                     |   | 4  |
| —                    |                                    | -                                     |   | -  |
| \$<br>466,789        | \$                                 | (32,297)                              | \$  | 434,492  |
| \$<br>\$<br>\$<br>\$ | \$ 467,079<br>9,207<br>(1,177)<br> | \$ 467,079 \$<br>9,207<br>(1,177)<br> | Goodwill         Impairment Losses           \$         467,079         \$         (32,297)           9,207         -         -         -           (1,177)         -         -         -           5         475,109         \$         (32,297)           \$         475,109         \$         (32,297)           \$         459,863         \$         (32,297)           6,922         -         -         -           4         -         -         -           -         -         -         - | Goodwill         Impairment Losses           \$         467,079         \$         (32,297)         \$           9,207 |

We test goodwill for impairment annually or more frequently if events occur or circumstances change which would, more likely than not, reduce the fair value of a reporting unit below its carrying value.

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Components of the intangible assets of our Tax Services segment are as follows:

|                               |    |          |    |                             |    | (in 000s) |
|-------------------------------|----|----------|----|-----------------------------|----|-----------|
|                               |    | Gross    |    |                             |    |           |
|                               |    | Carrying |    | Accumulated<br>Amortization |    | Net       |
| As of October 31, 2013:       |    | Amount   |    | Amortization                |    | Net       |
|                               |    | 222.271  |    | (20,414)                    |    | 201.057   |
| Reacquired franchise rights   | \$ | 222,371  | \$ | (20,414)                    | Ş  | 201,957   |
| Customer relationships        |    | 109,237  |    | (53,501)                    |    | 55,736    |
| Internally-developed software |    | 98,738   |    | (76,517)                    |    | 22,221    |
| Noncompete agreements         |    | 23,659   |    | (21,898)                    |    | 1,761     |
| Franchise agreements          |    | 19,201   |    | (6,294)                     |    | 12,907    |
| Purchased technology          |    | 14,800   |    | (13,169)                    |    | 1,631     |
| Trade name                    |    | 300      |    | (300)                       |    | _         |
|                               | \$ | 488,306  | \$ | (192,093)                   | \$ | 296,213   |
| As of October 31, 2012:       |    |          |    |                             |    |           |
| Reacquired franchise rights   | \$ | 214,330  | \$ | (16,143)                    | \$ | 198,187   |
| Customer relationships        |    | 95,647   |    | (50,151)                    |    | 45,496    |
| Internally-developed software |    | 82,405   |    | (69,508)                    |    | 12,897    |
| Noncompete agreements         |    | 22,313   |    | (21,525)                    |    | 788       |
| Franchise agreements          |    | 19,201   |    | (5,014)                     |    | 14,187    |
| Purchased technology          |    | 14,700   |    | (11,495)                    |    | 3,205     |
| Trade name                    |    | 1,300    |    | (867)                       |    | 433       |
|                               | \$ | 449,896  | \$ | (174,703)                   | \$ | 275,193   |
| As of April 30, 2013:         |    |          |    |                             |    |           |
| Reacquired franchise rights   | \$ | 214,330  | \$ | (18,204)                    | \$ | 196,126   |
| Customer relationships        |    | 100,719  |    | (48,733)                    |    | 51,986    |
| Internally-developed software |    | 91,745   |    | (72,764)                    |    | 18,981    |
| Noncompete agreements         |    | 23,058   |    | (21,728)                    |    | 1,330     |
| Franchise agreements          |    | 19,201   |    | (5,654)                     |    | 13,547    |
| Purchased technology          |    | 14,800   |    | (12,331)                    |    | 2,469     |
| Trade name                    |    | 300      |    | (300)                       |    | _         |
|                               | Ś  | 464,153  | Ś  | (179,714)                   | \$ | 284,439   |

Amortization of intangible assets of continuing operations for the three and six months ended October 31, 2013 was \$6.5 million and \$12.6 million, respectively. Amortization of intangible assets of continuing operations for the three and six months ended October 31, 2012 was \$7.3 million and \$13.3 million, respectively. Estimated amortization of intangible assets for fiscal years 2014, 2015, 2016, 2017 and 2018 is \$25.5 million, \$22.9 million, \$19.3 million, \$16.0 million and \$14.6 million, respectively.

### NOTE 8: FAIR VALUE

#### FAIR VALUE MEASUREMENT

We use the following classification of financial instruments pursuant to the fair value hierarchy methodologies for assets measured at fair value:

- Level 1 inputs to the valuation are quoted prices in an active market for identical assets.
- Level 2 inputs to the valuation include quoted prices for similar assets in active markets utilizing a third-party pricing service to determine fair value.
- Level 3 valuation is based on significant inputs that are unobservable in the market and our own estimates of assumptions that we believe market participants would use in pricing the asset.

Financial instruments are presented in the tables that follow by recurring or nonrecurring measurement status. Recurring assets are initially measured at fair value and are required to be remeasured at fair value in the financial statements at each reporting date. Assets measured on a nonrecurring basis are assets that, as a result of an event or circumstance, were required to be remeasured at fair value after initial recognition in the financial statements at some time during the reporting period.

The following table presents the assets that were remeasured at fair value on a recurring basis during the six months ended October 31, 2013 and 2012:

|                                 |               |         |               |         | (dollars in 000s) |
|---------------------------------|---------------|---------|---------------|---------|-------------------|
|                                 | Total         | Level 1 | Level 2       | Level 3 | Gains (losses)    |
| As of October 31, 2013:         |               |         |               |         |                   |
| Mortgage-backed securities      | \$<br>460,935 | \$<br>— | \$<br>460,935 | \$<br>— | \$<br>(4,926)     |
| Municipal bonds                 | 4,409         | _       | 4,409         | _       | 260               |
|                                 | \$<br>465,344 | \$<br>_ | \$<br>465,344 | \$<br>_ | \$<br>(4,666)     |
| As a percentage of total assets | 14.2%         | -%      | <br>14.2%     | -%      |                   |
| As of October 31, 2012:         |               |         |               |         |                   |
| Mortgage-backed securities      | \$<br>384,062 | \$<br>_ | \$<br>384,062 | \$<br>_ | \$<br>6,007       |
| Municipal bonds                 | 5,592         | _       | 5,592         | _       | 382               |
|                                 | \$<br>389,654 | \$<br>_ | \$<br>389,654 | \$<br>_ | \$<br>6,389       |
| As a percentage of total assets | <br>10.0%     | —%      | 10.0%         | -%      |                   |

Our investments in mortgage-backed securities and municipal bonds are carried at fair value on a recurring basis with gains and losses reported as a component of other comprehensive income, except for losses assessed to be other than temporary. These include certain agency and agency-sponsored mortgage-backed securities and municipal bonds. Quoted market prices are not available for these securities, as they are not actively traded and have fewer observable transactions. As a result, we use third-party pricing services to determine fair value and classify the securities as Level 2. The third-party pricing services' models are based on market data and utilize available trade, bid and other market information for similar securities. The fair values provided by the third-party pricing services are regularly reviewed by management. Annually, a sample of prices supplied by the third-party pricing service is validated by comparison to prices obtained from other third party sources. There were no transfers of AFS securities between hierarchy levels during the six months ended October 31, 2013 and 2012.

The following table presents the assets that were remeasured at fair value on a non-recurring basis during the six months ended October 31, 2013 and 2012:

|  |               |         |             |               | (dollars in 000s) |
|--|---------------|---------|-------------|---------------|-------------------|
|  | Total         | Level 1 | <br>Level 2 | Level 3       | Losses            |
| As of October 31, 2013:                        |               |         |             |               |                   |
| REO  | \$<br>7,519   | \$<br>_ | \$<br>_     | \$<br>7,519   | \$<br>(300)       |
| Impaired mortgage loans held for<br>investment | 76,148        | _       | _           | 76,148        | (2,353)           |
|  | \$<br>83,667  | \$<br>_ | \$<br>_     | \$<br>83,667  | \$<br>(2,653)     |
| As a percentage of total assets                | <br>2.6%      | —%      | —%          | <br>2.6%      |                   |
| As of October 31, 2012:                        |               |         |             |               |                   |
| REO  | \$<br>14,646  | \$<br>— | \$<br>—     | \$<br>14,646  | \$<br>(203)       |
| Impaired mortgage loans held for<br>investment | 89,032        | _       | _           | 89,032        | (7,298)           |
|  | \$<br>103,678 | \$<br>_ | \$<br>_     | \$<br>103,678 | \$<br>(7,501)     |
| As a percentage of total assets                | <br>2.7%      | —%      | <br>—%      | 2.7%          |                   |

The following methods were used to estimate the fair value of each class of financial instrument above:

- REO includes foreclosed properties securing mortgage loans. Foreclosed assets are recorded at estimated fair value, generally based on independent market prices or appraised values of the collateral, less costs to sell upon foreclosure. The assets are remeasured quarterly based on independent appraisals or broker price opinions. Subsequent holding period gains and losses arising from the sale of REO are reported when realized. Because our REO is valued based on significant inputs that are unobservable in the market and our own estimates of assumptions that we believe market participants would use in pricing the asset, these assets are classified as Level 3.
- The fair value of impaired mortgage loans held for investment is generally based on the net present value of discounted cash flows for TDR loans or the appraised value of the underlying collateral for all other loans. Impaired and TDR loans are required to be evaluated at least annually, based on HRB Bank's Loan Policy. Impaired loans are typically remeasured every nine months, while TDRs are evaluated quarterly. These loans are classified as Level 3.

We have established various controls and procedures to ensure that the unobservable inputs used in the fair value measurement of these instruments are appropriate. Appraisals are obtained from certified appraisers and reviewed internally by HRB Bank's asset management group. The inputs and assumptions used in our discounted cash flow model for TDRs are reviewed and approved by HRB Bank management each time the balances are remeasured. Significant changes in fair value from the previous measurement are presented to HRB Bank management for approval. There were no changes to the unobservable inputs used in determining the fair values of our Level 3 financial assets.

The following table presents the quantitative information about our Level 3 fair value measurements, which utilize significant unobservable internally-developed inputs:

|   |                                   |                         |  | (in 000s)   |
|---|-----------------------------------|-------------------------|--|---|
|   | Fair Value at<br>October 31, 2013 | Valuation<br>Technique  | Unobservable Input   | Range<br>(Weighted Average)                                     |
| REO   | \$<br>7,093                       | Third party pricing     | Cost to list/sell<br>Loss severity   | 5% – 26%(5%)<br>0% – 100%(51%)                                  |
| Impaired mortgage loans held for investment –<br>non TDRs | \$<br>78,012                      | Collateral-<br>based    | Cost to list/sell<br>Time to sell (months)<br>Collateral depreciation<br>Loss severity | 0% - 154%(8%)<br>24(24)<br>(132%) - 100%(43%)<br>0% - 100%(59%) |
| Impaired mortgage loans held for investment –<br>TDRs     | \$<br>42,413                      | Discounted<br>cash flow | Aged default performance<br>Loss severity  | 29% – 49%(39%)<br>0% – 22%(6%)                                  |

#### ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts and estimated fair values of our financial instruments are as follows:

|   |                    |         |                         |                    |    |                         |    |                    |    | (in 000s)               |  |  |
|---|--------------------|---------|-------------------------|--------------------|----|-------------------------|----|--------------------|----|-------------------------|--|--|
| As of                                   | Octobe             | r 31, 2 | 2013                    | October 31, 2012   |    |                         |    | April 30, 2013     |    |                         |  |  |
|   | Carrying<br>Amount |         | Estimated<br>Fair Value | Carrying<br>Amount |    | Estimated<br>Fair Value |    | Carrying<br>Amount |    | Estimated<br>Fair Value |  |  |
| Assets:                                 |                    |         |                         |                    |    |                         |    |                    |    |                         |  |  |
| Cash and cash equivalents               | \$<br>790,772      | \$      | 790,772                 | \$<br>1,260,901    | \$ | 1,260,901               | \$ | 1,747,584          | \$ | 1,747,584               |  |  |
| Cash and cash equivalents – restricted  | 47,521             |         | 47,521                  | 38,667             |    | 38,667                  |    | 117,837            |    | 117,837                 |  |  |
| Receivables, net – short-term           | 131,701            |         | 133,884                 | 124,511            |    | 124,511                 |    | 206,835            |    | 206,810                 |  |  |
| Mortgage loans held for investment, net | 295,907            |         | 211,690                 | 370,850            |    | 226,885                 |    | 338,789            |    | 210,858                 |  |  |
| Investments in AFS securities           | 465,344            |         | 465,344                 | 389,654            |    | 389,654                 |    | 486,876            |    | 486,876                 |  |  |
| Receivables, net – long-term            | 129,180            |         | 130,023                 | 134,359            |    | 134,359                 |    | 125,048            |    | 134,283                 |  |  |
| Note receivable (including interest)    | 62,786             |         | 69,827                  | 58,049             |    | 64,508                  |    | 60,352             |    | 69,472                  |  |  |
| Liabilities:                            |                    |         |                         |                    |    |                         |    |                    |    |                         |  |  |
| Deposits                                | 656,305            |         | 656,300                 | 795,519            |    | 795,227                 |    | 938,331            |    | 934,019                 |  |  |
| Long-term borrowings                    | 906,581            |         | 947,350                 | 1,506,803          |    | 1,540,333               |    | 906,680            |    | 964,630                 |  |  |
| Contingent consideration payments       | 12,454             |         | 12,454                  | 10,277             |    | 10,277                  |    | 11,277             |    | 11,277                  |  |  |
|   |                    |         |                         |                    |    |                         |    |                    |    |                         |  |  |

Fair value estimates, methods and assumptions are set forth below. The fair value was not estimated for assets and liabilities that are not considered financial instruments.

- Cash and cash equivalents, including restricted Fair value approximates the carrying amount (Level 1).
- Receivables short-term For short-term balances with the exception of credit card receivables, the carrying values
  reported in the balance sheet approximate fair market value due to the relative short-term nature of the respective
  instruments (Level 1). The fair value of credit card balances is determined using market pricing sources based on projected
  future cash flows of the pooled assets and performance characteristics (Level 3).
- Investments in available-for-sale securities We use a third-party pricing service to determine fair value. The service's
  pricing model is based on market data and utilizes available trade, bid and other market information for similar securities
  (Level 2).
- Mortgage loans held for investment, net The fair value of mortgage loans held for investment is determined using market pricing sources based on projected future cash flows of each individual asset, and loan characteristics including channel and performance characteristics (Level 3).
- Receivables long-term The carrying values for the long-term portion of loans to franchisees approximate fair market value due to the variable interest rates (Level 1). Long-term EA receivables are carried at net realizable value which approximates fair value (Level 3). Net realizable value is determined based on historical collection rates. The fair value of credit card balances is determined using market pricing sources based on projected future cash flows of the pooled assets and performance characteristics (Level 3).
- Note receivable The fair value of the long-term note receivable from M&P assumes no prepayment and is determined using market pricing sources for similar instruments based on projected future cash flows (Level 3).
- Deposits The fair value of deposits with no stated maturity such as non-interest-bearing demand deposits, checking, money market and savings accounts is equal to the amount payable on demand (Level 1). The fair value of IRAs and other time deposits is estimated by discounting the future cash flows using the rates currently offered by HRB Bank for products with similar remaining maturities (Level 3).
- Long-term borrowings The fair value of our Senior Notes is based on quotes from multiple banks. (Level 2).

Contingent consideration payments – Fair value approximates the carrying amount (Level 3).

#### **NOTE 9: INCOME TAXES**

We file a consolidated federal income tax return in the United States with the Internal Revenue Service (IRS) and file tax returns in various state and foreign jurisdictions. Tax returns are typically examined and settled at either the exam level or through an appeal process.

In August 2013, we received written approval from the IRS Joint Committee on Taxation of the settlement of all issues related to the examination of our 2008 through 2010 federal income tax returns. The resulting reduction in uncertain tax benefits had an immaterial impact on our tax expense during the quarter. The Company's U.S. federal consolidated tax returns for 2011 and 2012 are currently under examination.

We had gross unrecognized tax benefits of \$129.8 million, \$207.4 million and \$146.4 million as of October 31, 2013 and 2012 and April 30, 2013, respectively. The gross unrecognized tax benefits decreased \$16.6 million and increased \$1.0 million during the six months ended October 31, 2013 and 2012, respectively. The decrease in unrecognized tax benefits during the second quarter ending October 31, 2013 is primarily due to the settlement with the IRS of tax years 2008-2010. We believe it is reasonably possible that the balance of unrecognized tax benefits could decrease by approximately \$23 million before October 31, 2014. The anticipated decrease is due to the expiration of statutes of limitations and anticipated settlements of state audit issues. This amount is included in accrued income taxes in our consolidated balance sheet. The remaining liability for uncertain tax positions is classified as long-term and is included in other noncurrent liabilities in the consolidated balance sheet.

Consistent with prior years, our operating loss for the six months ended October 31, 2013 is expected to be offset by income in later periods of our fiscal year due to the established pattern of seasonality in our primary business operations. As such, management has determined that it is more-likely-than-not that realization of tax benefits recorded in our financial statements will occur in our fiscal year. The amount of tax benefit recorded reflects management's estimate of the annual effective tax rate applied to the year-to-date loss from continuing operations. Certain discrete tax adjustments are also reflected in income tax expense for the periods presented.

Excluding discrete items, management's estimate of the annualized effective tax rate for the six months ended October 31, 2013 and 2012 was 38.7% and 38.9%, respectively. Our effective tax rate for continuing operations, including the effects of discrete income tax items, was 40.6% and 37.6% for the six months ended October 31, 2013 and 2012, respectively. Due to losses in both periods, a discrete tax benefit in either period increases the tax rate while an item of discrete tax expense decreases the tax rate. During the six months ended October 31, 2013, a net discrete tax benefit of \$6.9 million was recorded compared to a net discrete tax expense of \$4.2 million in the same period of the prior year.

#### NOTE 10: INTEREST INCOME AND INTEREST EXPENSE

The following table shows the components of interest income and expense:

|                      |              |          |                 |              |         | (in 000s) |
|----------------------|--------------|----------|-----------------|--------------|---------|-----------|
|                      | Three mo     | nths end | ed              | Six mon      | hs ende | d         |
|                      | <br>Octo     | ber 31,  | ber 31 <i>,</i> |              |         |           |
|                      | 2013         |          | 2012            | <br>2013     |         | 2012      |
| Interest income:     |              |          |                 |              |         |           |
| Mortgage loans, net  | \$<br>3,631  | \$       | 4,168           | \$<br>7,173  | \$      | 8,585     |
| Loans to franchisees | 2,384        |          | 2,391           | 4,673        |         | 4,746     |
| AFS securities       | 2,513        |          | 1,753           | 4,854        |         | 3,392     |
| Credit cards         | 635          |          | —               | 1,863        |         | _         |
| Other                | 1,463        |          | 1,547           | 3,260        |         | 3,009     |
|                      | \$<br>10,626 | \$       | 9,859           | \$<br>21,823 | \$      | 19,732    |
| Interest expense:    |              |          |                 |              |         |           |
| Borrowings           | \$<br>13,801 | \$       | 21,995          | \$<br>27,604 | \$      | 42,749    |
| Deposits             | 513          |          | 1,395           | 1,156        |         | 2,718     |
|                      | \$<br>14,314 | \$       | 23,390          | \$<br>28,760 | \$      | 45,467    |

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#### NOTE 11: COMMITMENTS AND CONTINGENCIES

Changes in deferred revenue balances related to our Peace of Mind (POM) program, the current portion of which is included in accounts payable, accrued expenses and other current liabilities and the long-term portion of which is included in other noncurrent liabilities in the consolidated balance sheets, are as follows:

|  |               | (in 000s)         |
|--|---------------|-------------------|
| Six months ended October 31,               | 2013          | 2012              |
| Balance, beginning of the period           | \$<br>146,286 | \$<br>141,080     |
| Amounts deferred for new guarantees issued | 1,840         | 1,383             |
| Revenue recognized on previous deferrals   | (46,977)      | (45 <i>,</i> 555) |
| Balance, end of the period                 | \$<br>101,149 | \$<br>96,908      |

In addition to amounts accrued for our POM program, we had accrued \$16.7 million, \$14.7 million and \$18.0 million as of October 31, 2013 and 2012 and April 30, 2013, respectively, related to estimated losses under our standard guarantee which is included with our standard tax preparation services. The current portion of this liability is included in accounts payable, accrued expenses and other current liabilities and the long-term portion is included in other noncurrent liabilities in the consolidated balance sheets.

We have accrued estimated contingent consideration payments totaling \$12.5 million, \$10.3 million and \$11.3 million as of October 31, 2013 and 2012 and April 30, 2013, respectively, related to acquisitions, with the short-term amount recorded in accounts payable, accrued expenses and deposits and the long-term portion included in other noncurrent liabilities. Estimates of contingent payments are typically based on expected financial performance of the acquired business and economic conditions at the time of acquisition. Should actual results differ materially from our assumptions, future payments made will differ from the above estimate and any differences will be recorded in results from continuing operations.

We have contractual commitments to fund certain franchisees requesting revolving lines of credit. Our total obligation under these lines of credit was \$91.6 million at October 31, 2013, and net of amounts drawn and outstanding, our remaining commitment to fund totaled \$38.6 million.

We have contractual commitments to fund our credit card customers on their approved revolving lines of credit. Our total obligation under the credit card agreements was \$23.7 million at October 31, 2013, and net of amounts outstanding, our remaining commitment to fund totaled \$3.7 million.

We maintain compensating balances with certain financial institutions that are creditors in our \$1.5 billion unsecured committed line of credit governed by a Credit and Guarantee Agreement (2012 CLOC), which are not legally restricted as to withdrawal. These balances totaled \$60.4 million as of October 31, 2013.

We may enter into contracts that include embedded indemnifications that have characteristics similar to guarantees. Typically, these indemnifications do not provide a stated maximum exposure and the terms of the indemnities may vary, in many cases limited only by the applicable statute of limitations. Accruals for these obligations have been established when appropriate. Historically, payments made under these types of contractual arrangements have not been material. See note 12 and note 13 to the consolidated financial statements for additional discussion regarding guarantees and indemnifications.

We evaluated our financial interests in variable interest entities (VIEs) as of October 31, 2013 and determined that there have been no significant changes related to those financial interests.

#### NOTE 12: LITIGATION AND RELATED CONTINGENCIES

We are a defendant in a large number of litigation matters, arising both in the ordinary course of business and otherwise, including as described below. The matters described below are not all of the lawsuits to which we are subject. In some of the matters, very large or indeterminate amounts, including punitive damages, are sought. U.S. jurisdictions permit considerable variation in the assertion of monetary damages or other relief. Jurisdictions may permit claimants not to specify the monetary damages sought or may permit claimants to state only that the amount sought is sufficient

to invoke the jurisdiction of the court. In addition, jurisdictions may permit plaintiffs to allege monetary damages in amounts well exceeding reasonably possible verdicts in the jurisdiction for similar matters. We believe that the monetary relief which may be specified in a lawsuit or claim bears little relevance to its merits or disposition value due to this variability in pleadings and our experience in litigating or resolving through settlement numerous claims over an extended period of time.

The outcome of a litigation matter and the amount or range of potential loss at particular points in time may be difficult to ascertain. Among other things, uncertainties can include how fact finders will evaluate documentary evidence and the credibility and effectiveness of witness testimony, and how trial and appellate courts will apply the law. Disposition valuations are also subject to the uncertainty of how opposing parties and their counsel will themselves view the relevant evidence and applicable law.

In addition to litigation matters, we are also subject to other claims and regulatory loss contingencies arising out of our business activities, including as described below.

We accrue liabilities for litigation, other claims and regulatory loss contingencies and any related settlements (such litigation, claims, contingencies and settlements are sometimes referred to, individually, as a "matter" and, collectively, as "matters") when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Liabilities have been accrued for a number of the matters noted below. If a range of loss is estimated, and some amount within that range appears to be a better estimate than any other amount within that range, then that amount is accrued. If no amount within the range can be identified as a better estimate than any other amount, we accrue the minimum amount in the range.

For such matters where a loss is believed to be reasonably possible, but not probable, or the loss cannot be reasonably estimated, no accrual has been made. It is possible that such matters could require us to pay damages or make other expenditures or accrue liabilities in amounts that could not be reasonably estimated at October 31, 2013. While the potential future liabilities could be material in the particular quarterly or annual periods in which they are recorded, based on information currently known, we do not believe any such liabilities are likely to have a material adverse effect on our consolidated financial position, results of operations and cash flows. As of October 31, 2013 and 2012 and April 30, 2013, we accrued liabilities of \$20.6 million, \$20.8 million and \$11.9 million, respectively.

For some matters where a liability has not been accrued, we are able to estimate a reasonably possible loss or range of loss. For those matters, and for matters where a liability has been accrued, as of October 31, 2013, we estimate the aggregate range of reasonably possible loss in excess of amounts accrued to be approximately \$0 to \$33 million, of which 21% relates to our discontinued operations. This estimated range of reasonably possible loss is based upon currently available information and is subject to significant judgment and a variety of assumptions, as well as known and unknown uncertainties. The matters underlying the estimated range will change from time to time, and actual results may vary significantly from the current estimate. Those matters for which an estimate is not reasonably possible are not included within this estimated range. Therefore, this estimated range of reasonably possible lose an estimate of reasonably possible loss only for certain matters meeting these criteria. It does not represent our maximum loss exposure.

For other matters, we are not currently able to estimate the reasonably possible loss or range of loss. We are often unable to estimate the possible loss or range of loss until developments in such matters have provided sufficient information to support an assessment of the reasonably possible loss or range of loss, such as quantification of a damage demand from plaintiffs, discovery from other parties and investigation of factual allegations, rulings by the court on motions or appeals, analysis by experts, and the progress of settlement negotiations. On a quarterly and annual basis, we review relevant information with respect to litigation and related contingencies and update our accruals, disclosures and estimates of reasonably possible losses or ranges of loss based on such reviews.

In the event of unfavorable outcomes in these matters, including certain of the lawsuits and claims described below, the amounts that may be required to be paid to discharge or settle them could be substantial and could have a material adverse impact on our consolidated financial position, results of operations and cash flows. Certain of these matters are described in more detail below.

LITIGATION AND OTHER CLAIMS, INCLUDING INDEMNIFICATION CLAIMS, PERTAINING TO DISCONTINUED MORTGAGE OPERATIONS – Although SCC ceased its mortgage loan origination activities in December 2007 and sold its loan servicing business in April 2008, SCC and the Company have been, remain, or may in the future be subject to

regulatory loss contingencies, claims, including indemnification claims, and lawsuits pertaining to SCC's mortgage business activities that occurred prior to such termination and sale. These contingencies, claims and lawsuits include actions by regulators, third parties seeking indemnification, including depositors and underwriters, individual plaintiffs, and cases in which plaintiffs seek to represent a class of others alleged to be similarly situated. Among other things, these contingencies, claims and lawsuits allege discriminatory or unfair and deceptive loan origination and servicing practices, fraud and other common law torts, rights to indemnification and violations of securities laws, the Truth in Lending Act (TILA), Equal Credit Opportunity Act and the Fair Housing Act. Given the impact of the financial crisis on the non-prime mortgage environment, the aggregate volume of these matters is substantial although it is difficult to predict either the likelihood of new matters being initiated or the outcome of existing matters. In many of these matters, including certain of the lawsuits and claims described below, it is not possible to estimate a reasonably possible loss or range of loss due to, among other things, the inherent uncertainties involved in these matters, some of which are beyond the Company's control, and the indeterminate damages sought in some of these matters.

On December 9, 2009, a putative class action lawsuit was filed in the United States District Court for the Central District of California against SCC and H&R Block, Inc. styled *Jeanne Drake, et al. v. Option One Mortgage Corp., et al.* (Case No. SACV09-1450 CJC). Plaintiffs allege breach of contract, promissory fraud, intentional interference with contractual relations, wrongful withholding of wages and unfair business practices in connection with not paying severance benefits to employees when their employment transitioned to American Home Mortgage Servicing, Inc. (now known as Homeward Residential, Inc. (Homeward)) in connection with the sale of certain assets and operations of SCC. Plaintiffs seek to recover severance benefits of approximately \$8 million, interest and attorney's fees, in addition to penalties and punitive damages on certain claims. On September 2, 2011, the court granted summary judgment in favor of the defendants on all claims. Plaintiffs filed an appeal, which remains pending. We have not concluded that a loss related to this matter is probable nor have we established a loss contingency related to this matter. We believe SCC has meritorious defenses to the claims in this case and intend to defend the case vigorously, but there can be no assurances as to its outcome or its impact on our consolidated financial position, results of operations and cash flows.

On October 15, 2010, the Federal Home Loan Bank of Chicago (FHLB-Chicago) filed a lawsuit in the Circuit Court of Cook County, Illinois (Case No. 10CH45033) styled Federal Home Loan Bank of Chicago v. Bank of America Funding Corporation, et al. against multiple defendants, including various SCC-related entities, H&R Block, Inc. and other entities, arising out of FHLB-Chicago's purchase of residential mortgage-backed securities (RMBSs). The plaintiff seeks rescission and damages under state securities law and for common law negligent misrepresentation in connection with its purchase of two securities collateralized by loans originated and securitized by SCC. These two securities had a total initial principal amount of approximately \$50 million, of which approximately \$38 million remains outstanding. The plaintiff agreed to voluntarily dismiss H&R Block, Inc. from the suit. The remaining defendants, including SCC, filed motions to dismiss, which the court denied. Defendants moved for leave to appeal and the circuit court denied the motion. We have not concluded that a loss related to this matter is probable nor have we accrued a liability related to this matter. We believe SCC has meritorious defenses to the claims in this case and intends to defend the case vigorously, but there can be no assurances as to its outcome or its impact on our consolidated financial position, results of operations and cash flows.

On February 22, 2012, a lawsuit was filed by SCC against Homeward in the Supreme Court of the State of New York, County of New York, styled Sand Canyon Corporation v. American Home Mortgage Servicing, Inc. (Index No. 650504/2012), alleging breach of contract and breach of the implied covenant of good faith and fair dealing in connection with the Cooperation Agreement entered into with SCC in connection with SCC's sale of its mortgage loan servicing business to the defendant in 2008. SCC is seeking relief to, among other things, require the defendant to provide loan files only by the method prescribed in applicable agreements. The court denied the defendant's motion to dismiss and an appellate court affirmed. Discovery is proceeding.

On May 31, 2012, a lawsuit was filed by Homeward in the Supreme Court of the State of New York, County of New York, against SCC styled *Homeward Residential, Inc. v. Sand Canyon Corporation* (Index No. 651885/2012). SCC removed the case to the United States District Court for the Southern District of New York on June 28, 2012 (Case No. 12-cv-5067). Plaintiff, in its capacity as the master servicer for Option One Mortgage Loan Trust 2006-2 and for the benefit of the trustee and the certificate holders of such trust, asserts claims for breach of contract, anticipatory breach, indemnity and declaratory judgment in connection with alleged losses incurred as a result of the breach of representations and warranties relating to loans sold to the trust and representation and warranties related to SCC. Plaintiff seeks specific performance of alleged repurchase obligations or damages to compensate the trust and its

certificate holders for alleged actual and anticipated losses, as well as a repurchase of all loans due to alleged misrepresentations by SCC as to itself and representations given as to the loans' compliance with its underwriting standards and the value of underlying real estate. SCC filed a motion to dismiss. Plaintiff thereafter filed an amended complaint. SCC filed a motion to dismiss the amended complaint, which remains pending. We have not concluded that a loss related to this matter is probable, nor have we accrued a liability related to this matter. We believe SCC has meritorious defenses to the claims in this case and intends to defend the case vigorously, but there can be no assurances as to its outcome or its impact on our consolidated financial position, results of operations and cash flows.

On September 28, 2012, a second lawsuit was filed by Homeward in the District Court for the Southern District of New York against SCC styled *Homeward Residential, Inc. v. Sand Canyon Corporation* (Case No. 12-cv-7319). Plaintiff, in its capacity as the master servicer for Option One Mortgage Loan Trust 2006-3 and for the benefit of the trustee and the certificate holders of such trust, asserts claims for breach of contract and indemnity in connection with losses allegedly incurred as a result of the breach of representations and warranties relating to 96 loans sold to the trust. Plaintiff seeks specific performance of alleged repurchase obligations or damages to compensate the trust and its certificate holders for alleged actual and anticipated losses. SCC filed a motion to dismiss. Plaintiff thereafter filed an amended complaint. SCC filed a motion to dismiss the amended complaint, which remains pending. We have not concluded that a loss related to this matter is probable, nor have we accrued a liability related to this matter. We believe SCC has meritorious defenses to the claims in this case and intends to defend the case vigorously, but there can be no assurances as to its outcome or its impact on our consolidated financial position, results of operations and cash flows.

On April 5, 2013, a third lawsuit was filed by Homeward in the District Court for the Southern District of New York against SCC. The suit, styled *Homeward Residential, Inc. v. Sand Canyon Corporation* (Case No. 13-cv-2107), was filed as a related matter to the second Homeward suit mentioned above. In this third lawsuit, Plaintiff, in its capacity as the master servicer for Option One Mortgage Loan Trust 2007-4 and for the benefit of the trustee and the certificate holders of such trust, asserts claims for breach of contract and indemnity in connection with alleged losses incurred as a result of the breach of representations and warranties relating to 159 loans sold to the trust. Plaintiff seeks specific performance of repurchase obligations or damages to compensate the trust and its certificate holders for alleged actual and anticipated losses. SCC filed a motion to dismiss. Plaintiff thereafter filed an amended complaint. SCC filed a motion to dismiss the amended complaint, which remains pending. We have not concluded that a loss related to this matter is probable, nor have we accrued a liability related to this matter. We believe SCC has meritorious defenses to the claims in this case and intends to defend the case vigorously, but there can be no assurances as to its outcome or its impact on our consolidated financial position, results of operations and cash flows.

Underwriters and depositors are, or have been, involved in multiple lawsuits related to securitization transactions in which SCC participated. These lawsuits allege or alleged a variety of claims, including violations of federal and state securities law and common law fraud, based on alleged materially inaccurate or misleading disclosures. Based on information currently available to SCC, it believes that the 17 lawsuits in which SCC received notice of a claim for indemnification of losses and expenses involve original investments of approximately \$14 billion. The outstanding principal amount of these investments is approximately \$4 billion. Because SCC is not party to these lawsuits (with the exception of the Federal Home Loan Bank of Chicago v. Bank of America Funding Corporation case discussed above) and does not have control of this litigation, SCC does not have precise information about the amount of damages or other remedies being asserted or the defenses to the claims in such lawsuits. Additional lawsuits against the underwriters or depositors may be filed in the future, and SCC may receive additional notices of claims for indemnification from underwriters or depositors with respect to existing or new lawsuits. We have not concluded that a loss related to any of these indemnification claims is probable, nor have we accrued a liability related to any of these claims. Certain of the notices received included, and future notices may include, a reservation of rights that encompasses a right of contribution which may become operative if indemnification is unavailable or insufficient to cover all of the losses and expenses involved. We believe SCC has meritorious defenses to these indemnification claims and intends to defend them vigorously, but there can be no assurance as to their outcome or their impact. In the event of unfavorable outcomes on these claims, the amount required to discharge or settle them could be substantial and could have a material adverse effect.

On April 3, 2012, the Nevada Attorney General issued a subpoena to SCC indicating it was conducting an investigation concerning "the alleged commission of a practice declared to be unlawful under the Nevada Deceptive

Trade Practices Act." No complaint has been filed to date. SCC plans to continue to cooperate with the Nevada Attorney General.

**EMPLOYMENT-RELATED CLAIMS AND LITIGATION** – On January 25, 2010, a wage and hour class action lawsuit was filed against us in the United States District Court for the Western District of Missouri styled *Barbara Petroski, et al. v. H&R Block Eastern Enterprises, Inc., et al.*, (Case No. 10-00075-CV-W-DW). The plaintiffs generally allege failure to compensate tax professionals nationwide for training that is required to be eligible for rehire the following tax season, and seek compensatory damages, liquidated damages, statutory penalties, pre-judgment interest, attorneys' fees and costs. A conditional class was certified under the Fair Labor Standards Act in March 2011 (consisting of tax professionals nationwide who worked in company-owned offices and who were not compensated for such training on or after April 15, 2007). Two classes were also certified under state laws in California and New York (consisting of tax professionals who worked in company-owned offices in California and New York and who were not compensated for such training on or after March 4, 2006 and on or after March 4, 2004, respectively). We filed a motion to decertify the classes, along with a motion for summary judgment on all claims. On April 8, 2013, the court granted summary judgment in our favor on all claims. The plaintiffs filed an appeal, which remains pending. We have not concluded that a loss related to this matter is probable, nor have we accrued a loss contingency related to this matter. We believe we have meritorious defenses to the claims in this matter and intend to defend them vigorously, but there can be no assurances as to the outcome of the matter or its impact on our consolidated financial position, results of operations and cash flows.

**RAL AND RAC LITIGATION** – A series of putative class action lawsuits were filed against us in various federal courts beginning on November 17, 2011 concerning the refund anticipation loan (RAL) and refund anticipation check (RAC) products. The plaintiffs generally allege we engaged in unfair, deceptive or fraudulent acts in violation of various state consumer protection laws by facilitating RALs that were accompanied by allegedly inaccurate TILA disclosures, and by offering RACs without any TILA disclosures. Certain plaintiffs also allege violation of disclosure requirements of various state statutes expressly governing RALs and provisions of those statutes prohibiting tax preparers from charging or retaining certain fees. Collectively, the plaintiffs seek to represent clients who purchased RAL or RAC products in up to forty-two states and the District of Columbia during timeframes ranging from 2007 to the present. The plaintiffs seek equitable relief, disgorgement of profits, compensatory and statutory damages, restitution, civil penalties, attorneys' fees and costs. These cases were consolidated by the Judicial Panel on Multidistrict Litigation into a single proceeding in the United States District Court for the Northern District of Illinois for coordinated pretrial proceedings, styled *IN RE: H&R Block Refund Anticipation Loan Litigation* (MDL No. 2373/No: 1:12-CV-02973-JBG). We filed a motion to compel arbitration, which remains pending. We have not concluded that a loss related to this matter is probable, nor have we accrued a loss contingency related to this matter. We believe we have meritorious defenses to the claims in these cases and intend to defend the cases vigorously, but there can be no assurances as to the outcome of these cases or their impact on our consolidated financial position, results of operations and cash flows.

**COMPLIANCE FEE LITIGATION** – On April 16, 2012, a putative class action lawsuit was filed against us in the Circuit Court of Jackson County, Missouri styled *Manuel H. Lopez III v. H&R Block, Inc., et al.* (Case # 1216CV12290) concerning a compliance fee charged to retail tax clients in the 2011 and 2012 tax seasons. The plaintiff seeks to represent all Missouri citizens who were charged the compliance fee, and asserts claims of violation of the Missouri Merchandising Practices Act, money had and received, and unjust enrichment. We filed a motion to compel arbitration of the 2011 claims. The court denied the motion. We filed an appeal, which remains pending. We have not concluded that a loss related to this matter is probable, nor have we accrued a loss contingency related to this matter. We believe we have meritorious defenses to the claims in this case and intend to defend the case vigorously, but there can be no assurances as to the outcome of the case or its impact on our consolidated financial position, results of operations and cash flows.

On April 19, 2012, a putative class action lawsuit was filed against us in the United States District Court for the Western District of Missouri styled *Ronald Perras v. H&R Block, Inc., et al.* (Case No. 4:12-cv-00450-DGK) concerning a compliance fee charged to retail tax clients in the 2011 and 2012 tax seasons. The plaintiff seeks to represent all persons nationwide (excluding citizens of Missouri) who were charged the compliance fee, and asserts claims of violation of various state consumer laws, money had and received, and unjust enrichment. Plaintiff filed a motion for class certification in September 2013. The court subsequently granted our motion to compel arbitration of the 2011 claims and stayed all proceedings with respect to the 2011 claims. We have not concluded that a loss related to this matter is probable, nor have we accrued a loss contingency related to this matter. We believe we have meritorious

defenses to the claims in this case and intend to defend the case vigorously, but there can be no assurances as to the outcome of the case or its impact on our consolidated financial position, results of operations and cash flows.

**FORM 8863 LITIGATION** - A series of putative class action lawsuits were filed against us in various federal courts and one state court beginning on March 13, 2013 (including, by way of example, *Danielle Pooley v. H&R Block, Inc.*, No. 1:13-cv-01549-JBS-KMW (D.N.J. Mar. 13, 2013); *Arthur Green and Amy Hamilton v. H&R Block, Inc., et al.*, No. 4:13-cv-11206 (E.D. Mich. Mar. 19, 2013); *Juan Ortega v. H&R Block, Inc., et al.*, No. 2:13-cv-02023-MMM-RZ (C.D. Cal. Mar. 20, 2013); and *Nikki R. Nevill v. H&R Block, Inc., et al.*, No. 1316-CV07264 (Jackson Cnty., Mo. Cir. Ct. Mar. 21, 2013)). Taken together, the plaintiffs in these actions purport to represent certain clients nationwide who filed Form 8863 during tax season 2013 through an H&R Block office or using H&R Block At Home \* online tax services or tax preparation software, and allege breach of contract, negligence and violation of state consumer laws in connection with transmission of the form. The plaintiffs seek damages, pre-judgment interest, attorneys' fees and costs. We filed motions to compel arbitration in certain of the cases. In August 2013, the plaintiff in the state court action voluntarily dismissed her case without prejudice. On October 10, 2013, the Judicial Panel on Multidistrict Litigation granted our petition to consolidate the federal lawsuits for coordinated pretrial proceedings in the United States District Court for the Western District of Missouri in a proceeding styled *IN RE: H&R BLOCK IRS FORM 8863 LITIGATION* (MDL No. 2474/Case No. 4:13-MD-02474-FJG). We have not concluded that a loss related to these lawsuits is probable, nor have we accrued a liability related to these lawsuits. We believe we have meritorious defenses to the claims in these cases and intend to defend the cases vigorously, but there can be no assurances as to the outcome of these cases or their impact on our consolidated financial position, results of operations and cash flows.

**EXPRESS IRA LITIGATION** – On January 2, 2008, the Mississippi Attorney General in the Chancery Court of Hinds County, Mississippi First Judicial District (Case No. G 2008 6 S 2) filed a lawsuit regarding our former Express IRA product that is styled *Jim Hood, Attorney for the State of Mississippi v. H&R Block, Inc., H&R Block Financial Advisors, Inc., et al.* The complaint alleges fraudulent business practices, deceptive acts and practices, common law fraud and breach of fiduciary duty with respect to the sale of the product in Mississippi and seeks equitable relief, disgorgement of profits, damages and restitution, civil penalties and punitive damages. We believe we have meritorious defenses to the claims in this case and intend to defend the case vigorously, but there can be no assurances as to its outcome or its impact on our consolidated financial position, results of operations and cash flows.

Although we sold H&R Block Financial Advisors, Inc. (HRBFA) effective November 1, 2008, we remain responsible for any liabilities relating to the Express IRA litigation, among other things, through an indemnification agreement. A portion of our accrual is related to these indemnity obligations.

LITIGATION AND CLAIMS PERTAINING TO THE DISCONTINUED OPERATIONS OF RSM MCGLADREY – On April 17, 2009, a shareholder derivative complaint was filed by Brian Menezes, derivatively and on behalf of nominal defendant International Textile Group, Inc. against McGladrey Capital Markets LLC (MCM) and others in the Court of Common Pleas, Greenville County, South Carolina (C.A. No. 2009-CP-23-3346) styled Brian P. Menezes, Derivatively on Behalf of Nominal Defendant, International Textile Group, Inc. (f/k/a Safety Components International, Inc.) v. McGladrey Capital Markets, LLC (f/k/a RSM EquiCo Capital Markets, LLC), et al. Plaintiffs filed an amended complaint in October 2011 styled In re International Textile Group Merger Litigation, adding a putative class action claim. Plaintiffs allege claims of aiding and abetting, civil conspiracy, gross negligence and breach of fiduciary duty against MCM in connection with a fairness opinion MCM provided to the Special Committee of Safety Components International, Inc. (SCI) in 2006 regarding the merger between International Textile Group, Inc. and SCI. Plaintiffs seek actual and punitive damages, pre-judgment interest, attorneys' fees and costs. On February 8, 2012, the court dismissed plaintiffs' civil conspiracy claim against all defendants. A class was certified on the remaining claims on November 20, 2012. The court granted summary judgment in favor of MCM on June 3, 2013 on the breach of fiduciary duty claim. To avoid the cost and inherent risk associated with litigation, the parties signed a memorandum of understanding to resolve the case, which is subject to approval by the court. A portion of our loss contingency accrual is related to this lawsuit for the amount of loss that we consider probable and reasonably estimable. We believe we have meritorious defenses to the claims in this case and intend to defend the case vigorously, but there can be no assurances as to its outcome or its impact on our consolidated financial position, results of operations and cash flows.

In connection with the sale of RSM and MCM, we indemnified the buyers against certain litigation matters. The indemnities are not subject to a stated term or limit. A portion of our accrual is related to these indemnity obligations.

**OTHER** – We are from time to time a party to claims, lawsuits, investigations, loss contingencies and related settlements not discussed herein arising out of our business operations. These matters may include actions by state attorneys general, other state regulators, federal regulators, individual plaintiffs, and cases in which plaintiffs seek to represent a class of others similarly situated. We believe we have meritorious defenses to each of these matters, and we are defending or intend to defend them vigorously. The amounts claimed in these matters are substantial in some instances; however, the ultimate liability with respect to such matters is difficult to predict. In the event of an unfavorable outcome, the amounts we may be required to pay to discharge liabilities or settle them could have a material adverse impact on our consolidated financial position, results of operations and cash flows.

We are also a party to claims and lawsuits that we consider to be ordinary, routine litigation incidental to our business, including, but not limited to, claims and lawsuits concerning the preparation of customers' income tax returns, the fees charged customers for various services and products, relationships with franchisees, intellectual property disputes, marketing and other competitor disputes, employment matters and contract disputes. While we cannot provide assurance that we will ultimately prevail in each instance, we believe the amount, if any, we are required to pay to discharge or settle these other matters will not have a material adverse impact on our consolidated financial position, results of operations and cash flows.

#### NOTE 13: LOSS CONTINGENCIES ARISING FROM REPRESENTATIONS AND WARRANTIES OF OUR DISCONTINUED MORTGAGE OPERATIONS

SCC ceased originating mortgage loans in December 2007 and, in April 2008, sold its servicing assets and discontinued its remaining operations.

Mortgage loans originated by SCC were sold either as whole loans to single third-party buyers or in the form of RMBSs. In connection with the sale of loans and/or RMBSs, SCC made certain representations and warranties. These representations and warranties varied based on the nature of the transaction and the buyer's or insurer's requirements, but generally pertained to the ownership of the loan, the validity of the lien securing the loan, borrower fraud, the loan's compliance with the criteria for inclusion in the transaction, including compliance with SCC's underwriting standards or loan criteria established by the buyer, ability to deliver required documentation, and compliance with applicable laws. Representations and warranties related to borrower fraud in whole loan sale transactions to institutional investors, which represented approximately 68% of the disposal of loans originated in calendar years 2005, 2006 and 2007, included a "knowledge qualifier" limiting SCC's liability to those instances where SCC had knowledge of the fraud at the time the loans were sold. Representations and warranties made in other sale transactions effectively did not include a knowledge qualifier as to borrower fraud. SCC believes it would have an obligation to repurchase a loan or indemnify certain parties with respect to a claim for a breach of a representation and warranty only if such breach materially and adversely affects the value of the mortgage loan, or a securitization insurer's or certificate holder's interest in the mortgage loan, defense issue. Such claims together with any settlement arrangements related to these losses are collectively referred to as "representation and warranty claims."

Representation and warranty claims received by SCC have primarily related to alleged breaches of representations and warranties related to a loan's compliance with the underwriting standards established by SCC at origination and borrower fraud for loans originated in calendar years 2006 and 2007. SCC has received \$2.1 billion in claims since May 1, 2008, of which \$190 million were received in fiscal year 2013 and \$1.1 billion in fiscal year 2012. SCC received new claims totaling \$69.1 million during the six months ended October 31, 2013, all of which were initiated by parties with whom SCC has tolling agreements. These tolling agreements toll the running of any applicable statute of limitations related to potential lawsuits regarding representation and warranty claims and other claims against SCC. Claims totaling approximately \$0.7 million remained subject to review as of October 31, 2013, of which, approximately \$0.2 million represent a reassertion of previously denied claims.

**SETTLEMENT ACTIONS** - SCC has entered into tolling agreements with the counterparties that initiated all of the new claims received by SCC during the six months ended October 31, 2013. Beginning in the fourth quarter of fiscal year 2013 and continuing into the second quarter of fiscal year 2014, SCC has been engaged in discussions with these counterparties regarding the bulk settlement of previously denied and potential future claims. Based on settlement discussions with these counterparties, SCC believes a bulk settlement approach, rather than the loan-by-loan resolution process, will be needed to resolve all of the representation and warranty and other claims that are the

subject of these discussions. In the event that current efforts to settle are not successful, SCC believes claim volumes may increase or litigation may result.

SCC continues to engage in a loan-by-loan review of new requests for repurchase. SCC has and will continue to vigorously contest any request for repurchase when it has concluded that a valid basis for repurchase does not exist. SCC's decision whether to engage in bulk settlement discussions is based on factors that vary by counterparty or type of counterparty and include the considerations used by SCC in determining its loss estimate, described below under "Liability for Estimated Contingent Losses."

LIABILITY FOR ESTIMATED CONTINGENT LOSSES - SCC records a liability for losses related to representation and warranty claims when those losses are believed to be both probable and reasonably estimable. Development of loss estimates is subjective, subject to a high degree of management judgment, and estimates may vary significantly period to period. SCC's loss estimate as of October 31, 2013 considers the experience gained through discussions with counterparties, and an assessment of, among other things, historical claim results, threatened claims, terms and provisions of related agreements, counterparty willingness to pursue a settlement, legal standing of counterparties to provide a comprehensive settlement, the potential pro-rata realization of the claims as compared to all similar claims and other relevant facts and circumstances when developing its estimate of probable loss. The estimate is based on the best information currently available, significant management judgment, and a number of factors, including developments in case law and those factors mentioned above, that are subject to change. Changes in any one of these factors could significantly impact the estimate.

The liability is included in accounts payable, accrued expenses and other current liabilities on the consolidated balance sheets. A rollforward of SCC's accrued liability for these loss contingencies is as follows:

|                                  |           |    | (in 000s)     |
|----------------------------------|-----------|----|---------------|
| Six months ended October 31,     | 20        | 13 | 2012          |
| Balance, beginning of the period | \$ 158,76 | 55 | \$<br>130,018 |
| Provisions                       |           | _  | _             |
| Payments                         |           |    | <br>(753)     |
| Balance, end of the period       | \$ 158,76 | 55 | \$<br>129,265 |
|                                  |           |    |               |

SCC is taking the legal position, where appropriate, for both contractual representation and warranty claims and similar claims in litigation, that a valid representation and warranty claim cannot be made with respect to a mortgage loan that has been liquidated. There is limited and conflicting case law on this issue. These decisions are from lower courts, are inconsistent in their analysis and receptivity to this defense, and are subject to appeal. It is anticipated that the liquidated mortgage loan defense will be the subject of future judicial decisions. Until the validity of the liquidated loan defense is further clarified by the courts or other developments occur, SCC's estimated accrual for representation and warranty will not take this defense into account.

**ESTIMATED RANGE OF POSSIBLE LOSS** - SCC believes it is reasonably possible that future representation and warranty losses may vary from amounts recorded for these exposures. SCC currently estimates that the range of reasonably possible loss could be up to \$40 million in excess of amounts accrued. This estimated range is based on currently available information, significant judgment and a number of assumptions that are subject to change. The actual loss that may be incurred could be more or less than our accrual or the estimate of reasonably possible losses.

**INDEMNIFICATION OBLIGATIONS** - As described more fully in note 12, losses may also be incurred with respect to various indemnification claims by underwriters and depositors in securitization transactions in which SCC participated. Losses from these indemnification claims are frequently not subject to a stated term or limit. We have not concluded that a loss related to any of these indemnification claims is probable, have not accrued a liability for these claims and are not able to estimate a reasonably possible loss or range of loss for these claims. Accordingly, neither the accrued liability described above totaling \$158.8 million, nor the estimated range of reasonably possible losses described above of up to approximately \$40 million, includes any possible losses which may arise from these indemnification claims. There can be no assurances as to the outcome or impact of these indemnification claims. In the event of unfavorable outcomes on these claims, the amount required to discharge or settle them could be substantial and could have a material adverse impact on our consolidated financial position, results of operations and cash flows.

### NOTE 14: DISCONTINUED OPERATIONS

Discontinued operations consist of our former Business Services segment and SCC. We sold or ceased to operate all businesses within our former Business Services segment in fiscal year 2012. SCC exited its mortgage business in fiscal year 2008.

Results of our discontinued operations are as follows:

|                                       |               |           |         |               |          | (in 000s) |
|---------------------------------------|---------------|-----------|---------|---------------|----------|-----------|
|                                       | Three mo      | nths ende | d       | Six mont      | hs ended | Ł         |
|                                       | Octol         | ber 31,   |         | Octol         | oer 31,  |           |
|                                       | 2013          |           | 2012    | <br>2013      |          | 2012      |
| Revenues                              | \$<br>—       | \$        | _       | \$<br>—       | \$       | _         |
| Pretax income (loss) from operations: |               |           |         |               |          |           |
| RSM and related businesses            | \$<br>(608)   | \$        | (221)   | \$<br>(1,836) | \$       | 307       |
| Mortgage                              | (2,538)       |           | (6,411) | (4,436)       |          | (9,874)   |
|                                       | <br>(3,146)   |           | (6,632) | <br>(6,272)   |          | (9,567)   |
| Income tax benefit                    | (1,218)       |           | (2,588) | (2,427)       |          | (3,732)   |
| Net loss from discontinued operations | \$<br>(1,928) | \$        | (4,044) | \$<br>(3,845) | \$       | (5,835)   |

#### NOTE 15: REGULATORY CAPITAL REQUIREMENTS

The following table sets forth HRB Bank's regulatory capital requirements calculated in its Call Report, as filed with the Federal Financial Institutions Examination Council (FFIEC):

|  |               |        |                       |                      |                           | (dollars in 000s) |
|--|---------------|--------|-----------------------|----------------------|---------------------------|-------------------|
|  | Actu          | al     | Minim<br>Capital Requ |                      | <br>Minimum<br>Well Capit |                   |
|  | Amount        | Ratio  | <br>Amount            | Ratio                | <br>Amount                | Ratio             |
| As of September 30, 2013:                      | <br>          |        |                       |                      |                           |                   |
| Total risk-based capital ratio <sup>(1)</sup>  | \$<br>506,449 | 140.0% | \$<br>28,950          | 8.0%                 | \$<br>36,188              | 10.0%             |
| Tier 1 risk-based capital ratio <sup>(2)</sup> | 501,720       | 138.6% | N/A                   | N/A                  | 21,713                    | 6.0%              |
| Tier 1 capital ratio (leverage) <sup>(3)</sup> | 501,720       | 40.4%  | 148,869               | 12.0% <sup>(5)</sup> | 62,029                    | 5.0%              |
| Tangible equity ratio <sup>(4)</sup>           | 501,720       | 40.4%  | 18,609                | 1.5%                 | N/A                       | N/A               |
| As of September 30, 2012:                      |               |        |                       |                      |                           |                   |
| Total risk-based capital ratio <sup>(1)</sup>  | \$<br>462,454 | 128.2% | \$<br>28,868          | 8.0%                 | \$<br>36,085              | 10.0%             |
| Tier 1 risk-based capital ratio (2)            | 457,760       | 126.9% | N/A                   | N/A                  | 21,651                    | 6.0%              |
| Tier 1 capital ratio (leverage) <sup>(3)</sup> | 457,760       | 36.8%  | 49,696                | 12.0% (5)            | 62,120                    | 5.0%              |
| Tangible equity ratio <sup>(4)</sup>           | 457,760       | 36.8%  | 18,636                | 1.5%                 | N/A                       | N/A               |
| As of March 31, 2013:                          |               |        |                       |                      |                           |                   |
| Total risk-based capital ratio <sup>(1)</sup>  | \$<br>506,734 | 131.6% | \$<br>30,806          | 8.0%                 | \$<br>38,508              | 10.0%             |
| Tier 1 risk-based capital ratio (2)            | 501,731       | 130.3% | N/A                   | N/A                  | 23,105                    | 6.0%              |
| Tier 1 capital ratio (leverage) <sup>(3)</sup> | 501,731       | 25.5%  | 236,315               | 12.0% (5)            | 98,464                    | 5.0%              |
| Tangible equity ratio <sup>(4)</sup>           | 501,731       | 25.5%  | 29,539                | 1.5%                 | N/A                       | N/A               |

(1) Total risk-based capital divided by risk-weighted assets.

(2) Tier 1 (core) capital less deduction for low-level recourse and residual interest divided by risk-weighted assets.

<sup>(3)</sup> Tier 1 (core) capital divided by adjusted total assets.

(4) Tangible capital divided by tangible assets.

(5) Effective April 5, 2012, the minimum capital requirement was changed to 4% by the OCC, although HRB Bank plans to maintain a minimum of 12.0% leverage capital at the end of each calendar quarter.

Quantitative measures established by regulation to ensure capital adequacy require HRB Bank to maintain minimum amounts and ratios of tangible equity, total risk-based capital and Tier 1 capital, as set forth in the table above. As of October 31, 2013, HRB Bank's leverage ratio was 41.6%.

# NOTE 16: SEGMENT INFORMATION

Results of our continuing operations by reportable segment are as follows:

|  |                 |         |                  |    |           |        | (in 000s)  |
|--|-----------------|---------|------------------|----|-----------|--------|------------|
|  | Three mo        | Six mon | Six months ended |    |           |        |            |
|  | Octob           | oer 31  | ,                |    | Octo      | per 32 | l <i>,</i> |
|  | 2013            |         | 2012             |    | 2013      |        | 2012       |
| REVENUES :                                     |                 |         |                  |    |           |        |            |
| Tax Services                                   | \$<br>128,040   | \$      | 129,819          | \$ | 249,731   | \$     | 220,072    |
| Corporate and eliminations                     | 6,300           |         | 7,444            |    | 11,804    |        | 13,680     |
|  | \$<br>134,340   | \$      | 137,263          | \$ | 261,535   | \$     | 233,752    |
| LOSS FROM CONTINUING OPERATIONS BEFORE TAXES : |                 |         |                  |    |           |        |            |
| Tax Services                                   | \$<br>(159,314) | \$      | (130,109)        | \$ | (303,708) | \$     | (271,014)  |
| Corporate and eliminations                     | (20,048)        |         | (32,179)         |    | (60,148)  |        | (60,543)   |
|  | \$<br>(179,362) | \$      | (162,288)        | \$ | (363,856) | \$     | (331,557)  |
|  |                 |         |                  |    |           |        |            |

#### NOTE 17: CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

Block Financial is an indirect, 100% owned subsidiary of the Company. Block Financial is the Issuer and the Company is the full and unconditional Guarantor of the Senior Notes issued on October 25, 2012 and October 26, 2004, our 2012 CLOC, and other indebtedness issued from time to time. These condensed consolidating financial statements have been prepared using the equity method of accounting. Earnings of subsidiaries are, therefore, reflected in the Company's investment in subsidiaries account. The elimination entries eliminate investments in subsidiaries, related stockholders' equity and other intercompany balances and transactions.

| CONDENSED CONSOLIDATING STATEMEN                   | TS OF OI | PERATIONS                     |                             |                       |               | (in 000s)                 |
|--|----------|-------------------------------|-----------------------------|-----------------------|---------------|---------------------------|
| Three months ended October 31, 2013                | Н        | &R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) | Other<br>Subsidiaries | Eliminations  | Consolidated<br>H&R Block |
| Total revenues                                     | \$       | -                             | \$<br>21,170                | \$<br>113,204         | \$<br>(34)    | \$<br>134,340             |
| Cost of revenues                                   |          | _                             | 26,932                      | 193,966               | (34)          | 220,864                   |
| Selling, general and administrative                |          | -                             | <br>1,369                   | <br>92,723            | <br>_         | <br>94,092                |
| Total expenses                                     |          | -                             | 28,301                      | 286,689               | (34)          | 314,956                   |
| Operating loss                                     |          | -                             | <br>(7,131)                 | <br>(173,485)         | <br>-         | <br>(180,616)             |
| Other income (expense), net                        | _        | (179,362)                     | <br>1,662                   | <br>(408)             | <br>179,362   | <br>1,254                 |
| Loss from continuing operations before tax benefit |          | (179,362)                     | <br>(5,469)                 | <br>(173,893)         | <br>179,362   | <br>(179,362)             |
| Income tax benefit                                 |          | (76,347)                      | (2,203)                     | (74,144)              | 76,347        | (76,347)                  |
| Net loss from continuing operations                |          | (103,015)                     | <br>(3,266)                 | <br>(99,749)          | 103,015       | (103,015)                 |
| Net loss from discontinued operations              |          | (1,928)                       | (1,553)                     | (375)                 | 1,928         | (1,928)                   |
| Net loss   |          | (104,943)                     | <br>(4,819)                 | <br>(100,124)         | 104,943       | (104,943)                 |
| Other comprehensive income                         |          | 1,720                         | 1,108                       | 612                   | (1,720)       | 1,720                     |
| Comprehensive loss                                 | \$       | (103,223)                     | \$<br>(3,711)               | \$<br>(99,512)        | \$<br>103,223 | \$<br>(103,223)           |

| Three months ended October 31, 2012                |    | H&R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) |    | Other<br>Subsidiaries |    | Eliminations | Consolidated<br>H&R Block |
|--|----|--------------------------------|-----------------------------|----|-----------------------|----|--------------|---------------------------|
| Total revenues                                     | \$ | -                              | \$<br>17,986                | \$ | 119,299               | \$ | (22)         | \$<br>137,263             |
| Cost of revenues                                   |    | _                              | 33,871                      |    | 178,162               |    | (22)         | 212,011                   |
| Selling, general and administrative                |    | _                              | 7,321                       |    | 83,006                |    | _            | 90,327                    |
| Total expenses                                     |    | -                              | 41,192                      |    | 261,168               |    | (22)         | 302,338                   |
| Operating loss                                     |    | -                              | <br>(23,206)                |    | (141,869)             | _  | -            | <br>(165,075)             |
| Other income (expense), net                        |    | (162,288)                      | 1,186                       |    | 1,601                 |    | 162,288      | <br>2,787                 |
| Loss from continuing operations before tax benefit |    | (162,288)                      | <br>(22,020)                | _  | (140,268)             |    | 162,288      | <br>(162,288)             |
| Income tax benefit                                 |    | (61,089)                       | (6,703)                     |    | (54,386)              |    | 61,089       | (61,089)                  |
| Net loss from continuing operations                | _  | (101,199)                      | <br>(15,317)                |    | (85,882)              |    | 101,199      | <br>(101,199)             |
| Net loss from discontinued operations              |    | (4,044)                        | (3,909)                     |    | (135)                 |    | 4,044        | (4,044)                   |
| Net loss   | _  | (105,243)                      | <br>(19,226)                |    | (86,017)              |    | 105,243      | <br>(105,243)             |
| Other comprehensive income                         |    | 1,335                          | 119                         |    | 1,216                 |    | (1,335)      | 1,335                     |
| Comprehensive loss                                 | \$ | (103,908)                      | \$<br>(19,107)              | \$ | (84,801)              | \$ | 103,908      | \$<br>(103,908)           |

| Six months ended October 31, 2013                  | H&R Block, Inc.<br>(Guarantor) | <br>Block Financial<br>(Issuer) |    | Other<br>Subsidiaries | Eliminations  | Consolidated<br>H&R Block |
|--|--------------------------------|---------------------------------|----|-----------------------|---------------|---------------------------|
| Total revenues                                     | \$<br>-                        | \$<br>48,385                    | \$ | 213,340               | \$<br>(190)   | \$<br>261,535             |
| Cost of revenues                                   | <br>-                          | <br>66,291                      |    | 364,816               | <br>(190)     | <br>430,917               |
| Selling, general and administrative                | _                              | <br>15,407                      |    | 175,382               | _             | 190,789                   |
| Total expenses                                     | -                              | 81,698                          | _  | 540,198               | (190)         | <br>621,706               |
| Operating loss                                     | -                              | (33,313)                        |    | (326,858)             | _             | (360,171)                 |
| Other income (expense), net                        | (363,856)                      | 1,706                           |    | (5,391)               | 363,856       | (3,685)                   |
| Loss from continuing operations before tax benefit | (363,856)                      | <br>(31,607)                    |    | (332,249)             | 363,856       | (363,856)                 |
| Income tax benefit                                 | (147,571)                      | (11,601)                        |    | (135,970)             | 147,571       | (147,571)                 |
| Net loss from continuing operations                | (216,285)                      | <br>(20,006)                    |    | (196,279)             | 216,285       | (216,285)                 |
| Net loss from discontinued operations              | (3,845)                        | (2,716)                         |    | (1,129)               | 3,845         | (3,845)                   |
| Net loss   | (220,130)                      | <br>(22,722)                    |    | (197,408)             | 220,130       | (220,130)                 |
| Other comprehensive loss                           | (9,087)                        | (6,616)                         |    | (2,471)               | 9,087         | (9,087)                   |
| Comprehensive loss                                 | \$<br>(229,217)                | \$<br>(29,338)                  | \$ | (199,879)             | \$<br>229,217 | \$<br>(229,217)           |

| Six months ended October 31, 2012                  | H&R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) |   | Other<br>Subsidiaries | Eliminations  | Consolidated<br>H&R Block |
|--|--------------------------------|-----------------------------|---|-----------------------|---------------|---------------------------|
| Total revenues                                     | \$<br>_                        | \$<br>39,915                | ç | \$ 193,915            | \$<br>(78)    | \$<br>233,752             |
| Cost of revenues                                   | _                              | 68,813                      |   | 336,700               | (78)          | 405,435                   |
| Selling, general and administrative                | _                              | 14,961                      |   | 150,844               | _             | 165,805                   |
| Total expenses                                     | _                              | 83,774                      |   | 487,544               | (78)          | 571,240                   |
| Operating loss                                     | _                              | <br>(43,859)                |   | (293,629)             | _             | (337,488)                 |
| Other income (expense), net                        | (331,557)                      | 2,510                       |   | 3,421                 | 331,557       | 5,931                     |
| Loss from continuing operations before tax benefit | (331,557)                      | <br>(41,349)                |   | (290,208)             | 331,557       | (331,557)                 |
| Income tax benefit                                 | (124,708)                      | (14,958)                    |   | (109,750)             | 124,708       | (124,708)                 |
| Net loss from continuing operations                | (206,849)                      | (26,391)                    |   | (180,458)             | 206,849       | (206,849)                 |
| Net income (loss) from discontinued operations     | (5,835)                        | (6,020)                     |   | 185                   | 5,835         | (5 <i>,</i> 835)          |
| Net loss   | (212,684)                      | (32,411)                    |   | (180,273)             | 212,684       | (212,684)                 |
| Other comprehensive income (loss)                  | (3,460)                        | 254                         |   | (3,714)               | 3,460         | (3,460)                   |
| Comprehensive loss                                 | \$<br>(216,144)                | \$<br>(32,157)              | ç | 5 (183,987)           | \$<br>216,144 | \$<br>(216,144)           |

| As of October 31, 2013                     | ł  | H&R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) | Other<br>Subsidiaries | <br>Eliminations  | Consolidated<br>H&R Block |
|--|----|--------------------------------|-----------------------------|-----------------------|-------------------|---------------------------|
| Cash & cash equivalents                    | \$ | -                              | \$<br>389,915               | \$<br>401,303         | \$<br>(446)       | \$<br>790,772             |
| Cash & cash equivalents — restricted       |    | _                              | 6,795                       | 40,726                | _                 | 47,521                    |
| Receivables, net                           |    | -                              | 99,867                      | 31,834                | -                 | 131,701                   |
| Mortgage loans held for investment, net    |    | -                              | 295,907                     | -                     | _                 | 295,907                   |
| Intangible assets and goodwill, net        |    | -                              | -                           | 739,025               | -                 | 739,025                   |
| Investments in subsidiaries                |    | 3,114,988                      | _                           | 1,336                 | (3,114,988)       | 1,336                     |
| Amounts due from affiliates                |    | -                              | 397,526                     | 2,167,944             | (2,565,470)       | -                         |
| Other assets                               |    | 8,512                          | 616,434                     | 643,305               | _                 | 1,268,251                 |
| Total assets                               | \$ | 3,123,500                      | \$<br>1,806,444             | \$<br>4,025,473       | \$<br>(5,680,904) | \$<br>3,274,513           |
| Customer deposits                          | \$ | _                              | \$<br>655,575               | \$<br>_               | \$<br>(446)       | \$<br>655,129             |
| Long-term debt                             |    | _                              | 897,236                     | 9,345                 | _                 | 906,581                   |
| Other liabilities                          |    | 581                            | 226,671                     | 530,576               | _                 | 757,828                   |
| Amounts due to affiliates                  |    | 2,167,944                      | _                           | 397,526               | (2,565,470)       | _                         |
| Stockholders' equity                       |    | 954,975                        | <br>26,962                  | <br>3,088,026         | <br>(3,114,988)   | <br>954,975               |
| Total liabilities and stockholders' equity | \$ | 3,123,500                      | \$<br>1,806,444             | \$<br>4,025,473       | \$<br>(5,680,904) | \$<br>3,274,513           |

| As of October 31, 2012                     | H&R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) | Other<br>Subsidiaries | Eliminations      | Consolidated<br>H&R Block |
|--|--------------------------------|-----------------------------|-----------------------|-------------------|---------------------------|
| Cash & cash equivalents                    | \$<br>_                        | \$<br>491,772               | \$<br>769,995         | \$<br>(866)       | \$<br>1,260,901           |
| Cash & cash equivalents — restricted       | _                              | 696                         | 37,971                | _                 | 38,667                    |
| Receivables, net                           | _                              | 98,007                      | 26,504                | _                 | 124,511                   |
| Mortgage loans held for investment, net    | _                              | 370,850                     | _                     | _                 | 370,850                   |
| Intangible assets and goodwill, net        | _                              | _                           | 709,685               | _                 | 709,685                   |
| Investments in subsidiaries                | 2,906,582                      | 641                         | 19                    | (2,906,582)       | 660                       |
| Amounts due from affiliates (1)            | 50                             | 689,702                     | 2,222,748             | (2,912,500)       | _                         |
| Other assets                               | 9,357                          | 611,904                     | 770,195               | _                 | 1,391,456                 |
| Total assets                               | \$<br>2,915,989                | \$<br>2,263,572             | \$<br>4,537,117       | \$<br>(5,819,948) | \$<br>3,896,730           |
| Customer deposits                          | \$<br>_                        | \$<br>790,972               | \$<br>_               | \$<br>(866)       | \$<br>790,106             |
| Long-term debt                             | _                              | 1,496,695                   | 10,108                | _                 | 1,506,803                 |
| Other liabilities                          | 308                            | 284,042                     | 622,538               | _                 | 906,888                   |
| Amounts due to affiliates <sup>(1)</sup>   | 2,222,748                      | _                           | 689,752               | (2,912,500)       | _                         |
| Stockholders' equity                       | 692,933                        | (308,137)                   | 3,214,719             | (2,906,582)       | 692,933                   |
| Total liabilities and stockholders' equity | \$<br>2,915,989                | \$<br>2,263,572             | \$<br>4,537,117       | \$<br>(5,819,948) | \$<br>3,896,730           |

(1) Amounts have been restated to conform to the current period presentation, including the presentation of income tax receivables settled with affiliates and the presentation of intercompany receivables and payables gross, rather than net.

| As of April 30, 2013                       | H&R Block, Inc.<br>(Guarantor) | <br>Block Financial<br>(Issuer) | Other<br>Subsidiaries | Eliminations      | Consolidated<br>H&R Block |
|--|--------------------------------|---------------------------------|-----------------------|-------------------|---------------------------|
| Cash & cash equivalents                    | \$<br>_                        | \$<br>558,110                   | \$<br>1,192,197       | \$<br>(2,723)     | \$<br>1,747,584           |
| Cash & cash equivalents — restricted       | _                              | 75,096                          | 42,741                | _                 | 117,837                   |
| Receivables, net                           | 769                            | 99,844                          | 106,222               | —                 | 206,835                   |
| Mortgage loans held for investment, net    | _                              | 338,789                         | _                     | _                 | 338,789                   |
| Intangible assets and goodwill, net        | _                              | _                               | 719,221               | _                 | 719,221                   |
| Investments in subsidiaries                | 3,444,442                      | 473                             | _                     | (3,444,442)       | 473                       |
| Amounts due from affiliates                | _                              | 410,590                         | 2,189,625             | (2,600,215)       | _                         |
| Other assets                               | 8,390                          | 645,166                         | 753,484               | _                 | 1,407,040                 |
| Total assets                               | \$<br>3,453,601                | \$<br>2,128,068                 | \$<br>5,003,490       | \$<br>(6,047,380) | \$<br>4,537,779           |
| Customer deposits                          | \$<br>_                        | \$<br>939,187                   | \$<br>_               | \$<br>(2,723)     | \$<br>936,464             |
| Long-term debt                             | _                              | 896,978                         | 9,702                 | _                 | 906,680                   |
| Other liabilities                          | 429                            | 245,862                         | 1,184,797             | _                 | 1,431,088                 |
| Amounts due to affiliates                  | 2,189,625                      | _                               | 410,590               | (2,600,215)       | _                         |
| Stockholders' equity                       | 1,263,547                      | 46,041                          | 3,398,401             | (3,444,442)       | 1,263,547                 |
| Total liabilities and stockholders' equity | \$<br>3,453,601                | \$<br>2,128,068                 | \$<br>5,003,490       | \$<br>(6,047,380) | \$<br>4,537,779           |

| Six months ended October 31, 2013                    | H&R Block, I<br>(Guarant |        | Block Financial<br>(Issuer) | Other<br>Subsidiaries | Eliminations | Consolidated<br>H&R Block |
|--|--------------------------|--------|-----------------------------|-----------------------|--------------|---------------------------|
| Net cash provided by (used in) operating activities: | \$                       | '99 \$ | 46,969                      | \$<br>(540,141)       | s —          | \$<br>(492,373)           |
| Cash flows from investing:                           |                          |        |                             |                       |              |                           |
| Purchases of AFS securities                          |                          | -      | (45,158)                    | _                     | _            | (45,158)                  |
| Maturities and payments received on AFS securities   |                          | -      | 55,615                      | -                     | _            | 55,615                    |
| Mortgage loans held for investment, net              |                          | -      | 24,340                      | _                     | _            | 24,340                    |
| Purchases of property & equipment                    |                          | -      | (57)                        | (86,869)              | _            | (86,926)                  |
| Payments for business acquisitions, net              |                          | -      | -                           | (20,927)              | _            | (20,927)                  |
| Loans made to franchisees                            |                          | -      | (22,114)                    | _                     | _            | (22,114)                  |
| Repayments from franchisees                          |                          | -      | 15,883                      | _                     | -            | 15,883                    |
| Intercompany advances (payments)                     | 89,                      | 18     | -                           | _                     | (89,318)     | _                         |
| Other, net   |                          | -      | 11,368                      | 3,887                 | -            | 15,255                    |
| Net cash provided by (used in) investing activities  | 89,                      | 18     | 39,877                      | (103,909)             | (89,318)     | (64,032)                  |
| Cash flows from financing:                           |                          |        |                             |                       |              |                           |
| Customer banking deposits, net                       |                          | _      | (278,077)                   | _                     | 2,277        | (275 <i>,</i> 800)        |
| Dividends paid                                       | (109,3                   | 324)   | -                           | -                     | _            | (109,324)                 |
| Repurchase of common stock                           | (5,                      | 329)   | -                           | _                     | _            | (5,329)                   |
| Proceeds from stock options                          | 24,                      | 536    | _                           | _                     | _            | 24,536                    |
| Intercompany advances (payments)                     |                          | -      | 23,036                      | (112,354)             | 89,318       | _                         |
| Other, net   |                          | -      | -                           | (26,619)              | -            | (26,619)                  |
| Net cash used in financing activities                | (90,1                    | .17)   | (255,041)                   | (138,973)             | 91,595       | (392,536)                 |
| Effects of exchange rates on cash                    |                          |        | -                           | (7,871)               |              | (7,871)                   |
| Net decrease in cash                                 |                          | _      | (168,195)                   | (790,894)             | 2,277        | (956,812)                 |
| Cash – beginning of the period                       |                          | -      | 558,110                     | 1,192,197             | (2,723)      | 1,747,584                 |
| Cash – end of the period                             | \$                       | — s    | 389,915                     | \$<br>401,303         | \$ (446)     | \$<br>790,772             |

| Six months ended October 31, 2012                    | H&R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) | Other<br>Subsidiaries | Eliminations | Consolidated<br>H&R Block |
|--|--------------------------------|-----------------------------|-----------------------|--------------|---------------------------|
| Net cash provided by (used in) operating activities: | \$ (367)                       | \$ 2,026                    | \$ (568,695)          | \$ —         | \$ (567,036)              |
| Cash flows from investing:                           |                                |                             |                       |              |                           |
| Purchases of AFS securities                          | _                              | (67,474)                    | _                     | _            | (67,474)                  |
| Maturities and payments received on AFS securities   | _                              | 53,064                      | 34                    | _            | 53,098                    |
| Mortgage loans held for investment, net              | —                              | 23,608                      | -                     | -            | 23,608                    |
| Purchases of property & equipment                    | _                              | (912)                       | (59,808)              | _            | (60,720)                  |
| Payments for business acquisitions, net              | -                              | _                           | (10,442)              | -            | (10,442)                  |
| Loans made to franchisees                            | _                              | (20,670)                    | _                     | _            | (20,670)                  |
| Repayments from franchisees                          | —                              | 8,303                       | -                     | -            | 8,303                     |
| Net intercompany advances                            | 447,426                        | _                           | _                     | (447,426)    | _                         |
| Other, net   | _                              | 5,023                       | 5,195                 | _            | 10,218                    |
| Net cash provided by (used in) investing activities  | 447,426                        | 942                         | (65,021)              | (447,426)    | (64,079)                  |
| Cash flows from financing:                           |                                |                             |                       |              |                           |
| Repayments of other borrowings                       | _                              | _                           | (30,831)              | _            | (30,831)                  |
| Proceeds from long-term debt                         | _                              | 497,185                     | _                     | _            | 497,185                   |
| Customer banking deposits, net                       | _                              | (37,890)                    | _                     | (23)         | (37,913)                  |
| Dividends paid                                       | (108,428)                      | _                           | _                     | _            | (108,428)                 |
| Repurchase of common stock                           | (339,919)                      | _                           | _                     | _            | (339,919)                 |
| Proceeds from stock options                          | 1,288                          | _                           | _                     | _            | 1,288                     |
| Net intercompany advances                            | _                              | (475,147)                   | 27,721                | 447,426      | _                         |
| Other, net   | _                              | (10,491)                    | (22,513)              | _            | (33,004)                  |
| Net cash used in financing activities                | (447,059)                      | (26,343)                    | (25,623)              | 447,403      | (51,622)                  |
| Effects of exchange rates on cash                    | _                              | _                           | (696)                 | _            | (696)                     |
| Net decrease in cash                                 | _                              | (23,375)                    | (660,035)             | (23)         | (683,433)                 |
| Cash – beginning of the period                       | -                              | 515,147                     | 1,430,030             | (843)        | 1,944,334                 |
| Cash – end of the period                             | \$ —                           | \$ 491,772                  | \$ 769,995            | \$ (866)     | \$ 1,260,901              |

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS ITEM 2.

Our subsidiaries provide tax preparation and retail banking services. Tax returns are either prepared by H&R Block tax professionals (in company-owned or franchise offices or virtually via the internet) or prepared and filed by our clients through H&R Block tax software, either online or using our software or mobile applications.

#### RECENT DEVELOPMENTS

In October 2013, the IRS announced a delay of approximately one to two weeks to the start of the 2014 filing season to allow adequate time to program and test tax processing systems following the U.S. government closure. This delay could result in an industry-wide delay to tax season filing patterns, additional expenses incurred and deferral of fiscal third guarter return volumes and revenues to our fiscal fourth quarter.

In July 2013, HRB Bank and Block Financial entered into the P&A Agreement with Republic Bank subject to various closing conditions, including finalization of of various operating agreements and receipt of certain required approvals (P&A Transaction). Prior to entering into the P&A Agreement, Republic Bank, which currently operates under a state bank charter and is regulated primarily by the FDIC, filed an application with the OCC for approval to convert to a national banking association. Approval and completion of this conversion were conditions to closing the P&A Transaction.

In October 2013, Republic Bank informed us that it had withdrawn its application for the conversion and its application for approval of the P&A Transaction, which was contingent upon the approval of the conversion. As a result, HRB Bank and Block Financial provided notice to Republic Bank of termination of the P&A Agreement.

We plan to continue offering financial services and products to our clients through HRB Bank during the 2014 tax season. We continue to explore alternatives for delivering financial products and services to our customers while ceasing to be regulated as a savings and loan holding company; however, we cannot predict the timing or the likelihood of ceasing to be regulated as an SLHC.

#### **RESULTS OF OPERATIONS**

**OVERVIEW -** A summary of our consolidated results is as follows:

| Consolidated Results of Operations Data          |                 |        |           | (in 000s, except | per s | nare amounts) |
|--|-----------------|--------|-----------|------------------|-------|---------------|
|  | Three mo        | nths e | nded      | Six mont         | hs en | ded           |
|  | Octol           | ber 31 | •         | Octob            | er 31 | ,             |
|  | <br>2013        |        | 2012      | 2013             |       | 2012          |
| REVENUES:  |                 |        |           |                  |       |               |
| Tax Services                                     | \$<br>128,040   | \$     | 129,819   | \$<br>249,731    | \$    | 220,072       |
| Corporate and eliminations                       | 6,300           |        | 7,444     | 11,804           |       | 13,680        |
|  | \$<br>134,340   | \$     | 137,263   | \$<br>261,535    | \$    | 233,752       |
| LOSS FROM CONTINUING OPERATIONS BEFORE TAXES:    |                 |        |           |                  |       |               |
| Tax Services                                     | \$<br>(159,314) | \$     | (130,109) | \$<br>(303,708)  | \$    | (271,014)     |
| Corporate and eliminations                       | (20,048)        |        | (32,179)  | (60,148)         |       | (60,543)      |
|  | (179,362)       |        | (162,288) | (363,856)        |       | (331,557)     |
| Income tax benefit                               | (76,347)        |        | (61,089)  | (147,571)        |       | (124,708)     |
| Net loss from continuing operations              | (103,015)       |        | (101,199) | (216,285)        |       | (206,849)     |
| Net loss from discontinued operations            | (1,928)         |        | (4,044)   | (3,845)          |       | (5,835)       |
| NET LOSS   | \$<br>(104,943) | \$     | (105,243) | \$<br>(220,130)  | \$    | (212,684)     |
| BASIC AND DILUTED LOSS PER SHARE:                |                 |        |           |                  |       |               |
| Continuing operations                            | \$<br>(0.38)    | \$     | (0.37)    | \$<br>(0.79)     | \$    | (0.76)        |
| Discontinued operations                          | (0.01)          |        | (0.02)    | (0.01)           |       | (0.02)        |
| Consolidated                                     | \$<br>(0.39)    | \$     | (0.39)    | \$<br>(0.80)     | \$    | (0.78)        |
| EBITDA FROM CONTINUING OPERATIONS (1)            | \$<br>(138,380) | \$     | (116,845) | \$<br>(285,554)  | \$    | (243,486)     |
| EBITDA FROM CONTINUING OPERATIONS - ADJUSTED (1) | (142,018)       |        | (117,024) | (280,690)        |       | (246,238)     |

(1) See "Non-GAAP Financial Information" at the end of this item for a reconciliation of non-GAAP measures.

### TAX SERVICES

This segment consists of our income tax preparation offerings - assisted, online, software and mobile applications, including tax operations primarily in the U.S. and its territories, Canada, and Australia. This segment also includes the activities of HRB Bank that primarily support the tax network.

| Tax Services – Financial Results                |             |                  |           |    |           | (d | ollars in 000s) |  |
|---|-------------|------------------|-----------|----|-----------|----|-----------------|--|
|   | Three m     | Six months ended |           |    |           |    |                 |  |
|   | Octo        | October 31,      |           |    |           |    |                 |  |
|   | 2013        |                  | 2012      |    | 2013      |    | 2012            |  |
| Tax preparation fees:                           |             | _                |           |    |           |    |                 |  |
| U.S.  | \$ 29,011   | \$               | 23,805    | \$ | 51,037    | \$ | 42,640          |  |
| International                                   | 41,568      |                  | 51,525    |    | 73,662    |    | 65,583          |  |
|   | 70,579      |                  | 75,330    |    | 124,699   |    | 108,223         |  |
| Royalties                                       | 9,527       |                  | 9,630     |    | 16,089    |    | 15,481          |  |
| Fees from Emerald Card                          | 9,999       |                  | 8,281     |    | 24,610    |    | 20,337          |  |
| Fees from Peace of Mind <sup>®</sup> guarantees | 19,151      |                  | 18,572    |    | 46,977    |    | 45,555          |  |
| Other   | 18,784      |                  | 18,006    |    | 37,356    |    | 30,476          |  |
| Total revenues                                  | 128,040     |                  | 129,819   |    | 249,731   |    | 220,072         |  |
| Compensation and benefits:                      |             |                  |           |    |           |    |                 |  |
| Field wages                                     | 49,531      |                  | 45,290    |    | 89,435    |    | 77,698          |  |
| Other wages                                     | 35,665      |                  | 34,592    |    | 70,400    |    | 68,959          |  |
| Benefits and other compensation                 | 22,178      |                  | 18,765    |    | 38,115    |    | 33,539          |  |
|   | 107,374     |                  | 98,647    |    | 197,950   |    | 180,196         |  |
| Occupancy and equipment                         | 83,634      |                  | 82,267    |    | 162,184   |    | 162,118         |  |
| Marketing and advertising                       | 12,566      |                  | 11,386    |    | 19,583    |    | 18,838          |  |
| Depreciation and amortization                   | 26,632      |                  | 23,393    |    | 49,434    |    | 43,864          |  |
| Other   | 57,148      |                  | 44,235    |    | 124,288   |    | 86,070          |  |
| Total expenses                                  | 287,354     |                  | 259,928   |    | 553,439   |    | 491,086         |  |
| Pretax loss                                     | \$ (159,314 | \$               | (130,109) | \$ | (303,708) | \$ | (271,014)       |  |

#### Three months ended October 31, 2013 compared to October 31, 2012

Tax Services' revenues decreased \$1.8 million, or 1.4%, from the prior year. U.S. tax preparation fees increased \$5.2 million, or 21.9%, primarily due to an 11.9% increase in returns prepared, coupled with an increase in the average charge. International tax preparation fees decreased \$10.0 million, or 19.3%, due primarily to a shift in revenues for our Australian tax operations from the second quarter to the first quarter of the current fiscal year.

Total expenses increased \$27.4 million, or 10.6%, over the prior year. Total compensation and benefits increased \$8.7 million due in part to variable wages resulting from an increase in tax returns prepared, coupled with higher payroll taxes and benefits. Depreciation and amortization expense increased \$3.2 million, or 13.8%, due in part to tax office upgrades. Other expenses increased \$12.9 million, or 29.2%, over the prior year partially due to higher litigation expenses of \$4.5 million. We also recorded higher bad debt and processing expenses related to our credit card receivables.

The pretax loss for the current quarter totaled \$159.3 million compared to \$130.1 million in the prior year.

#### Six months ended October 31, 2013 compared to October 31, 2012

Tax Services' revenues increased \$29.7 million, or 13.5%, compared to the prior year. U.S. tax preparation fees increased \$8.4 million, or 19.7%, due to an 8.3% increase in returns prepared, coupled with an increase in the average charge. International tax preparation fees increased \$8.1 million, or 12.3%, due primarily to the timing of revenues for our Australian tax operations, which we expect to substantially reverse by the end of our third fiscal quarter.

Emerald Card fees increased \$4.3 million, or 21.0%, primarily due to higher transaction volumes on Emerald Card accounts.

Other revenue increased \$6.9 million, or 22.6%, primarily due to interest income on credit card balances and available-for-sale securities.

Total expenses increased \$62.4 million, or 12.7%, from the prior year. Total compensation and benefits increased \$17.8 million primarily due to variable wages resulting from an increase in tax returns prepared for both our U.S. and Australian operations. We believe the increase in Australian tax return volumes is primarily timing in nature, and that related increases to variable wages will largely reverse by the end of our third fiscal quarter. Depreciation and amortization expense increased \$5.6 million, or 12.7%, primarily due to tax office upgrades. Other expenses increased \$38.2 million, or 44.4%, over the prior year due in part to higher litigation expenses of \$9.8 million and foreign currency losses of \$7.2 million. The increase in other expenses is also due to processing costs and loss provisions totaling \$6.8 million associated with a pilot credit card program that was not offered in the prior period, and higher expenses of our Emerald Card offering totaling \$5.6 million resulting primarily from increased transaction volume.

The pretax loss for the current year totaled \$303.7 million compared to \$271.0 million in the prior year.

#### CORPORATE, ELIMINATIONS AND INCOME TAXES ON CONTINUING OPERATIONS

Corporate operating results include net interest margin and gains or losses relating to mortgage loans, real estate owned and residual interests in securitizations, along with interest expense on borrowings, other corporate expenses and eliminations of intercompany activities.

| Corporate – Operating Results                         |                |         |          |                |         | (in 000s) |  |
|---|----------------|---------|----------|----------------|---------|-----------|--|
|   | Three mo       | nths en | ded      | Six mont       | hs ende | d         |  |
|   | Octo           | oer 31, |          | October 31,    |         |           |  |
|   | 2013           |         | 2012     | <br>2013       |         | 2012      |  |
| Interest income on mortgage loans held for investment | \$<br>3,631    | \$      | 4,168    | \$<br>7,173    | \$      | 8,585     |  |
| Other   | 2,669          |         | 3,276    | 4,631          |         | 5,095     |  |
| Total revenues  | 6,300          |         | 7,444    | 11,804         |         | 13,680    |  |
| Interest expense                                      | 13,399         |         | 21,903   | 26,823         |         | 42,571    |  |
| Provision for loan losses                             | (379)          |         | 2,750    | 7,224          |         | 6,750     |  |
| Other, net  | 13,328         |         | 14,970   | 37,905         |         | 24,902    |  |
| Total expense   | 26,348         |         | 39,623   | 71,952         |         | 74,223    |  |
| Pretax loss   | \$<br>(20,048) | \$      | (32,179) | \$<br>(60,148) | \$      | (60,543)  |  |

#### Three months ended October 31, 2013 compared to October 31, 2012

**Pretax results.** Interest expense decreased \$8.5 million, or 38.8%, due to lower interest rates on our Senior Notes issued in fiscal year 2013, and lower principal balances outstanding. Our provision for loan losses decreased \$3.1 million from the prior year due to improvement in collateral values.

Income Taxes on Continuing Operations. Our effective tax rate for continuing operations was 42.6% and 37.6% for the three months ended October 31, 2013 and 2012, respectively. Due to losses in both periods, a discrete tax benefit in either period increases the tax rate while an item of discrete tax expense decreases the tax rate. During the current quarter, a net discrete tax benefit of \$7.1 million was recorded compared to a net discrete tax expense of \$1.5 million in the same period of the prior year. This net difference in discrete tax expense was primarily due to differences in income tax reserves recorded of \$19.6 million, partially offset by the write-off of a tax benefit previously recorded for a tax planning strategy of \$9.2 million. The 5.0% increase in our tax rate was due to the changes in discrete tax items.

#### Six months ended October 31, 2013 compared to October 31, 2012

**Pretax results.** Interest expense decreased \$15.7 million, or 37.0%, due to lower interest rates on our Senior Notes issued in fiscal year 2013, and lower principal balances outstanding. Our provision for loan losses increased \$0.5

million, or 7.0%, from the prior year primarily as a result of a write-down to fair value of \$2.9 million recorded in connection with the transfer of \$7.6 million of mortgage loans from held for investment to held for sale, partially offset by declining loan balances and improvement in collateral values. Other expenses increased \$13.0 million, or 52.2%, primarily due to higher insurance expenses and stock-based compensation.

Income Taxes on Continuing Operations. Excluding discrete items, management's estimate of the annualized effective tax rate for the six months ended October 31, 2013 and 2012 was 38.7% and 38.9%, respectively. Our effective tax rate for continuing operations, including the effects of discrete income tax items, was 40.6% and 37.6% for the six months ended October 31, 2013 and 2012, respectively. Due to losses in both periods, a discrete tax benefit in either period increases the tax rate while an item of discrete tax expense decreases the tax rate. During the six months ended October 31, 2013, a net discrete tax benefit of \$6.9 million was recorded compared to a net discrete tax expense of \$4.2 million in the same period of the prior year.

#### DISCONTINUED OPERATIONS

Discontinued operations include our previously reported Business Services segment and discontinued mortgage operations.

**Representation and Warranty Claims.** SCC records a liability for losses related to representation and warranty claims when those losses are believed to be both probable and reasonably estimable. SCC considers the experience gained through discussions with counterparties, and an assessment of, among other things, historical claim results, threatened claims, terms and provisions of related agreements, counterparty willingness to pursue a settlement, legal standing of counterparties to provide a comprehensive settlement, the potential pro-rata realization of the claims as compared to all similar claims and other relevant facts and circumstances when developing its estimate of probable loss.

We received new claims totaling \$69.1 million during the six months ended October 31, 2013, all of which were initiated by parties with whom we have tolling agreements. We had no payments for losses on representation and warranty claims during the six months ended October 31, 2013, while loss payments totaled \$0.8 million for the six months ended October 31, 2012.

SCC has accrued a liability as of October 31, 2013 for estimated contingent losses arising from representation and warranty claims of \$158.8 million. The estimate of accrued loss is based on the best information currently available, significant management judgment, and a number of factors, including developments in case law and those factors mentioned above, that are subject to change. Changes in any one of these factors could significantly impact the estimate. It is reasonably possible that future representation and warranty losses may vary from the amounts recorded for these exposures. SCC currently estimates that the range of reasonably possible loss could be up to \$40 million in excess of amounts accrued. This estimated range is based on currently available information, significant judgment and a number of assumptions that are subject to change. The actual loss that may be incurred could be more or less than our accrual or the estimate of reasonably possible losses. In the event of unfavorable outcomes on these claims, the amount required to discharge or settle them could be substantial and could have a material adverse impact on our consolidated financial position, results of operations and cash flows.

#### FINANCIAL CONDITION

These comments should be read in conjunction with the consolidated balance sheets and consolidated statements of cash flows included in Part 1, Item 1.

**CAPITAL RESOURCES AND LIQUIDITY** - Our sources of capital and liquidity include cash from operations, cash from customer deposits, issuances of common stock and debt. We use capital primarily to fund working capital, service and repay our debt, pay dividends, repurchase shares of our common stock, and acquire businesses. Our operations are highly seasonal and therefore generally require the use of cash to fund operating losses from May through mid-January.

Given the likely availability of a number of liquidity options discussed herein, including borrowing capacity under our 2012 CLOC and the issuance of commercial paper, we believe that, in the absence of any unexpected developments, our existing sources of capital at October 31, 2013 are sufficient to meet our operating needs.

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The following table summarizes our statements of cash flows for the six months ended October 31, 2013 and 2012. See Item 1 for the complete statements of cash flows.

|   |                 | (in 000s)       |
|---|-----------------|-----------------|
| Six months ended October 31,            | 2013            | <br>2012        |
| Net cash provided by (used in):         |                 |                 |
| Operating activities                    | \$<br>(492,373) | \$<br>(567,036) |
| Investing activities                    | (64,032)        | (64,079)        |
| Financing activities                    | (392,536)       | (51,622)        |
| Effects of exchange rates on cash       | (7,871)         | (696)           |
| Net change in cash and cash equivalents | \$<br>(956,812) | \$<br>(683,433) |
|   |                 |                 |

**CASH FROM OPERATING ACTIVITIES** - Cash used in operations decreased \$74.7 million from the prior year period primarily due to a decline in restricted cash balances.

**Restricted Cash.** We hold certain cash balances that are restricted as to use. Cash and cash equivalents - restricted totaled \$47.5 million, \$38.7 million and \$117.8 million at October 31, 2013 and 2012 and April 30, 2013, respectively, and primarily consisted of cash held by HRB Bank as required for regulatory compliance, and cash held by our captive insurance subsidiary that will be used to pay claims.

**CASH FROM INVESTING ACTIVITIES** - Cash used in investing activities totaled \$64.0 million for the six months ended October 31, 2013 compared to \$64.1 million in the prior year period, primarily due to the following:

Available-for-Sale Securities. During the six months ended October 31, 2013, HRB Bank purchased \$45.2 million in mortgage-backed securities for regulatory purposes, compared to \$67.5 million in the prior year. Additionally, we received payments on AFS securities of \$55.6 million in the current period compared to \$53.1 million in the prior year.

Mortgage Loans Held for Investment. We received net proceeds of \$24.3 million and \$23.6 million on our mortgage loans held for investment during the six months ended October 31, 2013 and 2012, respectively.

**Purchases of Property and Equipment.** Total cash paid for property and equipment was \$86.9 million and \$60.7 million during the six months ended October 31, 2013 and 2012, respectively. The increase was primarily a result of upgrades to our tax offices.

Payments Made for Business Acquisitions. Net cash paid for acquired businesses was \$20.9 million and \$10.4 million during the six months ended October 31, 2013 and 2012, respectively.

Loans Made to Franchisees. Loans made to franchisees totaled \$22.1 million and \$20.7 million during the six months ended October 31, 2013 and 2012, respectively. We received payments from franchisees totaling \$15.9 million and \$8.3 million, respectively. These amounts include both the financing of sales of tax offices and short-term revolving loans made to franchisees to fund off-season operations.

**CASH FROM FINANCING ACTIVITIES** - Cash used in financing activities totaled \$392.5 million for the six months ended October 31, 2013 compared to \$51.6 million in the prior year period, and primarily relates to the following:

**Long-Term Debt.** We had no repayments of long-term debt during the six months ended October 31, 2013. During the six months ended October 31, 2012, we paid amounts totaling \$30.8 million in connection with a previous acquisition.

In October 2012, we issued \$500.0 million of 5.50% Senior Notes. The Senior Notes are due November 1, 2022, and are not redeemable by the bondholders prior to maturity.

**Customer Banking Deposits.** Changes in customer banking deposits resulted in a use of cash of \$275.8 million and \$37.9 million for the six months ended October 31, 2013 and 2012, respectively. The increase in cash used is due to deposit accounts being closed during the current year in anticipation of the contemplated transaction involving HRB Bank.

**Dividends.** We have consistently paid quarterly dividends. Dividends paid totaled \$109.3 million and \$108.4 million for the six months ended October 31, 2013 and 2012, respectively. Although we have historically paid dividends and

currently plan to continue to do so, there can be no assurances that circumstances will not change that could affect our ability or decisions to pay dividends in the future.

**Repurchase and Retirement of Common Stock.** We had no open-market repurchases or retirements of our common stock during the six months ended October 31, 2013. During the six months ended October 31, 2012, we purchased and immediately retired 21.3 million shares of our common stock at a cost of \$315.0 million. There was \$857.5 million remaining under our current share repurchase authorization at October 31, 2013.

Although we have historically from time to time repurchased and retired common stock and our Board of Directors has approved an extension of our current share repurchase program, there can be no assurances that circumstances will not change that could affect our ability or decisions to repurchase and retire common stock in the future.

**Issuances of Common Stock.** Proceeds from the issuance of common stock in accordance with our stock-based compensation plans totaled \$24.5 million and \$1.3 million during the six months ended October 31, 2013 and 2012, respectively, due to an increase in the number of stock options exercised.

HRB BANK - As of October 31, 2013 and 2012 and April 30, 2013, HRB Bank had cash balances of \$386.1 million, \$490.6 million and \$556.7 million, respectively. Dividends of this cash balance would be subject to regulatory approval.

ASSETS HELD BY FOREIGN SUBSIDIARIES - As of October 31, 2013 and 2012 and April 30, 2013, cash and cash equivalent balances of \$220.0 million, \$124.4 million and \$273.1 million, respectively, were held by our foreign subsidiaries. As of October 31, 2013, our Canadian operations had approximately \$157 million of U.S. dollar denominated borrowings due to various U.S. subsidiaries. These borrowings may be repaid in full or in part at any time. Non-borrowed funds would have to be repatriated to be available to fund domestic operations, and in certain circumstances this would trigger additional income taxes on those amounts. We do not currently intend to repatriate any non-borrowed funds held by our foreign subsidiaries.

#### BORROWINGS

The following table provides ratings for debt issued by Block Financial:

| As of   |            | October 31, 2013 |          | April 30, 2013 |           |          |  |  |
|---------|------------|------------------|----------|----------------|-----------|----------|--|--|
|         | Short-term | Long-term        | Outlook  | Short-term     | Long-term | Outlook  |  |  |
| Moody's | P-2        | Baa2             | Stable   | P-2            | Baa2      | Negative |  |  |
| S& P    | A-2        | BBB              | Negative | A-2            | BBB       | Negative |  |  |

There have been no material changes in our borrowings from those reported at April 30, 2013 in our Annual Report on Form 10-K.

#### CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

There have been no material changes in our contractual obligations and commercial commitments from those reported at April 30, 2013 in our Annual Report on Form 10-K.

#### **REGULATORY ENVIRONMENT**

**Regulatory Changes** - In July 2013, the federal banking agencies issued final rules to implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act (the Basel III Capital Rules), which establish a new, comprehensive capital framework for U.S. banking organizations. The Basel III Capital Rules implement the Basel Committee's December 2010 framework known as "Basel III" for strengthening international capital standards as well as certain provisions of the Dodd-Frank Act. The Basel III Capital Rules substantially revise the risk-based capital requirements applicable to depository institutions, compared to the current U.S. risk-based capital rules, and for the first time impose capital requirements on savings and loan holding companies (SLHC). H&R Block, Inc., H&R Block Group, Inc. and Block Financial LLC (our Holding Companies) are SLHCs because they control HRB Bank. The Basel III Capital Rules will become effective for our Holding Companies and HRB Bank on January 1, 2015 (subject to phase-in periods as discussed below), provided that our Holding Companies are still SLHCs on that date.

The Basel III Capital Rules, among other things, introduce a new capital measure called "Common Equity Tier 1" (CET1). When fully phased in on January 1, 2019, the Basel III Capital Rules will require SLHCs to maintain (i) a

minimum ratio of CET1 to risk-weighted assets of at least 4.5%, plus a 2.5% "capital conservation buffer" (which is added to the 4.5% CET1 ratio as that buffer is phased in, effectively resulting in a minimum ratio of CET1 to risk-weighted assets of at least 7% upon full implementation), (ii) a minimum ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, plus the capital conservation buffer (which is added to the 6.0% Tier 1 capital ratio as that buffer is phased in, effectively resulting in a minimum Tier 1 capital ratio of 8.5% upon full implementation), (iii) a minimum ratio of total capital (that is, Tier 1 plus Tier 2) to risk-weighted assets of at least 8.0%, plus the capital conservation buffer (which is added to the 8.0% total capital ratio as that buffer is phased in, effectively resulting in a minimum total capital ratio of 10.5% upon full implementation) and (iv) a minimum leverage ratio of 4%, calculated as the ratio of Tier 1 capital to average total consolidated assets.

Under the Basel III Capital Rules, the initial minimum capital ratios as of January 1, 2015 will be as follows:

- 4.5% CET1 to risk-weighted assets
- 6.0% Tier 1 capital to risk-weighted assets
- 8.0% Total capital to risk-weighted assets

The Basel III Capital Rules provide for a number of deductions from and adjustments to CET1. Deductions from CET1 include, among other items, goodwill and other intangibles and deferred tax assets, all net of associated deferred tax liabilities. Under current capital standards, the effects of accumulated other comprehensive income items included in capital are excluded for the purposes of determining regulatory capital ratios. Under the Basel III Capital Rules, the effects of certain accumulated other comprehensive items are not excluded; however, certain banking organizations, including our Holding Companies and HRB Bank, may make a one-time permanent election to continue to exclude these items. Implementation of the deductions and other adjustments to CET1 will begin on January 1, 2015 and will be phased-in over a 4-year period. The implementation of the capital conservation buffer will begin on January 1, 2016 and will be phased in over a four-year period.

The Basel III Capital Rules prescribe a standardized approach for risk weightings that expand the risk-weighting categories from the current four Basel I-derived categories (0%, 20%, 50% and 100%) to a much larger and more risk-sensitive number of categories, depending on the nature of the assets, generally ranging from 0% for U.S. government and agency securities to 600% for certain equity exposures, and resulting in higher risk weights for a variety of asset categories.

Except as otherwise disclosed in the Risk Factors, we are in the process of assessing the impact of these changes on the regulatory capital ratios of the Company and HRB Bank and the capital, operations, liquidity and earnings of the Company and HRB Bank.

There have been no other material changes in our regulatory environment from those reported at April 30, 2013 in our Annual Report on Form 10-K.

#### NON-GAAP FINANCIAL INFORMATION

Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with accounting principles generally accepted in the United States (GAAP). Because these measures are not measures of financial performance under GAAP and are susceptible to varying calculations, they may not be comparable to similarly titled measures in other companies.

We consider non-GAAP financial measures to be a useful metric for management and investors to evaluate and compare the ongoing operating performance of our business on a consistent basis across reporting periods, as it eliminates the effect of items that are not indicative of our core operating performance.

The following are descriptions of adjustments we make for our non-GAAP financial measures:

- We exclude from our non-GAAP financial measures litigation charges we incur and favorable reserve adjustments. This does not include legal defense costs.
- We exclude from our non-GAAP financial measures non-cash charges to adjust the carrying values of goodwill, intangible assets, other long-lived assets and investments to their estimated fair values.
- We exclude from our non-GAAP financial measures severance and other restructuring charges in connection with the termination of personnel, closure of offices and related costs.

- We exclude from our non-GAAP financial measures the gains and losses on business dispositions, including investment banking, legal and accounting fees.
- We exclude from our non-GAAP financial measures the gains and losses on extinguishment of debt.

We may consider whether other significant items that arise in the future should also be excluded from our non-GAAP financial measures.

We measure the performance of our business using a variety of metrics, including EBITDA, adjusted EBITDA and adjusted pretax income of continuing operations. We also use EBITDA and pretax income of continuing operations as performance metrics in incentive compensation calculations for our employees. Adjusted EBITDA and adjusted pretax income eliminate the impact of items that we do not consider indicative of our core operating performance and, we believe, provide meaningful information to assist in understanding our financial results, analyzing trends in our underlying business, and assessing our prospects for future performance.

The following is a reconciliation of EBITDA from continuing operations and adjusted EBITDA from continuing operations:

|   |                      |       |           |                  |             |      | (in 000s) |
|---|----------------------|-------|-----------|------------------|-------------|------|-----------|
|   | Three months ended   |       |           | Six months ended |             |      |           |
|   | <br>Octob            | er 31 | ,         |                  | October 31, |      |           |
|   | <br><b>2013</b> 2012 |       |           |                  | 2013        | 2012 |           |
| Net loss from continuing operations - reported    | \$<br>(103,015)      | \$    | (101,199) | \$               | (216,285)   | \$   | (206,849) |
| Add back:   |                      |       |           |                  |             |      |           |
| Income taxes                                      | (76,347)             |       | (61,089)  |                  | (147,571)   |      | (124,708) |
| Interest expense                                  | 14,314               |       | 23,390    |                  | 28,760      |      | 45,467    |
| Depreciation and amortization                     | 26,668               |       | 22,053    |                  | 49,542      |      | 42,604    |
|   | (35,365)             |       | (15,646)  |                  | (69,269)    |      | (36,637)  |
| EBITDA from continuing operations                 | (138,380)            |       | (116,845) |                  | (285,554)   |      | (243,486) |
| Adjustments:                                      |                      |       |           |                  |             |      |           |
| Loss contingencies - litigation                   | 350                  |       | (2,451)   |                  | 723         |      | (4,753)   |
| Impairment of goodwill and intangible assets      | _                    |       | 1,421     |                  | _           |      | 1,421     |
| Severance   | 1,828                |       | 1,558     |                  | 2,933       |      | 1,057     |
| Professional fees related to HRB Bank transaction | (5,217)              |       | 47        |                  | 1,807       |      | 47        |
| Gain on sales of tax offices                      | (599)                |       | (754)     |                  | (599)       |      | (524)     |
|   | (3,638)              |       | (179)     | -                | 4,864       |      | (2,752)   |
| Adjusted EBITDA from continuing operations        | \$<br>(142,018)      | \$    | (117,024) | \$               | (280,690)   | \$   | (246,238) |

The following is a reconciliation of adjusted pretax loss from continuing operations:

|   |                    |         |           |             |                  |    | (in 000s)  |  |
|---|--------------------|---------|-----------|-------------|------------------|----|------------|--|
|   | Three months ended |         |           |             | Six months ended |    |            |  |
|   | <br>Octob          | oer 31, |           | October 31, |                  |    | - <i>i</i> |  |
|   | 2013               |         | 2012      |             | 2013             |    | 2012       |  |
| Pretax loss from continuing operations - reported         | \$<br>(179,362)    | \$      | (162,288) | \$          | (363,856)        | \$ | (331,557)  |  |
| Adjustments:  |                    |         |           |             |                  |    |            |  |
| Loss contingencies - litigation                           | 350                |         | (2,451)   |             | 723              |    | (4,753)    |  |
| Impairment of goodwill and intangible assets              | —                  |         | 1,421     |             | -                |    | 1,421      |  |
| Severance   | 1,828              |         | 1,558     |             | 2,933            |    | 1,057      |  |
| Professional fees related to pending HRB Bank transaction | (5,217)            |         | 47        |             | 1,807            |    | 47         |  |
| Gain on sales of tax offices                              | (599)              |         | (754)     |             | (599)            |    | (524)      |  |
|   | (3,638)            | _       | (179)     |             | 4,864            |    | (2,752)    |  |
| Pretax loss from continuing operations - adjusted         | \$<br>(183,000)    | \$      | (162,467) | \$          | (358,992)        | \$ | (334,309)  |  |

#### FORWARD-LOOKING INFORMATION

This report and other documents filed with the Securities and Exchange Commission (SEC) may contain forward-looking statements within the meaning of the securities laws. In addition, our senior management may make forward-looking statements orally to analysts, investors, the media and others. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include words or variation of words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "projects," "forecasts," "targets," "would," "will," "should," "could," "may" or other simila expressions. Forward-looking statements provide management's current expectations or predictions of future conditions, events or results. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future are forward-looking statements. They may include estimates of revenues, income, earnings per share, capital expenditures, dividends, stock repurchase, liquidity, capital structure or other financial items, descriptions of management's plans or objectives for future operations, services or products, or descriptions of assumptions underlying any of the above. All forward-looking statements speak only as of the date they are made and reflect the Company's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance or events. Furthermore, the Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions, factors, or expectations, new information, data or methods, future events or other changes, except as required by law.

By their nature, forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Factors that might cause such differences include, but are not limited to, a variety of economic, competitive and regulatory factors, many of which are beyond the Company's control and which are described in our Annual Report on Form 10-K for the fiscal year ended April 30, 2013 in the section entitled "Risk Factors," as well as additional factors we may describe from time to time in other filings with the Securities and Exchange Commission. It is not possible to predict or identify all such factors and, consequently, no such list should be considered to be a complete set of all potential risks or uncertainties.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in our market risks from those reported at April 30, 2013 in our Annual Report on Form 10-K.

#### ITEM 4. CONTROLS AND PROCEDURES

**EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES** – As of the end of the period covered by this Form 10-Q, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)). The controls evaluation was done under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report on Form 10-Q.

**CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING** – There were no changes during the last fiscal quarter that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

For a description of our material pending legal proceedings, see discussion in Part I, Item 1, note 12 to the consolidated financial statements.

#### ITEM 1A. RISK FACTORS

Other than the risk factors discussed below, there have been no material changes in our risk factors from those reported at April 30, 2013 in our Annual Report on Form 10-K.

# Federal Reserve capital requirements may restrict our capital allocation strategies and we are therefore exploring alternatives to cease being an SLHC. If we were to cease being an SLHC, the means we use to deliver financial services and products to our customers and the revenues and profitability of those offerings could be adversely impacted.

Our subsidiary, HRB Bank, is a federal savings bank. Our Holding Companies are SLHCs because they control HRB Bank.

The Dodd-Frank Act requires the Federal Reserve to promulgate minimum capital requirements for SLHCs, including leverage and risk-based capital requirements that are no less stringent than those applicable to insured depository institutions at the time the Dodd-Frank Act was enacted. On July 2, 2013, the Federal Reserve approved the Basel III Capital Rules, which implement a revised definition of regulatory capital, a new common equity tier 1 minimum capital requirement and a higher minimum tier 1 capital requirement (Revised Capital Rules). The rule also requires certain levels of equity for the payment of dividends and bonuses, and amends the methodologies for risk-weighting assets. The Revised Capital Rules will become effective for us as of January 1, 2015. See Part I, Item 2 under "Regulatory Environment" of this Quarterly Report on Form 10-Q and Item 1, "Regulation and Supervision - Bank and Holding Companies" in our Annual Report on Form 10-K as of April 30, 2013 for details of the new requirements.

The Federal Reserve Bank, the Company's primary banking regulator, has issued guidance set forth in Supervisory Letter SR 09-4 (March 27, 2009) regarding the payment of dividends, stock redemptions and stock repurchases by bank holding companies. Pursuant to Supervisory Letter SR 11-11 (July 21, 2011), the Federal Reserve has directed examiners to apply the principles of SR 09-4 to SLHCs. Pursuant to SR 09-4, we have committed to provide notice to the Federal Reserve prior to paying dividends or repurchasing shares.

The Revised Capital Rules would require our Holding Companies to retain significant additional capital, even though HRB Bank has regulatory capital substantially above the "well capitalized" level. At this time, we do not foresee regulatory flexibility in this regard in light of the Federal Reserve's views of the statutory requirements imposed under the Dodd-Frank Act. Accordingly, while our current belief is that dividends at current levels would continue to be permitted as long as HRB Bank remains well capitalized, the Federal Reserve will closely supervise and likely restrict our other capital allocation decisions, including stock repurchases, acquisitions, and other forms of strategic investment.

In July 2013, HRB Bank and Block Financial entered into a P&A Agreement with Republic Bank subject to various closing conditions, including the finalization of various operating agreements and receipt of certain required approvals. Prior to entering into the P&A Agreement, Republic Bank, which currently operates under a state bank charter and is regulated primarily by the FDIC, filed an application with the OCC for approval to convert to a national banking association. Approval and completion of this conversion were conditions to closing the P&A Transaction.

In October 2013, Republic Bank informed us that it had withdrawn its application for the conversion and its application for approval of the P&A Transaction, which required that the conversion be approved. As a result, HRB Bank and Block Financial provided notice to Republic Bank of termination of the P&A Agreement.

We plan to continue offering financial services and products to our clients through HRB Bank during the 2014 tax season. We will continue to explore alternatives for delivering financial products and services to our customers while ceasing to be regulated as an SLHC; however, we cannot predict the timing or the likelihood of ceasing to be regulated as an SLHC.

# We face substantial litigation in connection with our various business activities, and such litigation may damage our reputation, impair our product offerings or result in material liabilities and losses.

We have been named and from time to time will likely continue to be named, as a defendant in various legal actions, including arbitrations, class actions, actions or inquiries by state attorneys general, and other litigation arising in connection with our various business activities, including relating to our various service and product offerings. We also grant our franchisees a limited license to use our registered service marks and, accordingly, there is risk that one or more of the franchisees may be identified as being controlled by us. Third parties, regulators or courts may seek to hold us responsible for the actions or failures to act by our franchisees. Adverse outcomes related to litigation could result in substantial damages and could cause our earnings to decline. Negative public opinion could also result from our subsidiaries' actual or alleged conduct in such claims, possibly damaging our reputation, which, in turn, could adversely affect our business prospects and cause the market price of our securities to decline.

In addition, we have been sued, and certain of our competitors have been sued, in connection with the offering of different types of refund transfer products. Our version of a refund transfer is referred to as a RAC. One court issued a ruling, which is not subject to appellate review, that a competitor's specific version of a refund transfer product should be considered a loan, and subject to truthin-lending and other related laws. Another court, in its findings of fact, held that a different competitor's products that were positioned as refund transfer products were in fact loans. Another competitor recently entered into a settlement agreement, subject to final court approval, involving similar claims. We believe there are factual and legal differences that distinguish us and our RAC product from the various refund transfer products offered by our competitors. Revenues from our RAC product totaled \$158 million in fiscal year 2013; any requirement that materially alters our offering of RACs, including limitations on the fees we charge or disclosure requirements that could reduce the demand for these products, could have a material adverse impact on our business and our consolidated financial position, results of operations and cash flows.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

A summary of our purchases of H&R Block common stock during the second quarter of fiscal year 2014 is as follows:

|                            |  |                                    |  | (in 000s, except per share amounts)  |
|----------------------------|--|------------------------------------|--|--|
|                            | Total Number of<br>Shares Purchased <sup>(1)</sup> | Average<br>Price Paid<br>per Share | Total Number of Shares<br>Purchased as Part of<br>Publicly Announced Plans<br>or Programs <sup>(2)</sup> | Maximum Dollar Value of<br>Shares that May Yet Be<br>Purchased Under the Plans<br>or Programs <sup>(2)</sup> |
| August 1 – August 31       | 9  | \$<br>28.07                        |  | \$<br>857,504  |
| September 1 – September 30 | -  | \$<br>—                            | —  | \$<br>857,504  |
| October 1 – October 31     | 31   | \$<br>27.86                        | -  | \$<br>857,504  |

(1) We purchased approximately 40 thousand shares in connection with funding employee income tax withholding obligations arising upon the lapse of restrictions on restricted shares and restricted share units. There were no open-market repurchases.

(2) In June 2008, our Board of Directors approved an authorization to purchase up to \$2.0 billion of our common stock through June 2012. In June 2012, our Board of Directors extended this authorization through June 2015.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

#### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

#### ITEM 5. OTHER INFORMATION

None.

#### ITEM 6. EXHIBITS

The following exhibits are numbered in accordance with the Exhibit Table of Item 601 of Regulation S-K:

- 3.1 Amended and Restated Articles of Incorporation of H&R Block, Inc., filed as Exhibit 3.1 to the Company's current report on Form 8-K filed September 16, 2013, file number 1-06089, is incorporated herein by reference.
- 3.2 Amended and Restated Bylaws of H&R Block, Inc., filed as Exhibit 3.2 to the Company's current report on Form 8-K filed September 16, 2013, file number 1-06089, is incorporated herein by reference.
- 10.1 Form of H&R Block, Inc. 2013 Long Term Incentive Plan Deferred Stock Units Award Agreement for Non-Employee Directors
- 10.2 The H&R Block, Inc. 2000 Employee Stock Purchase Plan, as amended and restated effective November 7, 2013
- 10.3 H& R Block, Inc. Executive Severance Plan, as amended and restated effective November 8, 2013, filed as Exhibit 10.01 to the Company's current report on Form 8-K filed November 8, 2013, file number 1-06089, is incorporated herein by reference.
- 31.1 Certification by Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification by Chief Executive Officer pursuant to 18 U.S.C. 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification by Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Extension Calculation Linkbase
- 101.LAB XBRL Taxonomy Extension Label Linkbase
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

H&R BLOCK, INC.

/s/ William C. Cobb

William C. Cobb President and Chief Executive Officer December 10, 2013

/s/ Gregory J. Macfarlane

Gregory J. Macfarlane Chief Financial Officer December 10, 2013

/s/ Jeffrey T. Brown

Jeffrey T. Brown Chief Accounting and Risk Officer December 10, 2013

#### H&R BLOCK, INC. 2013 LONG TERM INCENTIVE PLAN DEFERRED STOCK UNITS AWARD AGREEMENT

This Award Agreement is entered into by and between H&R Block, Inc., a Missouri corporation ("H&R Block"), and [Participant Name] ("Participant").

WHEREAS, under the H&R Block, Inc. 2013 Long Term Incentive Plan (the "Plan"), H&R Block provides certain deferred equity incentive awards ("Awards") to its non-employee Directors (as such term is defined in the Plan) to further align Director and shareholder interests;

WHEREAS, the Plan provides that Awards may be made to Directors in the form of deferred stock units; and

WHEREAS, receipt of this Award is conditioned upon Participant's execution of this Award Agreement, within 180 days of [Grant Date], wherein Participant agrees to abide by certain terms and conditions authorized by the Compensation Committee of the Board.

NOW THEREFORE, in consideration of the parties' promises and agreements set forth in this Award Agreement, the sufficiency of which the parties hereby acknowledge,

#### IT IS AGREED AS FOLLOWS:

#### 1. Deferred Stock Units.

1.1 <u>Grant of Units</u>. As of [Grant Date] (the "Grant Date"), H&R Block hereby awards [Number of Units Granted] Deferred Stock Units (the "Units") to Participant, as evidenced by this Award Agreement. Each Unit under this Award Agreement represents the right to receive one share of Common Stock on the delivery date set forth in Section 1.3, plus dividend equivalents as set forth in Section 1.4(b).

1.2 <u>No Future Service Requirement</u>. Participant's interest in the Units is granted as consideration for Participant's service to H&R Block as a Director, is fully vested upon the Grant Date, and shall be subject to the terms of this Award Agreement.

1.3 Delivery of Common Stock. Delivery of the shares of Common Stock relating to settlement of the Units shall occur on the first trading date of the New York Stock Exchange (or any successor exchange or market on which shares of Common Stock are traded) that is concurrent with or next following the date that is six months after the date Participant separates from service with H&R Block as a Director, or if earlier, as soon as reasonably practicable, but no later than 90 days following, the date of Participant's death. At the time of delivery, the Company shall transfer shares of Common Stock equal to the number of Units issued under this Award Agreement, plus any shares attributable to dividend equivalents (with any fractional share rounded to the next whole share), into a brokerage account established for Participant at a financial institution the Committee shall select at its discretion. Participant agrees to complete any documentation for Company or the Financial Institution which is necessary to effect the transfer of shares of Common Stock to the Financial Institution.

# 1.4 No Shareholder Privileges; Dividend Equivalents.

(a) Neither Participant nor any person claiming under or through him or her shall be, or have any of the rights or privileges of, a shareholder of H&R Block (including the right to vote shares or to receive dividends) with respect to any of the Common Stock issuable pursuant to this Award Agreement, unless and until such shares of Common Stock shall have been duly issued and delivered to Participant.

(b) Notwithstanding Section 1.4(a), dividend equivalents will accrue with respect to the Units, and will be paid as additional whole shares of Common Stock (unless the Committee in its discretion determines to pay the value of the accrued dividend equivalents in cash) upon the date shares of Common Stock are delivered pursuant to Section 1.3. Dividend equivalents will apply to all cash dividends (excluding dividends for which an adjustment to the Award was or will be made pursuant to Section 3.2) and will be deemed reinvested in shares of Common Stock based on the Closing Price of the Common Stock on the trading day immediately preceding the ex-dividend date applicable to such dividend. Future dividend equivalents will apply to the shares of Common Stock relating to the reinvested dividend equivalents for each dividend record date that occurs before actual delivery of the shares. Notwithstanding the foregoing, the Committee retains discretion at any time, upon notice to Participant, to revise whether, and in what manner, dividend equivalents will be deemed reinvested with respect to any future dividends.

2. <u>Non-Transferability of Award</u>. This Award (including all rights, privileges and benefits conferred under such Award) shall not be transferred, assigned, pledged, or hypothecated in any way (whether by operation of law or otherwise) and shall not be subject to sale under execution, attachment or similar process. Upon any attempt to transfer, assign, pledge, hypothecate, or otherwise dispose of this Award, or of any right or privilege conferred hereby, contrary to the provisions hereof, or upon any

attempted sale under any execution, attachment, or similar process upon the rights and privileges hereby granted, then and in any such event this Award and the rights and privileges hereby granted shall immediately become null and void.

#### 3. Miscellaneous.

3.1 <u>No Employment Contract</u>. This Award Agreement does not confer on Participant any right to employment or service with Company (whether as a Director or otherwise) for any period of time, and is not an employment contract.

3.2 Adjustment of the Units. If any merger, reorganization, consolidation, recapitalization, dividend or distribution (whether in cash, shares or other property, other than a regular cash dividend), stock split, reverse stock split, spin-off or similar transaction or other change in corporate structure affects the Common Stock or the value thereof, the Committee shall make such adjustments and other substitutions to this Award Agreement as the Committee determines necessary or appropriate to prevent dilution or enlargement of benefits or potential benefits intended to be made available under this Award Agreement, in a manner the Committee deems equitable or appropriate, taking into consideration the accounting and tax consequences, including such adjustments in the aggregate number, class and kind of securities that may be delivered under the Plan, and in the number, class, kind and option or exercise price of securities subject to the Award Agreement (including, if the Committee deems appropriate, the substitution of awards denominated in the shares of another company).

3.3 <u>Merger, Consolidation, Reorganization, Liquidation, etc.</u> If H&R Block shall become a party to any corporate merger, consolidation, major acquisition of property for stock, reorganization, or liquidation, all Plan awards outstanding on the effective date of the consummation of the transaction shall be treated in the manner the Committee, in its discretion, deems equitable and appropriate after taking into consideration relevant facts, including the accounting and tax consequences. Such treatment need not treat all Awards (or all portions of an Award) in an identical manner. Such treatment may include, but is not limited to, the substitution of new Awards, or for any Awards then outstanding, the assumption of any such Awards or the cancellation of such Awards for a payment to Participant in cash or other property in an amount equitably determined by the Committee (and, for the avoidance of doubt, such cancellation may be without any payment to Participant in the event the Committee determines that the intrinsic value of the Award is zero or negative). Any such arrangements shall be binding upon Participant and any action taken under this Section 3.3 shall either preserve an Award's status as exempt from Code Section 409A or comply with Code Section 409A.

3.4 Interpretation and Regulations. The Committee shall have the full power and authority provided by delegation by the Board, subject to the terms of the Plan, and subject to such orders or resolutions not inconsistent with the provisions of the Plan as may from time to time be adopted by the Board. Such power and authority shall include, but not be limited to, the power and authority to: (a) interpret and administer the Plan, the Award Agreement, and any instrument or agreement entered into under or in connection with the Plan; (b) correct any defect, supply any omission or reconcile any inconsistency in the Plan or the Award Agreement in the manner and to the extent that the Committee shall deem desirable to carry it into effect; (c) establish such rules and regulations and appoint such agents as it shall deem appropriate for the proper administration of the Plan and Award; (d) make any other determination and take any other action that the Committee deems necessary or desirable for the administration of the Plan and Award; (e) determine whether, to what extent and under what circumstances the Award shall be canceled or suspended; and (f) determine, for purposes of the Plan and this Award Agreement, the date and circumstances that constitute a cessation or termination of service.

3.5 <u>Reservation of Rights</u>. If at any time Company determines that qualification or registration of the Units or any shares of Common Stock subject to the Units under any federal, state or other applicable securities law, or the consent or approval of any governmental regulatory authority, is necessary or desirable as a condition of executing an Award or providing a benefit under the Plan, then such action may not be taken, in whole or in part, unless and until such qualification, registration, consent or approval shall have been effected or obtained free of any conditions Company deems unacceptable.

3.6 <u>Withholding of Taxes</u>. Company shall make the delivery of shares of Common Stock pursuant to this Award Agreement without withholding any amounts to account for federal, state, local or foreign taxes (unless required to be paid or withheld as a result of the vesting or delivery of shares of Common Stock).

3.7 <u>Reasonableness of Restrictions, Severability and Court Modification</u>. Participant and Company agree that the restrictions contained in this Award Agreement are reasonable, but, should any provision of this Award Agreement be determined by a court of competent jurisdiction to be invalid, illegal or otherwise unenforceable or unreasonable in scope, the validity, legality and enforceability of the other provisions of this Award Agreement will not be affected thereby, and the provision found invalid, illegal, or otherwise unenforceable or unreasonable or unreasonable will be considered by Company and Participant to be amended in whatever manner is considered reasonable by that court and, as so amended, will be enforced.

3.8 <u>Waiver</u>. The failure of Company to enforce at any time any terms, covenants or conditions of this Award Agreement shall not be construed to be a waiver of such terms, covenants or conditions or of any other provision. Any waiver or modification of the terms, covenants or conditions of this Award Agreement shall only be effective if reduced to writing and signed by both Participant and, on behalf of H&R Block, an officer of H&R Block.

3.9 <u>Plan Control</u>. The terms of this Award Agreement are governed by the terms of the Plan, as it exists on the Grant Date (except to the extent the Plan is amended from time to time and such amendment is intended to have retroactive effect). Except where the Plan expressly permits an award agreement to provide for different terms, if any provisions of this Award Agreement conflict with any provisions of the Plan, the terms of the Plan shall control.

3.10 <u>Notices</u>. Any notice to be given to Company or election to be made under the terms of this Award Agreement shall be addressed to Company (Attention: Long Term Incentive Department) at One H&R Block Way, Kansas City Missouri 64105, or at such other address or by such other means as Company may hereafter designate in writing to Participant. Any notice to be given to Participant shall be addressed to Participant at the last address of record with Company or at such other address as Participant may hereafter designate in writing to Company. Any such notice shall be deemed to have been duly given when deposited in the United States mail via regular or certified mail, addressed as aforesaid, postage prepaid.

3.11 <u>Choice of Law</u>. This Award Agreement shall be governed by and construed and enforced in accordance with the laws of the State of Missouri without reference to principles of conflicts of laws.

3.12 <u>Choice of Forum and Jurisdiction</u>. Participant and Company agree that any proceedings to enforce the obligations and rights under this Award Agreement must be brought in the Missouri District Court located in Jackson County, Missouri, or in the United States District Court for the Western District of Missouri in Kansas City, Missouri. Participant agrees and submits to personal jurisdiction in either court. Participant and Company further agree that this Choice of Forum and Jurisdiction is binding on all matters related to Awards under the Plan and may not be altered or amended by any other arrangement or agreement (including an employment agreement) without the express written consent of Participant and H&R Block.

3.13 <u>Compliance with Section 409A</u>. Notwithstanding any provision in this Award Agreement or the Plan to the contrary, this Award Agreement shall be interpreted and administered in accordance with Code Section 409A and regulations and other guidance issued thereunder ("Section 409A"). For purposes of determining whether any payment made pursuant to this Award Agreement results in a "deferral of compensation" within the meaning of Treasury Regulation 1.409A-1(b), H&R Block shall maximize the exemptions described in such section, as applicable. Any reference to a "termination of employment" or similar term or phrase shall be interpreted as a "separation from service" within the meaning of Section 409A. If any deferred compensation payment is payable while Participant is a "specified employee" under Section 409A, and payment is due because of separation from service for any reason other than death, then payment of such amount shall be delayed for a period of six months and paid in a lump sum on the first payroll payment date following the earlier of the expiration of such six month period or Participant's death. To the extent any payments under this Award Agreement are made in installments, each installment shall be deemed a separate payment for purposes of Section 409A and the regulations issued thereunder. Participant or his or her beneficiary, as applicable, shall be solely responsible and liable for the satisfaction of all taxes and penalties that may be imposed on Participant or her beneficiary in connection with any payments to Participant or his or her beneficiary pursuant to this Award Agreement, including but not limited to any taxes, interest and penalties under Section 409A, and neither H&R Block nor any of its affiliates shall have any obligation to indemnify or otherwise hold Participant or his or her beneficiary harmless from any and all of such taxes and penalties.

3.14 <u>Attorneys Fees</u>. Participant and Company agree that in the event of litigation to enforce the terms and obligations under this Award Agreement, the party prevailing in any such cause of action will be entitled to reimbursement of reasonable attorneys fees.

3.15 <u>Relationship of the Parties</u>. Participant acknowledges that this Award Agreement is between H&R Block and Participant. Participant further acknowledges that H&R Block is a holding company and that Participant is not an employee of either H&R Block or a Subsidiary thereof.

3.16 <u>Headings</u>. The section headings herein are for convenience only and shall not be considered in construing this Award Agreement.

3.17 <u>Amendment</u>. No amendment, supplement, or waiver to this Award Agreement is valid or binding unless in writing and signed on behalf of H&R Block by an officer of H&R Block, and, if materially adverse to Participant, signed by Participant.

3.18 <u>Execution of Agreement</u>. This Award Agreement shall not be enforceable by either party, and Participant shall have no rights with respect to the Awards made hereunder, unless and until it has been (a) signed by Participant within 180 days of [Grant Date], (b) signed on behalf of H&R Block by an officer of H&R Block, and (c) returned to H&R Block.

This Award Agreement may be signed by the parties via facsimile or electronic signature, as acceptable to Company, and may be signed by H&R Block via stamped signature.

3.19 **WAIVER OF JURY TRIAL**. PARTICIPANT KNOWINGLY, VOLUNTARILY AND IRREVOCABLY WAIVES ANY AND ALL RIGHT TO TRIAL B' JURY IN ANY LEGAL PROCEEDING, ACTION OR CLAIM ARISING OUT OF OR RELATED TO THIS AGREEMENT.

4. <u>Definitions.</u> Whenever a term is used in this Award Agreement, the following words and phrases shall have the meanings set forth below or as set forth in the Plan unless the context plainly requires a different meaning, and when a defined meaning is intended, the term is capitalized.

4.1 <u>Board</u>. Board means the Board of Directors of H&R Block.

4.2 <u>Closing Price</u>. Closing Price means the last reported market price for one share of Common Stock, regular way, on the New York Stock Exchange (or any successor exchange or stock market on which such last reported market price is reported) on the day in question. If the exchange is closed on the day on which the Closing Price is to be determined or if there were no sales reported on such date, the Closing Price shall be computed as of the last date preceding such date on which the exchange was open and a sale was reported.

4.3 <u>Code</u>. Code means the Internal Revenue Code of 1986, as amended.

4.4 <u>Committee</u>. Committee means the Compensation Committee of the Board or such committee of the Board of Directors to whom authority for this Award has been delegated pursuant to the provisions of the Plan.

4.5 <u>Common Stock</u>. Common Stock means the common stock of H&R Block, without par value.

4.6 <u>Company</u>. Company means H&R Block, Inc., a Missouri corporation, and includes its "subsidiary corporations" (as defined in Code Section 424(f)) and their respective divisions, departments and subsidiaries and the respective divisions, departments and subsidiaries of such subsidiaries.

4.7 <u>Deferred Stock Units</u>. Deferred Stock Units means an award providing the right to receive one share of Common Stock for each unit awarded, on a specified delivery date, subject to such terms and conditions as the Committee may determine. Deferred Stock Units are a form of Other Share-Based Award described under the Plan.

#### 5. ACKNOWLEDGEMENT OF RIGHTS, OBLIGATIONS AND WAIVERS.

#### 5.1 Participant understands and acknowledges that this Award Agreement confers both rights and obligations upon Participant.

5.2 Participant has reviewed this Award Agreement in its entirety and understands that by signing this Award Agreement, Participant agrees to all of its terms, including, but not limited to, the Choice of Forum and Jurisdiction, and the Waiver of Jury Trial set forth in Section 3 of this Award Agreement.

5.3 <u>Participant acknowledges that Company has advised Participant to seek his or her own legal counsel before signing this Award</u> <u>Agreement and that Participant has consulted or has had the opportunity to consult with his or her personal attorney before executing this Award</u> <u>Agreement.</u>

[Signature Page Follows.]

In consideration of said Award and the mutual covenants contained herein, the parties agree to the terms set forth above.

The parties hereto have executed this Award Agreement.

Participant Name: [Participant Name]

Date Signed: [Acceptance Date]

H&R BLOCK, INC.

By:

William C. Cobb President and Chief Executive Officer

#### H&R BLOCK, INC. 2000 EMPLOYEE STOCK PURCHASE PLAN (as amended and restated effective November 7, 2013)

#### SECTION 1. PURPOSE OF PLAN

The H&R Block, Inc. 2000 Employee Stock Purchase Plan (the "Plan") is designed to encourage and assist employees of the subsidiaries of H&R Block, Inc. (collectively H&R Block, Inc. ("Block") and such subsidiaries shall be referred to as the "Company") to acquire an equity interest in Block through the purchase of shares of Block common stock, without par value ("Common Stock"). This Plan is intended to constitute an "employee stock purchase plan" within the meaning of Section 423 of the Internal Revenue Code (the "Code").

#### SECTION 2. ADMINISTRATION OF THE PLAN

The Plan shall be administered by Block's Board of Directors (the "Board") or by a committee of the Board (the "Committee") appointed by the Board and serving at its pleasure (the Board or any such Committee being herein referred to as the "Administrator"). Until such time as the Board shall determine otherwise, the Compensation Committee of the Board shall serve as Administrator. The Administrator shall have full power and authority, not inconsistent with the express provisions of the Plan, to administer and interpret the Plan, including the authority to:

- (i) grant options and authorize the issuance of shares;
- (ii) make and amend all rules, regulations, guidelines, procedures and policies for administering the Plan;
- (iii) decide all questions and settle all disputes that may arise in connection with the Plan;
- (iv) appoint persons and entities to act as designated representatives on its behalf in administering the Plan pursuant to its provisions (in which case the term "Administrator" as used herein shall include such persons or entities to the extent of such appointment);
- (v) establish accounts with a person or entity appointed pursuant to (iv) above ("Custodian") to hold Common Stock purchased under the Plan ("Stock Account");
- (vi) cause Block to enter into a written agreement with the Custodian setting forth the terms and conditions upon which Stock Accounts shall be governed ("Custodial Agreement"); and
- (vii) require Participants to hold shares of Common Stock under the Plan in Stock Accounts (in which case each Participant's decision to participate in the Plan shall constitute the appointment of such Custodian as custodial agent for the purpose of holding such shares) until such time as shall be specified in the Custodial Agreement.

All interpretations, decisions and determinations made by the Administrator shall be binding on all persons concerned.

#### SECTION 3. NATURE AND NUMBER OF SHARES

The Common Stock subject to issuance under the terms of the Plan shall be authorized but unissued shares or previously issued shares reacquired and held by the Company. The aggregate number of shares that may be issued under the Plan shall not exceed 6,000,000 shares of Common Stock.

In the event of any reorganization, recapitalization, stock split, reverse stock split, stock dividend, combination of shares, exchange of shares, merger, consolidation, offering of rights or other similar change in the capital structure of the Company, the Board or the Committee may make such adjustment, if any, as it deems appropriate in the number, kind and purchase price of the shares available for purchase under the Plan and in the maximum number of shares which may be issued under the Plan.

#### SECTION 4. ELIGIBILITY

Each individual employed by a Participating Subsidiary (as hereinafter defined), except as provided below, shall be eligible to participate in the Plan ("Employee"). The following individuals shall be excluded from participation:

(a) Persons who, as of the date of grant of an Option, have been continuously employed by the Participating Subsidiary for less than twelve (12) consecutive months;

(b) Persons who, immediately upon the grant of an Option, own directly or indirectly, or hold options or rights to acquire, an aggregate of five percent (5%) or more of the total combined voting power or value of all outstanding shares of all classes of Block or any Subsidiary; and

(c) Persons who are customarily employed by the Company less than twenty (20) hours per week or for not more than five (5) months in any calendar year.

For purposes of the Plan, a "Subsidiary" is any corporation or other entity in which Block owns, directly or indirectly, stock (or other ownership interests) possessing fifty percent (50%) or more of the total combined voting power of all classes of stock (or other ownership interests). A "Participating Subsidiary" is any Subsidiary meeting the requirements above that is designated by the Administrator as a subsidiary whose employees are eligible to participate in the Plan.

#### SECTION 5. ENROLLMENT AND WITHDRAWAL

Each eligible Employee may enroll or re-enroll in the Plan as of the first day of any Option Period (as hereinafter defined) after the Employee first becomes eligible to participate. To enroll, an Employee must complete and sign an enrollment form (including a payroll deduction authorization) in a form acceptable to the Administrator and submit it to the Company, or use such other means to enroll as is authorized by the Administrator, at least 15 calendar days prior to the commencement of such Option Period or by such other date as the Administrator may prescribe. Participation in the Plan is voluntary. A "Participant" shall be an Employee enrolled in the Plan.

A Participant will automatically be enrolled in all future Option Periods unless the Participant withdraws from the Plan during an open enrollment period. If a Participant withdraws from the Plan, he or she will cease to be a Participant and may only participate in future Option Periods if he or she re-enrolls in the Plan during an open enrollment period.

#### SECTION 6. GRANT OF OPTIONS

Under the Plan, each "Option Period" shall be a period of approximately six (6) months beginning on January 1 and July 1, respectively, and ending on June 30 and December 31, respectively, or such other period as the Board or the Committee may designate from time to time.

Each person who is a Participant on the first day of an Option Period (the "Grant Date") will as of such day be granted an option for the Period (the "Option"). Such Option will be for the number of whole and fractional shares of Common Stock to be determined by dividing (i) the balance credited to the Participant's Payment Account (as defined in Section 7(b)) during such Option Period by means of payroll deduction (or such other means deemed acceptable by the Administrator) as of the Purchase Date (as determined under Section 8 below), by (ii) the purchase price per share of the Common Stock as determined under Section 8.

The Administrator will reduce, on a substantially proportionate basis, the number of shares of Common Stock receivable by each Participant upon exercise of his or her Option for an Option Period in the event that the number of shares then available under the Plan is otherwise insufficient, and will return to Participant without interest any remaining unused balance in the Participant's Payment Account as soon as administratively practicable.

#### SECTION 7. METHOD OF PAYMENT

(a) <u>Form of Payment</u>. Payment for shares shall be made in installments through after-tax payroll deductions over the Option Period, with such deductions taken from paychecks dated during the Option Period, or in such other form of payment deemed acceptable by the Administrator.

Subject to the limits below and in Section 8, each Participant may elect through payroll withholding during the Option Period (or such other means deemed acceptable by the Company) to have credited to his or her Payment Account an amount not less than one percent, and not greater than ten percent (10%) of Compensation (as defined below); provided that the Administrator from time to time before an enrollment date may establish limits other than those herein described for all purchases to occur during the relevant Option Period.

For purposes of the Plan, "Compensation" shall mean all compensation paid to the Participant by the Company and currently includible in his or her income, including such amounts as commissions, overtime, and other amounts includible in the general definition of compensation provided in Treasury Regulation ss.1.415-2(d)(1), plus any amount that would be so included but for the fact that it was contributed to (a) a qualified plan pursuant to an elective deferral under Section 401(k) of the Code, (b) a nonqualified deferred compensation plan, and/or (c) a cafeteria plan on a before-tax basis pursuant to an election under Section 125 of the Code, but not including (i) payments under stock option plans and other employee benefit plans or other amounts excluded from the definition of compensation provided in the Treasury Regulations under Section 415 of the Code, (ii) bonuses or compensation paid under short-term incentive plans, and (iii) reimbursements or other expense allowances, fringe benefits (cash and noncash), moving expenses, payments of benefits under nonqualified deferred compensation plans, and welfare benefits.

A Participant shall have thirty (30) days from the date of the first written statement confirming the Participant's elected amount to be withheld to advise the Administrator in writing that the Participant's elected amount was not properly implemented. If a Participant fails to inform the Administrator within such 30-day period, such Participant shall be deemed to have selected the amount to be withheld from Compensation that was implemented until another election is received and a new Option Period begins.

(b) <u>Accounts</u>. A "Payment Account" means the book entry account maintained by the Company or Administrator to record the amount of Participant's payments made pursuant to Section 7(a) and any cash amount carried forward from an Option Period to the Grant Date for the next Option Period pursuant to Section 9. All payments by each Participant shall be credited to such Participant's Payment Account pending the purchase of Common Stock in accordance with the provisions of the Plan. All such amounts in the Payment Account shall be assets of the Company and may be used by the Company for any corporate purpose. No interest will be paid on amounts credited to a Participant's Payment Account.

(c) <u>Limits on Purchase</u>. In no event shall the rights of any Participant to purchase shares (under this Plan and under any other stock purchase plans of Block or any Subsidiary) accrue at a rate that exceeds \$25,000 as measured by the fair market value of such shares (determined in the case of each such share as of the date of grant of the related option) for the calendar year.

#### SECTION 8. PURCHASE PRICE

The purchase price of Common Stock issued pursuant to the exercise of an Option shall be eighty-five percent (85%) of the fair market value of Common Stock on the last trading day of the Option Period (the "Purchase Date").

Fair market value shall mean the closing price of Common Stock on the New York Stock Exchange or other national securities exchange on which the Common Stock is then principally traded or, if that measure of price is not available, on a composite index of such exchanges or, if that measure of price is not available, in a national market system for securities. In the event that there are no sales of Common Stock on any such exchange or market on the Grant Date, the fair market value of the Common Stock shall be deemed to be the closing sales price on the next following day on which Common Stock was sold on any such exchange or market. In the event that there are no sales of Common Stock on any such exchange or market on the Purchase Date, the fair market value of the Common Stock

shall be deemed to be the closing sales price on the next preceding day on which Common Stock was sold on any such exchange or market. In the event that the Common Stock is not listed on any such market or exchange on the Grant or Purchase Dates, a reasonable valuation of the fair market value of the Common Stock on such dates shall be made by the Administrator.

#### SECTION 9. EXERCISE OF OPTIONS; SIX-MONTH HOLDING PERIOD

If an Employee is a Participant in the Plan on a Purchase Date, he or she will be deemed to have exercised the Option granted to him or her for the period ending on that Purchase Date. Upon such exercise, the Company will apply the balance of the Participant's Payment Account to the purchase of the number of whole or fractional shares of Common Stock determined under Section 6 and, as soon as practicable thereafter, will issue and deliver said whole shares to the Participant (unless Stock Accounts are established by the Administrator pursuant to Section 2 of the Plan). Any cash remaining in the Participant's Payment Account and the cash value of any fractional shares of Common Stock shall either be carried forward to the next Grant Date (without interest) and become a part of the Payment Account for the Option Period to which such next Grant Date applies, or, upon written request of the Participant to the Administrator, be paid to Participant without interest (unless Stock Accounts are established by the Administrator 2 of the Plan).

Notwithstanding anything herein to the contrary, Block's obligation to issue and deliver whole shares of Common Stock under the Plan will be subject to the approval required by any governmental authority in connection with the authorization, issuance, sale or transfer of said shares, to any requirements of any national securities exchange applicable thereto, and to compliance by Block with other applicable legal requirements in effect from time to time.

Any shares of Common Stock issued under the Plan may not be sold, transferred or assigned for a period of six months after the date issued. Each certificate or book entry representing shares of Common Stock issued under this Plan during such sixmonth period shall bear the following legend or notation:

"These Shares may not be sold, transferred or assigned, and the issuer shall not be required to give effect to any attempted sale, transfer or assignment, until a date that is more than six months after the date of issuance.";

or such other legend or notation as shall be approved by the Administrator.

#### SECTION 10. TERMINATION OF EMPLOYMENT

Subject to Section 11, upon the termination of a Participant's employment with the Company for any reason, the Participant's Payment Account balance shall be frozen to future accruals and the Participant shall be withdrawn from Plan participation and cease to be a Participant. Upon the cessation of participation, any Option held by the Participant under the Plan will be deemed cancelled, the balance of the Participant's Payment Account will be returned to the Participant or, in the case of death, refunded in accordance with Section 11, without interest, as soon as administratively practicable and the Participant will have no further rights under the Plan.

#### SECTION 11. DEATH OF A PARTICIPANT

Each Participant may designate one or more beneficiaries who, in the event of the Participant's death, would receive any Common Stock and/or cash credited to the Participant under the Plan. In the case of a Participant who is married at time of death, the Administrator may condition any designation of a beneficiary other than the Participant's spouse on the written consent of such spouse. A designation of beneficiary and election may be changed by the Participant at any time. Any such designation or change in designation, if made in accordance with the Plan and in a form and manner that is acceptable to the Administrator, shall be effective upon receipt by the Company or the Company's designated representative and shall be the exclusive means of designating a beneficiary under the Plan. In the absence of a proper beneficiary designation under the Plan, the balance in the deceased Participant's Payment Account under the Plan will be refunded without interest to his or her estate.

As soon as administratively feasible after the death of a Participant, any Common Stock and/or cash credited to the Participant under the Plan shall be delivered to the Participant's designated beneficiaries or, in the absence of such designation, to the executor, administrator or other legal representative of the Participant's estate. Such delivery and payment shall relieve the Company of further liability to the deceased Participant or his or her beneficiaries with respect to the Plan. If more than one beneficiary is designated, each beneficiary shall receive an equal portion of the Payment Account and, if any, the Stock Account, unless the Participant has given express contrary instructions.

#### SECTION 12. ASSIGNMENT

Except as provided in Section 11 above, funds, securities, rights or other property held for the account of a Participant shall not be sold, pledged, assigned, transferred, or hypothecated in any way (whether by operation of law or otherwise) and shall not be subject to sale under execution, attachment, or similar process. A Participant's right to purchase shares under the Plan shall be exercisable during the Participant's lifetime only by the Participant. If this provision is violated, the Participant's election to purchase Common Stock shall terminate and the only obligation of the Company remaining under the Plan will be to refund to the Participant the amount then credited to his or her Payment Account and deliver to Participant any whole shares of Common Stock credited to him or her under any Stock Account.

#### SECTION 13. EQUAL RIGHTS AND PRIVILEGES

All eligible Employees shall have equal rights and privileges with respect to the Plan so that the Plan qualifies as an "employee stock purchase plan" within the meaning of Section 423 or any successor provisions of the Code and related regulations. Any provision of the Plan that is inconsistent with Section 423 or any successor provision of the Code shall without further act of amendment by the Company be reformed to comply with the requirements of Section 423. This Section 13 shall take precedence over all other provisions of the Plan.

#### SECTION 14. RIGHTS AS STOCKHOLDER

A Participant shall have no rights as a stockholder under an Option until he or she becomes a stockholder as herein provided. A Participant will become a stockholder with respect to shares for which payment has been completed as provided in Section 8 as of the close of business on the Purchase Date for the Option Period.

# SECTION 15. MODIFICATION AND TERMINATION OF THE PLAN

The Board or the Committee may terminate the Plan at any time and may at any time and from time to time amend the Plan in any manner permitted by law. No amendment shall be effective unless within one (1) year after it is adopted by the Board it is approved by Block's shareholders in the manner prescribed under the Treasury Regulations under Section 423 of the Code, if such amendment would:

- (i) increase the number of shares reserved for purchase under the Plan, unless such increase is by reason of any change in the capital structure of the Company referred to in Section 3 hereof;
- (ii) change the designation of corporations or other entities whose employees may be offered Options under the Plan, except as permitted under Treasury Regulations ss.1.423-2(c)(4);
- (iii) materially modify the requirements as to eligibility for participation in the Plan; or
- (iv) materially increase the benefits accruing to Participants under the Plan.

In the event the Plan is terminated, the Board or Committee may elect to terminate all outstanding Options either immediately or upon completion of the purchase of shares on the next Purchase Date, unless the Board has determined that the right to make all such purchases shall expire on some other designated date occurring prior to the next Purchase Date. If Options are terminated prior to expiration, all funds contributed to the Plan that have not been used to purchase shares shall be returned without interest to the Participants.

#### SECTION 16. BOARD AND SHAREHOLDER APPROVAL; EFFECTIVE DATE

This Amended and Restated Plan was adopted by the Board on July 23, 2012 and shall be effective on January 1, 2013, subject to shareholder approval at the annual meeting of shareholders of H&R Block, Inc. on September 13, 2012.

# SECTION 17. OTHER PROVISIONS

Options and other documentation under the Plan shall contain such other provisions as the Administrator shall deem advisable, provided that no such provision shall conflict with the express terms of the Plan.

#### SECTION 18. EMPLOYMENT RIGHTS

Nothing contained in the provisions of the Plan shall be construed to give to any individual the right to be retained in the employ of the Company or to interfere with the right of the Company to discharge any employee at any time.

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, William C. Cobb, Chief Executive Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of H&R Block, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: December 10, 2013

/s/ William C. Cobb

William C. Cobb Chief Executive Officer H&R Block, Inc.

# CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Gregory J. Macfarlane, Chief Financial Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of H&R Block, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: December 10, 2013

/s/ Gregory J. Macfarlane

Gregory J. Macfarlane Chief Financial Officer H&R Block, Inc.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of H&R Block, Inc. (the "Company") on Form 10 -Q for the fiscal quarter ending October 31, 2013 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, William C. Cobb, Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ William C. Cobb

William C. Cobb Chief Executive Officer H&R Block, Inc. December 10, 2013

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of H&R Block, Inc. (the "Company") on Form 10 -Q for the fiscal quarter ending October 31, 2013 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Gregory J. Macfarlane, Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Gregory J. Macfarlane

Gregory J. Macfarlane Chief Financial Officer H&R Block, Inc. December 10, 2013