H&R Block Reports Tax Season Results Through April 15

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KANSAS CITY, MO, Apr 21, 2010 (MARKETWIRE via COMTEX) --H&R Block Inc. (NYSE: HRB) today released its final tax season update for fiscal 2010.

Tax Season Results for March 1 - April 15

Same-office tax returns prepared in retail operations increased 0.8 percent compared to the prior year, while total returns prepared grew by 0.3 percent. Total retail returns prepared fell 1.7 percent and the net average retail fee per tax return declined by 1.2 percent over the prior year. Total digital tax returns prepared by H&R Block grew by 5.9 percent.

"Our second half results reflect improvement in the overall industry, as well as in our own performance," said Russ Smyth, H&R Block's president and chief executive officer. "Our retail business showed a significant reduction of market share loss during the second-half of the tax season. Our digital offerings grew by nearly 6 percent during this period, driven by software sales and Free-File Alliance (FFA) returns," added Smyth.

Tax Season-to-Date Results through April 15

Same-office tax returns prepared in retail operations fell 4.0 percent and total tax returns prepared were down 4.9 percent over the prior year. Total retail returns prepared declined by 6.6 percent, while the net average retail fee per tax return increased 1.0 percent. Aggregate tax preparation fees for retail operations fell 5.5 percent to \$2.61 billion.

Total digital tax returns prepared by H&R Block were down 0.6 percent, driven by a 6.1 percent decline in software-based returns that was entirely due to the company's decision to exit two unprofitable distribution channels. Online returns grew by 2.6 percent, while returns prepared through the FFA increased 4.7 percent.

The Company plans to report its fourth quarter and fiscal 2010 results on Thursday, June 24, after the New York Stock Exchange market closing.

H&R BLOCK									
Preliminary U.S. Tax Operating Data									
(in thousands, except net average fee)									
,	-	March 1 -	March 1 -						
	TTD	YTD	%		April 15,	%			
					2009				
Net tax									
preparation fees									
- retail: (1,2)									
Company-owned	å1 0C0 000	å1 1FO 444	0 50	å COO 3EO	à 70C 074	2 00.			
operations	\$1,060,980	\$1,159,444	-8.5%	\$ 699,352	\$ 720,974	-3.8%			
Franchise	554 000	F00 F00	4 40	006 505	000 000	0 40			
operations	554,908	580,539	-4.4%	296,727	297,776	-0.4%			
	\$1 615 888	\$1 730 083	 -7 12	\$ 996 079	\$1,024,750	-2 8%			
					========				
Total returns									
prepared: (2)									
Company-owned									
operations	E 200	E 00E	10 20	2 550	3,650	ე F%			
Franchise	5,360	5,995	-10.3%	3,559	3,030	-2.5%			
	2 106	2 455	п оо	1 505	1 500	0 10			
operations	3,186	•			•	0.1%			
Total retail									
operations	8,566	9,450	-9.4%	5,284	5,373	-1.7%			
Digital									
software	1,364	1,551	-12.1%	744	694	7.2%			

Digital online		1,743				2.7%
Sub-total	3,150	3,294	-4.4%	1,763		4.6%
Digital Free File Alliance	501	502	-0.2%	281	245	14.7%
Total digital						
tax solutions	•	3,796		•	•	
	12,217	13,246	-7.8%	7,328	7,303	0.3%
Net average fee - retail: (2,3) Company-owned		=======================================	==== =	=======	=======	====
operations Franchise	\$ 197.21	\$ 193.60	1.9% \$	196.48	\$ 199.35	-1.4%
operations		168.08				
	\$ 188.64	\$ 184.26	2.4% \$	188.52	\$ 190.85	-1.2%
Same-Office net tax preparation fees: (2,4) Company-owned	====================================	=	= =	=== = ==	=	===
operations Franchise	\$1,048,437	\$1,106,147	-5.2% \$	691,495	\$ 711,630	-2.8%
operations		\$ 551,339				
Total retail operations	\$1,580,089	\$1,657,486	-4.7% \$	977,260	\$1,001,590	-2.4%
Same-Office returns prepared: (2,4)			_			
Company-owned operations	5,306	5,692	-6.8%	3,518	3,482	1.0%
Franchise operations		3,278				
Total retail operations	8,361	8,970	-6.8%	5,173	5,131	0.8%
	YTD 4/15/10	YTD 4/15/09	% Change	<u>.</u>	=======	====
Net tax preparation fees - retail: (1,2) Company-owned						
operations Franchise	\$ 1,760,332	\$ 1,886,418	-6.7	96		
operations		878,315				
		\$ 2,764,733				
Total returns prepared: (2) Company-owned						
operations Franchise	8,939	9,645	-7.3	8		
operations		5,178				
Total retail operations						

Digital			
software	2,108	2,245	-6.1%
Digital online	2,805		
3			
Sub-total	4,913	4,980	-1.3%
Digital Free			
File Alliance	782	747	4.7%
m1 4:-:1			
Total digital tax			
solutions	5,695	5.727	-0.6%
2014010112			
	19,545	20,550	-4.9%
	========	========	=====
Net average fee -			
retail: (2,3)			
Company-owned			
operations	\$ 196.92	\$ 195.77	0.6%
Franchise operations	173.43	169.67	2.2%
operations	1/3.43		
		\$ 186.65	
	•	========	
Same-Office net			
tax preparation			
fees: (2,4)			
Company-owned			
operations	\$ 1,739,932	\$ 1,817,777	-4.3%
Franchise	04.5.44.5	0.4.1 0.0.0	
operations	817,417	841,299	-2.8%
Total retail			
operations	\$ 2 557 349	\$ 2,659,076	-3 8%
operacions		========	
Same-Office			
returns			
prepared: (2,4)			
Company-owned			
operations	8,824	9,174	-3.8%
Franchise			
operations	4,710	4,927	-4.4%
Total retail			
operations	13,534	14 101	-4.0%
operacions	•	========	
			·=

- (1) Amounts include gross tax preparation fees less coupons and discounts.
- (2) Prior year numbers have been reclassified between company-owned and franchise operations for offices which were refranchised during either year.
- (3) Amounts are calculated as net retail tax preparation fees divided by retail tax returns.
- (4) Same-office returns represent returns prepared at 6,978 company and 3,871 franchise H&R Block-branded offices open in both fiscal year 2010 and fiscal year 2009.

About H&R Block

H&R Block Inc. (NYSE: HRB) is the world's preeminent tax services provider, having prepared more than 500 million tax returns since 1955. In fiscal 2009, H&R Block had annual revenues of \$4.1 billion and prepared more than 24 million tax returns worldwide, utilizing more than 100,000 highly trained tax professionals. The Company provides tax return preparation services in person, through H&R Block At Home(TM) online and desktop software products, and through other channels. The Company is also one of the leading providers of business services through RSM McGladrey. For more information visit our Online Press

Center at www.hrblock.com.

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