## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

#### (Mark One)

 $\checkmark$ 

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended July 31, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

to

For the transition period from

Commission file number 1-6089



(Exact name of registrant as specified in its charter)

### MISSOURI

(State or other jurisdiction of

incorporation or organization)

44-0607856

(I.R.S. Employer Identification No.)

One H&R Block Way, Kansas City, Missouri 64105 (Address of principal executive offices, including zip code) (816) 854-3000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes 🗹 No 🗆

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes 🗹 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer 
Accelerated filer 
Non-accelerated filer 
Smaller reporting company 
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\Box$  No  $\blacksquare$ 

The number of shares outstanding of the registrant's Common Stock, without par value, at the close of business on August 31, 2014: 275,088,388 shares.



# Form 10-Q for the Period Ended July 31, 2014

# **Table of Contents**

# PART I

| Item 3.Quantitative and Qualitative Disclosures About Market Risk37Item 4.Controls and Procedures37PART IIItem 1.Legal Proceedings37Item 1.4.Risk Factors37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38  | <u>ltem 1.</u>  | Consolidated Statements of Operations and Comprehensive Income (Loss)                 |           |
|--|-----------------|---|-----------|
| As of July 31, 2014, July 31, 2013 and April 30, 20142Condensed Consolidated Statements of Cash Flows<br>Three months ended July 31, 2014 and 20133Notes to Consolidated Financial Statements4Item 2.Management's Discussion and Analysis of Financial Condition and Results of Operations30Item 3.Quantitative and Qualitative Disclosures About Market Risk37Item 4.Controls and Procedures37Item 1.Legal Proceedings37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 5.Disclosures38Item 5.Exhibits38   |                 | Three months ended July 31, 2014 and 2013   | 1         |
| Condensed Consolidated Statements of Cash Flows<br>Three months ended July 31, 2014 and 2013 3<br>Notes to Consolidated Financial Statements 4<br>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 30<br>Item 3. Quantitative and Qualitative Disclosures About Market Risk 37<br>Item 4. Controls and Procedures 37<br>Item 1. Legal Proceedings 37<br>Item 1. Legal Proceedings 37<br>Item 1. Legal Proceedings 37<br>Item 1. Diregistered Sales of Equity Securities and Use of Proceeds 37<br>Item 3. Defaults Upon Senior Securities and Use of Proceeds 37<br>Item 4. Mine Safety Disclosures 37<br>Item 5. Other Information 38<br>Item 5. Exhibits 38 |                 | Consolidated Balance Sheets   |           |
| Three months ended July 31, 2014 and 20133Notes to Consolidated Financial Statements4Item 2.Management's Discussion and Analysis of Financial Condition and Results of Operations30Item 3.Quantitative and Qualitative Disclosures About Market Risk37Item 4.Controls and Procedures37Item 1.4Legal Proceedings37Item 1.4Legal Proceedings37Item 1.4Nire Stators37Item 3.4Defaults Upon Senior Securities and Use of Proceeds37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 5.Exhibits38   |                 | As of July 31, 2014, July 31, 2013 and April 30, 2014                                 | <u>2</u>  |
| Notes to Consolidated Financial Statements4Item 2.Management's Discussion and Analysis of Financial Condition and Results of Operations30Item 3.Quantitative and Qualitative Disclosures About Market Risk37Item 4.Controls and Procedures37Item 1.Legal Proceedings37Item 1.4Risk Factors37Item 2.4Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 5.Exhibits38   |                 | Condensed Consolidated Statements of Cash Flows                                       |           |
| Item 2.Management's Discussion and Analysis of Financial Condition and Results of Operations30Item 3.Quantitative and Qualitative Disclosures About Market Risk37Item 4.Controls and Procedures37Item 1.Legal Proceedings37Item 1.Legal Proceedings37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 5.Exhibits38   |                 | Three months ended July 31, 2014 and 2013   | <u>3</u>  |
| Item 3.Quantitative and Qualitative Disclosures About Market Risk37Item 4.Controls and Procedures37Item 1.Legal Proceedings37Item 1.Legal Proceedings37Item 1.Risk Factors37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 6.Exhibits38  |                 | Notes to Consolidated Financial Statements  | <u>4</u>  |
| Item 4.Controls and Procedures37PART II11Item 1.Legal Proceedings37Item 1.A.Risk Factors37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 6.Exhibits38  | <u>ltem 2.</u>  | Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>30</u> |
| PART IIItem 1.Legal Proceedings37Item 1.4.Risk Factors37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 6.Exhibits38  | <u>ltem 3.</u>  | Quantitative and Qualitative Disclosures About Market Risk                            | <u>37</u> |
| Item 1.Legal Proceedings37Item 1A.Risk Factors37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 6.Exhibits38  | <u>ltem 4.</u>  | Controls and Procedures   | <u>37</u> |
| Item 1A.Risk Factors37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 6.Exhibits38  |                 | PART II   |           |
| Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 6.Exhibits38  | <u>ltem 1.</u>  | Legal Proceedings   | <u>37</u> |
| Item 3.Defaults Upon Senior Securities37Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 6.Exhibits38  | <u>ltem 1A.</u> | Risk Factors  | <u>37</u> |
| Item 4.Mine Safety Disclosures37Item 5.Other Information38Item 6.Exhibits38  | <u>ltem 2.</u>  | Unregistered Sales of Equity Securities and Use of Proceeds                           | <u>37</u> |
| Item 5.Other Information38Item 6.Exhibits38  | ltem 3.         | Defaults Upon Senior Securities   | <u>37</u> |
| Item 6. Exhibits 38  | ltem 4.         | Mine Safety Disclosures   | <u>37</u> |
|  | <u>ltem 5.</u>  | Other Information   | <u>38</u> |
| Signatures 39  | <u>ltem 6.</u>  | Exhibits  | <u>38</u> |
|  |                 | Signatures  | <u>39</u> |

# PART I FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

| CONSOLIDATED STATEMENTS OF OPERATIONS<br>AND COMPREHENSIVE INCOME (LOSS)          |          |           |          | d, in 000s, except<br>er share amounts) |
|---|----------|-----------|----------|---|
| Three months ended July 31,   |          | 2014      |          | 2013                                    |
| REVENUES:   |          |           |          |   |
| Service revenues  | \$       | 115,473   | \$       | 107,800                                 |
| Royalty, product and other revenues   | Ŷ        | 8,814     | Ļ        | 8,198                                   |
| Interest income   |          | 9,299     |          | 11,197                                  |
|   |          | 133,586   |          | 127,195                                 |
| OPERATING EXPENSES:   |          | <u> </u>  |          | · · ·                                   |
| Cost of revenues:   |          |           |          |   |
| Compensation and benefits   |          | 51,855    |          | 46,312                                  |
| Occupancy and equipment   |          | 83,306    |          | 78,736                                  |
| Provision for bad debt and loan losses  |          | 4,364     |          | 11,491                                  |
| Interest  |          | 13,940    |          | 14,446                                  |
| Depreciation and amortization   |          | 25,085    |          | 18,620                                  |
| Other   |          | 32,971    |          | 40,448                                  |
|   |          | 211,521   |          | 210,053                                 |
| Selling, general and administrative:  |          |           |          |   |
| Marketing and advertising   |          | 8,145     |          | 7,123                                   |
| Compensation and benefits   |          | 60,964    |          | 53,047                                  |
| Depreciation and amortization   |          | 8,601     |          | 4,254                                   |
| Other selling, general and administrative   |          | 19,490    |          | 32,273                                  |
|   |          | 97,200    |          | 96,697                                  |
| Total operating expenses  |          | 308,721   |          | 306,750                                 |
| Operating loss  |          | (175,135) |          | (179,555)                               |
| Other income (expense), net   |          | (681)     |          | (4,939)                                 |
| Loss from continuing operations before income tax benefit                         |          | (175,816) |          | (184,494)                               |
| Income tax benefit  |          | (66,965)  |          | (71,224)                                |
| Net loss from continuing operations   |          | (108,851) |          | (113,270)                               |
| Net loss from discontinued operations, net of tax benefits of \$4,564 and \$1,209 |          | (7,381)   |          | (1,917)                                 |
| NET LOSS  | \$       | (116,232) | \$       | (115,187)                               |
| BASIC AND DILUTED LOSS PER SHARE:   |          |           |          |   |
| Continuing operations   | \$       | (0.40)    | \$       | (0.42)                                  |
| Discontinued operations   | Ť        | (0.02)    | Ŧ        |   |
| Consolidated  | \$       | (0.42)    | \$       | (0.42)                                  |
|   | <u>.</u> | ( · · /   | <u> </u> |   |
| DIVIDENDS DECLARED PER SHARE  | \$       | 0.20      | \$       | 0.20                                    |
| COMPREHENSIVE INCOME (LOSS):  |          |           |          |   |
| Net loss  | \$       | (116,232) | \$       | (115,187)                               |
| Unrealized gains (losses) on securities, net of taxes:                            |          | ( , , , , | •        | ( , , , ,                               |
| Unrealized holding losses arising during the period                               |          | (723)     |          | (7,715)                                 |
|   |          |           |          | ., ,                                    |
| Reclassification adjustment for losses included in income                         |          | 574       |          | —                                       |
| Change in foreign currency translation adjustments                                |          | 455       |          | (3,092)                                 |
| Other comprehensive income (loss)   | •        | 306       | ć        | (10,807)                                |
| Comprehensive loss  | \$       | (115,926) | \$       | (125,994)                               |

See accompanying notes to consolidated financial statements.

| CONSOLIDATED BALANCE | SHEETS |
|----------------------|--------|
|----------------------|--------|

| As of  | July 31, 2014   | July 31, 2013   |         | April 30, 2014 |
|--|-----------------|-----------------|---------|----------------|
|  | <br>(unaudited) | <br>(unaudited) | <u></u> |                |
| ASSETS   |                 |                 |         |                |
| Cash and cash equivalents  | \$<br>1,429,489 | \$<br>1,163,876 | \$      | 2,185,307      |
| Cash and cash equivalents - restricted   | 71,917          | 55,477          |         | 115,319        |
| Receivables, less allowance for doubtful accounts of \$51,400, \$52,606 and \$52,578                                 | 122,315         | 121,309         |         | 191,618        |
| Prepaid expenses and other current assets  | 264,666         | 364,270         |         | 198,267        |
| Investments in available-for-sale securities   | 403,774         | _               |         | 423,495        |
| Total current assets   | <br>2,292,161   | <br>1,704,932   |         | 3,114,006      |
| Mortgage loans held for investment, less allowance for loan losses of \$10,561, \$15,514 and \$11,272                | 259,732         | 309,681         |         | 268,428        |
| Investments in available-for-sale securities   | 4,289           | 487,033         |         | 4,329          |
| Property and equipment, at cost less accumulated depreciation and amortization of \$468,372, \$432,681 and \$446,049 | 314,531         | 286,584         |         | 304,911        |
| Intangible assets, net   | 347,890         | 280,455         |         | 355,622        |
| Goodwill   | 478,845         | 435,667         |         | 436,117        |
| Other assets   | 193,371         | 258,536         |         | 210,116        |
| Total assets   | \$<br>3,890,819 | \$<br>3,762,888 | \$      | 4,693,529      |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |                 |                 |         |                |
| IABILITIES:  |                 |                 |         |                |
| Customer banking deposits  | \$<br>482,975   | \$<br>757,929   | \$      | 769,785        |
| Accounts payable, accrued expenses and other current liabilities   | 485,205         | 443,065         |         | 569,007        |
| Accrued salaries, wages and payroll taxes  | 30,996          | 32,926          |         | 167,032        |
| Accrued income taxes   | 284,038         | 215,834         |         | 406,655        |
| Current portion of long-term debt  | 400,705         | <br>730         |         | 400,637        |
| Total current liabilities  | 1,683,919       | 1,450,484       |         | 2,313,116      |
| Long-term debt   | 505,714         | 905,902         |         | 505,837        |
| Other noncurrent liabilities   | <br>303,986     | <br>301,187     |         | 318,027        |
| Total liabilities  | <br>2,493,619   | <br>2,657,573   |         | 3,136,980      |
| COMMITMENTS AND CONTINGENCIES  |                 |                 |         |                |
| TOCKHOLDERS' EQUITY:   |                 |                 |         |                |
| Common stock, no par, stated value \$.01 per share, 800,000,000 shares authorized, shares issued of 316,628,110      | 3,166           | 3,166           |         | 3,166          |
| Convertible preferred stock, no par, stated value \$0.01 per share, 500,000 shares authorized                        | _               | -               |         | _              |
| Additional paid-in capital   | 766,014         | 753,209         |         | 766,654        |
| Accumulated other comprehensive income (loss)  | 5,483           | (257)           |         | 5,177          |
| Retained earnings  | 1,418,124       | 1,163,651       |         | 1,589,297      |
| Less treasury shares, at cost  | <br>(795,587)   | <br>(814,454)   |         | (807,745       |
| Total stockholders' equity   | 1,397,200       | 1,105,315       |         | 1,556,549      |
| Total liabilities and stockholders' equity   | \$<br>3,890,819 | \$<br>3,762,888 | \$      | 4,693,529      |

See accompanying notes to consolidated financial statements.

(in 000s, except share and

| CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  |                              | (ui | naudited, in 000s) |
|--|------------------------------|-----|--------------------|
| Three months ended July 31,  | <br>2014                     |     | 2013               |
| NET CASH USED IN OPERATING ACTIVITIES  | \$<br>(381,585)              | \$  | (318,742)          |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |                              |     |                    |
| Purchases of available-for-sale securities   | (100)                        |     | (45,158)           |
| Maturities of and payments received on available-for-sale securities   | 18,484                       |     | 32,061             |
| Principal payments on mortgage loans held for investment, net  | 6,250                        |     | 11,707             |
| Capital expenditures   | (25,841)                     |     | (34,386            |
| Payments made for business acquisitions, net of cash acquired  | (40,533)                     |     | (1,303             |
| Franchise loans:   |                              |     |                    |
| Loans funded   | (7,398)                      |     | (6,657             |
| Payments received  | 18,674                       |     | 7,164              |
| Other, net   | 4,130                        |     | 7,482              |
| Net cash used in investing activities  | <br>(26,334)                 |     | (29,090            |
| CASH FLOWS FROM FINANCING ACTIVITIES:  |                              |     |                    |
| Customer banking deposits, net   | (287,609)                    |     | (179,364           |
| Dividends paid   | (54,852)                     |     | (54,550            |
| Proceeds from exercise of stock options  | 13,368                       |     | 21,953             |
| Other, net   | (19,316)                     |     | (17,294            |
| Net cash used in financing activities  | (348,409)                    |     | (229,255           |
| Effects of exchange rate changes on cash   | 510                          |     | (6,621             |
| Net decrease in cash and cash equivalents  | (755,818)                    |     | (583,708           |
| Cash and cash equivalents at beginning of the period   | 2,185,307                    |     | 1,747,584          |
| Cash and cash equivalents at end of the period   | \$<br>1,429,489              | \$  | 1,163,876          |
| SUPPLEMENTARY CASH FLOW DATA:  |                              |     |                    |
| Income taxes paid, net of refunds received   | \$<br>88,924                 | \$  | 106,467            |
| Interest paid on borrowings  | 15,415                       |     | 15,883             |
| Interest paid on deposits  | 201                          |     | 640                |
| Transfers of foreclosed loans to other assets  | 1,818                        |     | 2,100              |
| Accrued additions to property and equipment  | 11,988                       |     | 8,048              |
| Transfer of mortgage loans held for investment to held for sale  | _                            |     | 7,608              |
| Interest paid on borrowings<br>Interest paid on deposits<br>Transfers of foreclosed loans to other assets<br>Accrued additions to property and equipment | \$<br>15,415<br>201<br>1,818 | \$  |                    |

See accompanying notes to consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**BASIS OF PRESENTATION** – The consolidated balance sheets as of July 31, 2014 and 2013, the consolidated statements of operations and comprehensive income (loss) for the three months ended July 31, 2014 and 2013, and the condensed consolidated statements of cash flows for the three months ended July 31, 2014 and 2013 have been prepared by the Company, without audit. In the opinion of management, all adjustments, which include only normal recurring adjustments, necessary to present fairly the financial position, results of operations and cash flows as of July 31, 2014 and 2013 and for all periods presented have been made.

"H&R Block," "the Company," "we," "our" and "us" are used interchangeably to refer to H&R Block, Inc. or to H&R Block, Inc. and its subsidiaries, as appropriate to the context.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the U. S. (GAAP) have been condensed or omitted. These consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in our April 30, 2014 Annual Report to Shareholders on Form 10-K. All amounts presented herein as of April 30, 2014 or for the year then ended are derived from our April 30, 2014 Annual Report to Shareholders on Form 10-K.

MANAGEMENT ESTIMATES – The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant estimates, assumptions and judgments are applied in the evaluation of contingent losses arising from our discontinued mortgage business, contingent losses associated with pending claims and litigation, valuation allowances on deferred tax assets, reserves for uncertain tax positions and related matters. Estimates have been prepared based on the best information available as of each balance sheet date. As such, actual results could differ materially from those estimates.

**SEASONALITY OF BUSINESS** – Our operating revenues are seasonal in nature with peak revenues typically occurring in the months of February through April. Therefore, results for interim periods are not indicative of results to be expected for the full year.

**DISCONTINUED OPERATIONS** – Our discontinued operations include the results of operations of Sand Canyon Corporation, previously known as Option One Mortgage Corporation (including its subsidiaries, collectively, SCC), which exited its mortgage business in fiscal year 2008. See notes 12 and 13 for additional information on litigation, claims and other loss contingencies related to our discontinued operations.

### NOTE 2: H&R BLOCK BANK

In April 2014, our subsidiaries, H&R Block Bank (HRB Bank) and Block Financial LLC, the sole shareholder of HRB Bank (Block Financial), entered into a definitive Purchase and Assumption Agreement (P&A Agreement) with BofI Federal Bank, a federal savings bank (BofI). The P&A Agreement is subject to various closing conditions, including the receipt of certain required approvals, entry into certain additional agreements, and the fulfillment of various other customary conditions. If closing conditions (including regulatory approvals) are satisfied, we will complete a transaction in which we will sell assets and assign certain liabilities, including all of HRB Bank's deposit liabilities, to BofI (P&A Transaction). Due to the seasonality of our business, the timing of any closing will impact the amount of deposit liabilities transferred.

If a closing had occurred as of July 31, 2014, we would have made a cash payment to Bofl for the difference in the carrying value of assets sold and the carrying value of liabilities transferred of approximately \$465 million. The amount of the cash payment made at closing will primarily be equal to the carrying value of the liabilities to be transferred since the carrying value of the assets to be transferred is immaterial. Actual amounts at closing will differ from amounts as of July 31, 2014. In connection with the closing we intend to liquidate the AFS securities held by HRB Bank, which totaled \$404 million at July 31, 2014.

In connection with the additional agreements being entered into upon the closing of the P&A Transaction, BofI will offer H&R Block-branded financial products distributed by the Company to the Company's clients. An operating subsidiary of the Company will provide certain marketing, servicing and operational support to BofI with respect to such financial products.

The P&A Transaction is part of a three-step transaction pursuant to which the Company plans to divest HRB Bank (Divestiture Transaction), including: (1) the conversion of HRB Bank from a federal savings bank to a national bank; (2) the sale of certain HRB Bank assets and liabilities, including all deposit liabilities, to Bofl in the P&A Transaction; and (3) the merger of HRB Bank with and into Block Financial.

The Company, H&R Block Group, Inc. and Block Financial (our Holding Companies) are savings and loan holding companies (SLHCs) because they control HRB Bank. By consummating the Divestiture Transaction, our Holding Companies will cease to be SLHCs and will no longer be subject to regulation by the Board of Governors of the Federal Reserve System (Federal Reserve) as SLHCs or to the regulatory capital requirements applicable to SLHCs.

The obligations of the parties to complete the P&A Transaction are subject to the fulfillment of numerous conditions, including regulatory approval. We cannot be certain when or if the conditions to and other components of the P&A Transaction will be satisfied, or whether the P&A Transaction will be completed. In addition, there may be changes to the terms and conditions of the P&A Agreement and other contemplated agreements as part of the regulatory approval process.

### NOTE 3: LOSS PER SHARE AND STOCKHOLDERS' EQUITY

LOSS PER SHARE Basic and diluted loss per share is computed using the two-class method. The two-class method is an earnings allocation formula that determines net income per share for each class of common stock and participating security according to dividends declared and participation rights in undistributed earnings. Per share amounts are computed by dividing net income from continuing operations attributable to common shareholders by the weighted average shares outstanding during each period. The dilutive effect of potential common shares is included in diluted earnings per share except in those periods with a loss from continuing operations. Diluted earnings per share excludes the impact of shares of common stock issuable upon the lapse of certain restrictions or the exercise of options to purchase 5.5 million shares for the three months ended July 31, 2013, as the effect would be antidilutive due to the net loss from continuing operations during those periods.

The computations of basic and diluted earnings per share from continuing operations are as follows:

|  | (in 00          | 0s, except | t per share amounts) |
|--|-----------------|------------|----------------------|
| Three months ended July 31,  | 2014            |            | 2013                 |
| Net loss from continuing operations attributable to shareholders               | \$<br>(108,851) | \$         | (113,270)            |
| Amounts allocated to participating securities                                  | (89)            |            | (62)                 |
| Net loss from continuing operations attributable to common shareholders        | \$<br>(108,940) | \$         | (113,332)            |
|  | <br>            |            |                      |
| Basic weighted average common shares   | 274,575         |            | 273,080              |
| Potential dilutive shares  | _               |            | _                    |
| Dilutive weighted average common shares  | <br>274,575     |            | 273,080              |
|  |                 |            |                      |
| Loss per share from continuing operations attributable to common shareholders: |                 |            |                      |
| Basic  | \$<br>(0.40)    | \$         | (0.42)               |
| Diluted  | (0.40)          |            | (0.42)               |

**STOCK-BASED COMPENSATION** – During the three months ended July 31, 2014, we acquired 0.3 million shares of our common stock at an aggregate cost of \$9.4 million. These shares represent shares swapped or surrendered to us in connection with the vesting or exercise of stock-based awards. During the three months ended July 31, 2013, we acquired 0.2 million shares at an aggregate cost of \$4.2 million for similar purposes.

During the three months ended July 31, 2014 and 2013, we issued 1.1 million and 1.4 million shares of common stock, respectively, due to the vesting or exercise of stock-based awards.

During the three months ended July 31, 2014, we granted equity awards equivalent to 0.9 million shares under our stock-based compensation plans, consisting primarily of nonvested units. Nonvested units generally either vest over a three-year period with one-third vesting each year or cliff vest at the end of a three-year period. Stock-based compensation expense of our continuing operations totaled \$7.5 million for the three months ended July 31, 2014

and \$4.6 million for the three months ended July 31, 2013. As of July 31, 2014, unrecognized compensation cost for stock options totaled \$0.6 million, and for nonvested shares and units totaled \$49.4 million.

**OTHER COMPREHENSIVE INCOME** omponents of other comprehensive income include foreign currency translation adjustments and the change in net unrealized gains or losses on AFS marketable securities, and are as follows:

|       |  |  |   |  | (in 000s)  |
|-------|--|--|---|--|--|
| Trans | Foreign Currency<br>lation Adjustments |  | Unrealized Gain (Loss)<br>on AFS Securities                         |  | Total  |
| \$    | 3,334                                  | \$   | 1,843   | \$   | 5,177  |
|       |  |  |   |  |  |
|       | 455                                    |  | (1,183)   |  | (728)  |
|       | -                                      |  | (460)   |  | (460)  |
|       | 455                                    |  | (723)   |  | (268)  |
|       |  |  |   |  |  |
|       | _                                      |  | 941   |  | 941  |
|       | _                                      |  | 367   |  | 367  |
|       | -                                      |  | 574   |  | 574  |
|       | 455                                    |  | (149)   |  | 306  |
| \$    | 3,789                                  | \$   | 1,694   | \$   | 5,483  |
| Ş     | 6,809                                  | \$   | 3,741   | Ş  | 10,550   |
|       |  |  |   |  |  |
|       | (3,092)                                |  | (12,780)  |  | (15,872)   |
|       | _                                      |  | (5,065)   |  | (5,065)  |
|       | (3,092)                                |  | (7,715)   |  | (10,807)   |
| \$    | 3,717                                  | \$   | (3,974)   | \$   | (257)  |
|       | \$<br><br>\$                           | Translation Adjustments           \$         3,334           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           455         -           (3,092)         -           (3,092)         - | Translation Adjustments         \$       3,334       \$         455 | Translation Adjustments         on AFS Securities           \$         3,334         \$         1,843           455         (1,183)         -         (460)           -         (460)         -         (460)           455         (723)         -         -           -         941         -         -           -         941         -         -           -         941         -         -           -         -         574         -           -         -         574         -           455         (149)         -         -         -           \$         6,809         \$         3,741         -           (3,092)         (12,780)         -         -         (5,065)           (3,092)         (7,715)         -         -         - | Translation Adjustments         on AFS Securities           \$         3,334         \$         1,843         \$           455         (1,183)         -         (460)         -           455         (723)         -         -         (460)         -           455         (723)         - |

(1) Amount represents other-than-temporary impairments on AFS securities.

Gross amounts reclassified out of accumulated other comprehensive income are included in other income (expense), net in the consolidated income statements.

## NOTE 4: RECEIVABLES

Receivables consist of the following:

|  |               |         |         |                |        |           |                |            |    | (in 000s) |
|--|---------------|---------|---------|----------------|--------|-----------|----------------|------------|----|-----------|
| As of  | July 31       | l, 2014 |         | July 31        | ., 201 | 3         | April 30, 2014 |            |    |           |
|  | Short-term    | Long    | -term   | <br>Short-term |        | Long-term |                | Short-term |    | Long-term |
| Loans to franchisees                             | \$<br>62,195  | \$      | 83,013  | \$<br>64,041   | \$     | 106,119   | \$             | 63,716     | \$ | 90,747    |
| Receivables for tax preparation and related fees | 38,204        |         | —       | 37,547         |        | —         |                | 45,619     |    | -         |
| Cash Back <sup>®</sup> receivables               | 4,170         |         | -       | 2,412          |        | -         |                | 48,812     |    | -         |
| Emerald Advance lines of credit                  | 20,239        |         | 2,839   | 22,649         |        | 6,906     |                | 20,577     |    | 3,862     |
| Royalties from franchisees                       | 4,278         |         | -       | 4,070          |        | -         |                | 9,978      |    | -         |
| Note receivable                                  | -             |         | _       | -              |        | 61,561    |                | -          |    | -         |
| Other  | 44,629        |         | 15,294  | 43,196         |        | 27,774    |                | 55,494     |    | 17,186    |
|  | <br>173,715   |         | 101,146 | 173,915        |        | 202,360   |                | 244,196    |    | 111,795   |
| Allowance for doubtful accounts                  | (51,400)      |         | -       | (52,606)       |        | (4,272)   |                | (52,578)   |    | -         |
|  | \$<br>122,315 | \$      | 101,146 | \$<br>121,309  | \$     | 198,088   | \$             | 191,618    | \$ | 111,795   |
|  |               |         |         |                | _      |           | _              |            | -  |           |

Balances presented above as short-term are included in receivables, while the long-term portions are included in other assets in the consolidated balance sheets.

H&R BLOCK EMERALD ADVANCE<sup>®</sup> LINES OF CREDVE review the credit quality of our H&R Block Emerald Advance<sup>®</sup> lines of credit (EA) receivables based on pools, which are segregated by the year of origination, with older years being deemed more unlikely to be repaid. These amounts as of July 31, 2014, by year of origination, are as follows:

|   | (110003)     |
|---|--------------|
| Credit Quality Indicator – Year of origination: |              |
| 2014  | \$<br>4,350  |
| 2013  | 1,614        |
| 2012 and prior                                  | 4,496        |
| Revolving loans                                 | 12,618       |
|   | \$<br>23,078 |
|   |              |

As of July 31, 2014 and 2013 and April 30, 2014, \$20.0 million, \$26.8 million and \$20.7 million of EAs were on non-accrual status and classified as impaired, or more than 60 days past due, respectively.

LOANS TO FRANCHISEESFranchisee loan balances as of July 31, 2014 and 2013 and April 30, 2014, consisted of \$99.7 million, \$124.2 million and \$109.1 million, respectively, in term loans made primarily to finance the purchase of franchises and \$45.5 million, \$46.0 million and \$45.4 million, respectively, in revolving lines of credit primarily for the purpose of funding off-season working capital needs.

As of July 31, 2014 and 2013, loans with a principal balance of \$0.8 million and \$2.5 million, respectively, were more than 30 days past due, while we had no loans more than 30 days past due at April 30, 2014. We had no loans to franchisees on non-accrual status.

**CANADIAN CASH BACK® PROGRAM** efunds advanced under the Cash Back program are not subject to credit approval, therefore the primary indicator of credit quality is the age of the receivable amount. Cash Back amounts are generally received within 60 days of filing the client's return. As of July 31, 2014 and 2013 and April 30, 2014, \$1.1 million, \$0.8 million and \$1.9 million of Cash Back balances were more than 60 days old, respectively.

ALLOWANCE FOR DOUBTFUL ACCOUNTS crivity in the allowance for doubtful accounts for our short-term and long-term receivables for the three months ended July 31, 2014 and 2013 is as follows:

|                              |             |                         |             |              | (in 000s)    |
|------------------------------|-------------|-------------------------|-------------|--------------|--------------|
|                              | EAs         | Loans to<br>Franchisees | Cash Back ® | All Other    | Total        |
| Balances as of May 1, 2014   | \$<br>7,530 | \$<br>_                 | \$<br>3,002 | \$<br>42,046 | \$<br>52,578 |
| Provision                    | _           | -                       | 113         | 2,729        | 2,842        |
| Charge-offs                  | _           | -                       | (789)       | (3,231)      | (4,020)      |
| Balances as of July 31, 2014 | \$<br>7,530 | \$<br>_                 | \$<br>2,326 | \$<br>41,544 | \$<br>51,400 |
| Balances as of May 1, 2013   | \$<br>7,390 | \$<br>_                 | \$<br>2,769 | \$<br>47,544 | \$<br>57,703 |
| Provision                    | _           | _                       | 158         | 2,901        | 3,059        |
| Charge-offs                  | _           | -                       | (673)       | (3,211)      | (3,884)      |
| Balances as of July 31, 2013 | \$<br>7,390 | \$<br>_                 | \$<br>2,254 | \$<br>47,234 | \$<br>56,878 |

H&R Block, Inc. | Q1 FY2015 Form 10-Q 7

(in 000s)

## NOTE 5: MORTGAGE LOANS HELD FOR INVESTMENT

The composition of our mortgage loan portfolio is as follows:

|                                     |    |          |            |               |                |    |          | (dollars in 000s) |
|-------------------------------------|----|----------|------------|---------------|----------------|----|----------|-------------------|
| As of July 31, 2014                 |    |          | July 31,   | , 2013        | April 30, 2014 |    |          |                   |
|                                     |    | Amount   | % of Total | <br>Amount    | % of Total     |    | Amount   | % of Total        |
| Adjustable-rate loans               | \$ | 144,096  | 54%        | \$<br>174,481 | 54%            | \$ | 149,480  | 54%               |
| Fixed-rate loans                    |    | 123,991  | 46%        | 147,973       | 46%            |    | 127,943  | 46%               |
|                                     |    | 268,087  | 100%       | <br>322,454   | 100%           |    | 277,423  | 100%              |
| Unamortized deferred fees and costs |    | 2,206    |            | 2,741         |                |    | 2,277    |                   |
| Less: Allowance for loan losses     |    | (10,561) |            | (15,514)      |                |    | (11,272) |                   |
|                                     | \$ | 259,732  |            | \$<br>309,681 |                | \$ | 268,428  |                   |
|                                     |    |          |            |               |                |    |          |                   |

Our loan loss allowance as a percent of mortgage loans was 3.9% as of July 31, 2014, compared to 4.8% as of July 31, 2013 and 4.1% as of April 30, 2014.

Activity in the allowance for loan losses for the three months ended July 31, 2014 and 2013 is as follows:

|                                    |              | (in 000s)    |
|------------------------------------|--------------|--------------|
| Three months ended July 31,        | 2014         | 2013         |
| Balance at beginning of the period | \$<br>11,272 | \$<br>14,314 |
| Provision                          | 725          | 7,603        |
| Recoveries                         | 679          | 767          |
| Charge-offs                        | (2,115)      | (7,170)      |
| Balance at end of the period       | \$<br>10,561 | \$<br>15,514 |

When determining our allowance for loan losses, we evaluate loans less than 60 days past due on a pooled basis, while loans we consider impaired, including those loans more than 60 days past due or modified as a troubled debt restructuring (TDR), are evaluated individually. The balance of these loans and the related allowance is as follows:

|   |                          |        |                      |                          |        |                      |                |                      |    | (in 000s)            |
|---|--------------------------|--------|----------------------|--------------------------|--------|----------------------|----------------|----------------------|----|----------------------|
| As of                                   | July 3                   | s1, 20 | 14                   | July 3                   | 31, 20 | 13                   | April 30, 2014 |                      |    |                      |
|   | <br>Portfolio<br>Balance |        | Related<br>Allowance | <br>Portfolio<br>Balance |        | Related<br>Allowance |                | Portfolio<br>Balance |    | Related<br>Allowance |
| Pooled (less than 60 days past due)     | \$<br>152,427            | \$     | 4,242                | \$<br>186,082            | \$     | 5,734                | \$             | 158,496              | \$ | 4,508                |
| Impaired:                               |                          |        |                      |                          |        |                      |                |                      |    |                      |
| Individually (TDRs)                     | 41,649                   |        | 4,070                | 50,136                   |        | 4,866                |                | 43,865               |    | 4,346                |
| Individually (60 days or more past due) | 74,011                   |        | 2,249                | 86,236                   |        | 4,914                |                | 75,062               |    | 2,418                |
|   | \$<br>268,087            | \$     | 10,561               | \$<br>322,454            | \$     | 15,514               | \$             | 277,423              | \$ | 11,272               |
|   |                          |        |                      |                          |        |                      |                |                      |    |                      |

Detail of our mortgage loans held for investment and the related allowance as of July 31, 2014 is as follows:

|                    |                   |              |                | (dollars in 000s) |
|--------------------|-------------------|--------------|----------------|-------------------|
|                    | Outstanding       | Loan Loss    | Allowance      | % 30+ Days        |
|                    | Principal Balance | <br>Amount   | % of Principal | Past Due          |
| Purchased from SCC | \$<br>154,176     | \$<br>8,420  | 5.5%           | 26.6%             |
| All other          | 113,911           | 2,141        | 1.9%           | 7.3%              |
|                    | \$<br>268,087     | \$<br>10,561 | 3.9%           | 18.4%             |

## Table of Contents

Credit quality indicators as of July 31, 2014 include the following:

|                           |                    |               | (in 000s)       |
|---------------------------|--------------------|---------------|-----------------|
| Credit Quality Indicators | Purchased from SCC | All Other     | Total Portfolio |
| Occupancy status:         |                    |               |                 |
| Owner occupied            | \$<br>113,361      | \$<br>75,436  | \$<br>188,797   |
| Non-owner occupied        | 40,815             | 38,475        | 79,290          |
|                           | \$<br>154,176      | \$<br>113,911 | \$<br>268,087   |
| Documentation level:      |                    |               |                 |
| Full documentation        | \$<br>51,544       | \$<br>81,354  | \$<br>132,898   |
| Limited documentation     | 4,789              | 12,459        | 17,248          |
| Stated income             | 85,256             | 12,480        | 97,736          |
| No documentation          | 12,587             | 7,618         | 20,205          |
|                           | \$<br>154,176      | \$<br>113,911 | \$<br>268,087   |
| Internal risk rating:     |                    |               |                 |
| High                      | \$<br>43,423       | \$<br>-       | \$<br>43,423    |
| Medium                    | 110,753            | -             | 110,753         |
| Low                       | -                  | 113,911       | 113,911         |
|                           | \$<br>154,176      | \$<br>113,911 | \$<br>268,087   |

Loans given our internal risk rating of "high" generally had no documentation or were based on stated income. Loans given our internal risk rating of "medium" generally had full documentation or were based on stated income, with loan-to-value ratios at origination of more than 80%, and were made to borrowers with credit scores below 700 at origination. Loans given our internal risk rating of "low" generally had loan-to-value ratios at origination of less than 80% and were made to borrowers with credit scores greater than 700 at origination.

Our mortgage loans held for investment include concentrations of loans to borrowers in certain states, which may result in increased exposure to loss as a result of changes in real estate values and underlying economic or market conditions related to a particular geographical location. Approximately 51% of our mortgage loan portfolio consists of loans to borrowers located in the states of Florida, California and New York.

Detail of the aging of the mortgage loans in our portfolio as of July 31, 2014 is as follows:

|                    |                               |                          |                                     |                   |               | (in 000s)     |
|--------------------|-------------------------------|--------------------------|-------------------------------------|-------------------|---------------|---------------|
|                    | Less than 60<br>Days Past Due | 60 – 89 Days<br>Past Due | 90+ Days<br>Past Due <sup>(1)</sup> | Total<br>Past Due | Current       | Total         |
| Purchased from SCC | \$<br>9,245                   | \$<br>1,623              | \$<br>50,524                        | \$<br>61,392      | \$<br>92,784  | \$<br>154,176 |
| All other          | 6,489                         | 195                      | 8,334                               | 15,018            | 98,893        | 113,911       |
|                    | \$<br>15,734                  | \$<br>1,818              | \$<br>58,858                        | \$<br>76,410      | \$<br>191,677 | \$<br>268,087 |

(1) We do not accrue interest on loans past due 90 days or more.

# Table of Contents

Information related to our non-accrual loans is as follows:

|                         |    |              |               | (in 000s)      |
|-------------------------|----|--------------|---------------|----------------|
| As of                   | Ju | ıly 31, 2014 | July 31, 2013 | April 30, 2014 |
| Loans:                  |    |              |               |                |
| Purchased from SCC      | \$ | 62,389       | \$<br>68,740  | \$<br>61,767   |
| Other                   |    | 12,017       | 14,860        | 12,528         |
|                         |    | 74,406       | 83,600        | <br>74,295     |
| TDRs:                   |    |              |               |                |
| Purchased from SCC      |    | 4,394        | 3,247         | 4,648          |
| Other                   |    | 828          | 500           | 951            |
|                         |    | 5,222        | 3,747         | 5,599          |
| Total non-accrual loans | \$ | 79,628       | \$<br>87,347  | \$<br>79,894   |
|                         |    |              |               | <br>           |

Information related to impaired loans is as follows:

|                       |                           |                              |    |                         | (in 000s)         |
|-----------------------|---------------------------|------------------------------|----|-------------------------|-------------------|
|                       | Balance<br>With Allowance | Balance<br>With No Allowance |    | Total<br>Impaired Loans | Related Allowance |
| As of July 31, 2014:  |                           |                              | -  |                         |                   |
| Purchased from SCC    | \$<br>28,239              | \$<br>68,507                 | \$ | 96,746                  | \$<br>5,211       |
| Other                 | 4,359                     | 14,555                       |    | 18,914                  | 1,108             |
|                       | \$<br>32,598              | \$<br>83,062                 | \$ | 115,660                 | \$<br>6,319       |
| As of July 31, 2013:  |                           |                              |    |                         |                   |
| Purchased from SCC    | \$<br>33,088              | \$<br>80,132                 | \$ | 113,220                 | \$<br>7,396       |
| Other                 | 6,603                     | 16,549                       |    | 23,152                  | 2,384             |
|                       | \$<br>39,691              | \$<br>96,681                 | \$ | 136,372                 | \$<br>9,780       |
| As of April 30, 2014: |                           |                              |    |                         |                   |
| Purchased from SCC    | \$<br>27,924              | \$<br>71,075                 | \$ | 98,999                  | \$<br>3,239       |
| Other                 | 5,176                     | 14,752                       |    | 19,928                  | 3,525             |
|                       | \$<br>33,100              | \$<br>85,827                 | \$ | 118,927                 | \$<br>6,764       |
|                       |                           |                              |    |                         |                   |

Information related to the allowance for impaired loans is as follows:

|   |               |               | (in 000s)      |
|---|---------------|---------------|----------------|
| As of   | July 31, 2014 | July 31, 2013 | April 30, 2014 |
| Portion of total allowance for loan losses allocated to impaired loans and TDR loans: |               |               |                |
| Based on collateral value method  | \$<br>2,249   | \$<br>4,914   | \$<br>2,418    |
| Based on discounted cash flow method  | 4,070         | 4,866         | 4,346          |
|   | \$<br>6,319   | \$<br>9,780   | \$<br>6,764    |
|   |               |               |                |

Information related to activities of our non-performing assets is as follows:

|                             |               | (in 000s)     |
|-----------------------------|---------------|---------------|
| Three months ended July 31, | 2014          | 2013          |
| Average impaired loans:     |               |               |
| Purchased from SCC          | \$<br>105,682 | \$<br>130,287 |
| All other                   | 20,691        | 25,328        |
|                             | \$<br>126,373 | \$<br>155,615 |
|                             |               | <br>          |

# NOTE 6: INVESTMENTS

The amortized cost and fair value of securities classified as available-for-sale (AFS) are summarized below:

|                            |                   |                              |                               | (in 000s)     |
|----------------------------|-------------------|------------------------------|-------------------------------|---------------|
|                            | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair Value    |
| As of July 31, 2014:       |                   |                              |                               |               |
| Mortgage-backed securities | \$<br>401,092     | \$<br>2,582                  | \$<br>-                       | \$<br>403,674 |
| Municipal bonds            | 4,106             | 183                          | _                             | 4,289         |
| U.S. treasury bills        | 100               | -                            | -                             | 100           |
|                            | \$<br>405,298     | \$<br>2,765                  | \$<br>-                       | \$<br>408,063 |
| As of July 31, 2013:       |                   |                              |                               |               |
| Mortgage-backed securities | 489,401           | 3,825                        | (10,623)                      | 482,603       |
| Municipal bonds            | 4,164             | 266                          | _                             | 4,430         |
|                            | \$<br>493,565     | \$<br>4,091                  | \$<br>(10,623)                | \$<br>487,033 |
| As of April 30, 2014:      |                   |                              |                               |               |
| Mortgage-backed securities | \$<br>420,697     | \$<br>2,798                  | \$<br>—                       | \$<br>423,495 |
| Municipal bonds            | 4,120             | 209                          | _                             | 4,329         |
|                            | \$<br>424,817     | \$<br>3,007                  | \$<br>_                       | \$<br>427,824 |

Substantially all AFS debt securities held as of July 31, 2014 mature after five years.

# NOTE 7: GOODWILL AND INTANGIBLE ASSETS

Changes in the carrying amount of goodwill of our Tax Services segment for the three months ended July 31, 2014 and 2013 are as follows:

|   |               |                                  | (in 000s)     |
|---|---------------|----------------------------------|---------------|
|   | Goodwill      | Accumulated<br>Impairment Losses | Net           |
| Balances as of April 30, 2014               | \$<br>468,414 | \$<br>(32,297)                   | \$<br>436,117 |
| Acquisitions                                | 42,274        | -                                | 42,274        |
| Disposals and foreign currency changes, net | 454           | -                                | 454           |
| Impairments                                 | _             | _                                | -             |
| Balances as of July 31, 2014                | \$<br>511,142 | \$<br>(32,297)                   | \$<br>478,845 |
| Balances as of April 30, 2013               | \$<br>467,079 | \$<br>(32,297)                   | \$<br>434,782 |
| Acquisitions                                | 2,155         | _                                | 2,155         |
| Disposals and foreign currency changes, net | (1,270)       | _                                | (1,270)       |
| Impairments                                 | _             | _                                | _             |
| Balances as of July 31, 2013                | \$<br>467,964 | \$<br>(32,297)                   | \$<br>435,667 |

The increase in goodwill resulted from acquired franchisee and competitor businesses during the period. We expect the purchase price allocation to be finalized during fiscal year 2015.

We test goodwill for impairment annually or more frequently if events occur or circumstances change which would, more likely than not, reduce the fair value of a reporting unit below its carrying value.

## Table of Contents

Components of the intangible assets of our Tax Services segment are as follows:

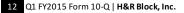
|                               |               |                             |    | (in 000s) |
|-------------------------------|---------------|-----------------------------|----|-----------|
|                               | Gross         |                             |    |           |
|                               | Carrying      | Accumulated<br>Amortization |    | Net       |
| A (1) 24 2044                 | <br>Amount    | <br>Amortization            |    | Net       |
| As of July 31, 2014:          |               |                             |    |           |
| Reacquired franchise rights   | \$<br>233,749 | \$<br>(29,152)              | Ş  | 204,597   |
| Customer relationships        | 123,130       | (62,514)                    |    | 60,616    |
| Internally-developed software | 104,580       | (75,243)                    |    | 29,337    |
| Noncompete agreements         | 24,697        | (22,408)                    |    | 2,289     |
| Franchise agreements          | 19,201        | (7,254)                     |    | 11,947    |
| Purchased technology          | 54,974        | (15,870)                    |    | 39,104    |
|                               | \$<br>560,331 | \$<br>(212,441)             | \$ | 347,890   |
| As of July 31, 2013:          |               |                             |    |           |
| Reacquired franchise rights   | \$<br>214,330 | \$<br>(19,235)              | \$ | 195,095   |
| Customer relationships        | 100,688       | (51,007)                    |    | 49,681    |
| Internally-developed software | 93,739        | (74,572)                    |    | 19,167    |
| Noncompete agreements         | 23,024        | (21,789)                    |    | 1,235     |
| Franchise agreements          | 19,201        | (5,974)                     |    | 13,227    |
| Purchased technology          | 14,800        | (12,750)                    |    | 2,050     |
|                               | \$<br>465,782 | \$<br>(185,327)             | \$ | 280,455   |
| As of April 30, 2014:         |               |                             |    |           |
| Reacquired franchise rights   | \$<br>233,749 | \$<br>(26,136)              | \$ | 207,613   |
| Customer relationships        | 123,110       | (59,521)                    |    | 63,589    |
| Internally-developed software | 101,162       | (72,598)                    |    | 28,564    |
| Noncompete agreements         | 24,694        | (22,223)                    |    | 2,471     |
| Franchise agreements          | 19,201        | (6,934)                     |    | 12,267    |
| Purchased technology          | 54,900        | (13,782)                    |    | 41,118    |
|                               | \$<br>556,816 | \$<br>(201,194)             | \$ | 355,622   |

Amortization of intangible assets of continuing operations for the three months ended July 31, 2014 and 2013 was \$11.2 million and \$6.1 million, respectively. Estimated amortization of intangible assets for fiscal years 2015, 2016, 2017, 2018 and 2019 is \$43.0 million, \$35.8 million, \$30.0 million, \$26.1 million and \$22.9 million, respectively.

## NOTE 8: FAIR VALUE

### FAIR VALUE MEASUREMENT

Assets measured on a recurring basis are initially measured at fair value and are required to be remeasured at fair value in the financial statements at each reporting date. Our investments in available-for-sale securities are carried at fair value on a recurring basis with gains and losses reported as a component of other comprehensive income, except for losses assessed to be other than temporary. These include certain agency and agency-sponsored mortgage-backed securities and municipal bonds. Quoted market prices are not available for these securities, as they are not actively traded and have fewer observable transactions. As a result, we use third-party pricing services to determine fair value and classify the securities as Level 2. The third-party pricing services' models are based on market data and utilize available trade, bid and other market information for similar securities. There were no transfers of AFS securities between hierarchy levels during the three months ended July 31, 2014 and 2013. See note 6 for details of our AFS securities that were remeasured at fair value on a recurring basis during the three months ended July 31, 2014 and 2013 and the unrealized gains or losses on those remeasurements.



The following table presents the assets that were remeasured at fair value on a non-recurring basis during the three months ended July 31, 2014 and 2013 and the losses on those remeasurements:

|  |              |            |         | (         | dollars in 000s) |
|--|--------------|------------|---------|-----------|------------------|
|  | Total        | Level 1    | Level 2 | Level 3   | Losses           |
| As of July 31, 2014:                           |              |            |         |           |                  |
| Impaired mortgage loans held for<br>investment | \$<br>59,635 | \$<br>— \$ | — \$    | 59,635 \$ | (842)            |
| As a percentage of total assets                | 1.5%         | -%         | -%      | 1.5%      |                  |
| As of July 31, 2013:                           |              |            |         |           |                  |
| Impaired mortgage loans held for<br>investment | \$<br>76,699 | \$<br>— \$ | — \$    | 76,699 \$ | (1,390)          |
| As a percentage of total assets                | 2.0%         | -%         | -%      | 2.0%      |                  |
|  |              |            |         |           |                  |

The fair value of impaired mortgage loans held for investment is generally based on the net present value of discounted cash flows for TDR loans or the appraised value of the underlying collateral for all other loans. Impaired and TDR loans are required to be remeasured at least annually, based on HRB Bank's loan policy. These loans are classified as Level 3.

We have established various controls and procedures to ensure that the unobservable inputs used in the fair value measurement of these instruments are appropriate. Appraisals are obtained from certified appraisers and reviewed internally by HRB Bank's asset management group. The inputs and assumptions used in our discounted cash flow model for TDRs are reviewed and approved by HRB Bank management each time the balances are remeasured. Significant changes in fair value from the previous measurement are presented to HRB Bank management for approval. There were no changes to the unobservable inputs used in determining the fair values of our Level 3 financial assets.

The following table presents the quantitative information about our Level 3 fair value measurements, which utilize significant unobservable internallydeveloped inputs:

|   |                                   |                        |  | (in 000s)   |
|---|-----------------------------------|------------------------|--|---|
|   | Fair Value as of<br>July 31, 2014 | Valuation<br>Technique | Unobservable Input   | Range<br>(Weighted Average)   |
| Impaired mortgage loans held for investment –<br>non TDRs | \$<br>71,762                      | Collateral-<br>based   | Cost to list/sell<br>Time to sell (months)<br>Collateral depreciation<br>Loss severity | 0% - 188%(9%)<br>24 - 26 (24)<br>(166%) - 100%(38%)<br>0% - 100%(61%) |
| Impaired mortgage loans held for investment –<br>TDRs     | \$<br>37,579                      | Discounted cash flow   | Aged default performance<br>Loss severity  | 25% – 40%(33%)<br>0% – 22%(6%)  |

### ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts and estimated fair values of our financial instruments are as follows:

| As of                                   | July 3                 | 1, 20 | 14                      | July 3                 | 1, 20 | 13                      | April 3                | 30, 20 | 14                      |
|---|------------------------|-------|-------------------------|------------------------|-------|-------------------------|------------------------|--------|-------------------------|
|   | <br>Carrying<br>Amount |       | Estimated<br>Fair Value | <br>Carrying<br>Amount |       | Estimated<br>Fair Value | <br>Carrying<br>Amount |        | Estimated<br>Fair Value |
| Assets:                                 |                        |       |                         |                        |       |                         |                        |        |                         |
| Cash and cash equivalents               | \$<br>1,429,489        | \$    | 1,429,489               | \$<br>1,163,876        | \$    | 1,163,876               | \$<br>2,185,307        | \$     | 2,185,307               |
| Cash and cash equivalents - restricted  | 71,917                 |       | 71,917                  | 55,477                 |       | 55,477                  | 115,319                |        | 115,319                 |
| Receivables, net - short-term           | 122,315                |       | 122,315                 | 121,309                |       | 124,218                 | 191,618                |        | 191,618                 |
| Mortgage loans held for investment, net | 259,732                |       | 193,920                 | 309,681                |       | 194,882                 | 268,428                |        | 192,281                 |
| Investments in AFS securities           | 408,063                |       | 408,063                 | 487,033                |       | 487,033                 | 427,824                |        | 427,824                 |
| Receivables, net - long-term            | 101,146                |       | 101,146                 | 198,088                |       | 210,234                 | 111,795                |        | 111,795                 |
| Liabilities:                            |                        |       |                         |                        |       |                         |                        |        |                         |
| Customer banking deposits               | 483,477                |       | 480,729                 | 759,745                |       | 760,449                 | 770,288                |        | 765,376                 |
| Long-term debt                          | 906,419                |       | 965,650                 | 906,632                |       | 931,300                 | 906,474                |        | 955,050                 |
| Contingent consideration payments       | 9,168                  |       | 9,168                   | 10,766                 |       | 10,766                  | 9,206                  |        | 9,206                   |

Fair value estimates, methods and assumptions are set forth below. The fair value was not estimated for assets and liabilities that are not considered financial instruments.

- Cash and cash equivalents, including restricted Fair value approximates the carrying amount (Level 1).
- Receivables, net short-term For short-term balances the carrying values reported in the balance sheet approximate fair market value due to the
  relative short-term nature of the respective instruments (Level 1).
- Mortgage loans held for investment, net The fair value of mortgage loans held for investment is determined using market pricing sources based on
  projected future cash flows of each individual asset, and loan characteristics including channel and performance characteristics (Level 3).
- Investments in AFS securities We use a third-party pricing service to determine fair value. The service's pricing model is based on market data and utilizes available trade, bid and other market information for similar securities (Level 2).
- Receivables, net long-term The carrying values for the long-term portion of loans to franchisees approximate fair market value due to variable
  interest rates, low historical delinquency rates and franchise territories serving as collateral (Level 1). Long-term EA receivables are carried at net
  realizable value which approximates fair value (Level 3). Net realizable value is determined based on historical collection rates.
- Customer banking deposits The fair value of deposits with no stated maturity, such as non-interest-bearing demand deposits, checking, money market
  and savings accounts, is equal to the amount payable on demand (Level 1). The fair value of IRAs and other time deposits is estimated by discounting the
  future cash flows using the rates currently offered by HRB Bank for products with similar remaining maturities (Level 3).
- Long-term debt The fair value of our Senior Notes is based on quotes from multiple banks (Level 2).
- Contingent consideration payments Fair value approximates the carrying amount (Level 3).

### NOTE 9: INCOME TAXES

We file a consolidated federal income tax return in the United States (U.S.) with the Internal Revenue Service (IRS) and file tax returns in various state and foreign jurisdictions. Tax returns are typically examined and settled upon completion of the examination, with tax controversies settled either at the exam level or through the appeals process. The Company's U.S. federal consolidated tax returns for 2011 and 2012 are currently under examination.

We had gross unrecognized tax benefits of \$128.1 million, \$145.3 million and \$111.5 million as of July 31, 2014 and 2013 and April 30, 2014, respectively. The gross unrecognized tax benefits increased \$16.6 million and decreased

\$1.1 million during the three months ended July 31, 2014 and 2013, respectively. The increase in unrecognized tax benefits during the three months ended July 31, 2014 is related to various current year federal and state tax positions. We believe it is reasonably possible that the balance of unrecognized tax benefits could decrease by approximately \$21 million within the next twelve months. The anticipated decrease is due to the expiration of statutes of limitations and anticipated settlements of federal and state audit issues. The portion of unrecognized benefits expected to be cash settled within the next twelve months amounts to \$4.4 million and is included in accrued income taxes on our consolidated balance sheet. The remaining liability for uncertain tax positions is classified as long-term and is included in other noncurrent liabilities in the consolidated balance sheet.

Consistent with prior years, our operating loss for the three months ended July 31, 2014 is expected to be offset by income in the fourth quarter due to the established pattern of seasonality in our primary business operations. As such, management has determined that it is more-likely-than-not that realization of tax benefits recorded in our financial statements will occur in our fiscal year. The amount of tax benefit recorded reflects management's estimate of the annual effective tax rate applied to the year-to-date loss from continuing operations. Certain discrete tax adjustments are also reflected in income tax expense for the periods presented.

Excluding discrete items, management's estimate of the annualized effective tax rate for the three months ended July 31, 2014 and 2013 was 38.1% and 38.7%, respectively. Due to the seasonal nature of our business, the effective tax rate through our first quarter may not be indicative of the rate for our full fiscal year.

#### NOTE 10: INTEREST INCOME AND INTEREST EXPENSE

The following table shows the components of interest income and expense:

|                             |              | (in 000s)    |
|-----------------------------|--------------|--------------|
| Three months ended July 31, | 2014         | 2013         |
| Interest income:            |              |              |
| Mortgage loans, net         | \$<br>2,978  | \$<br>3,542  |
| Loans to franchisees        | 2,071        | 2,289        |
| AFS securities              | 2,270        | 2,341        |
| Other                       | 1,980        | 3,025        |
|                             | \$<br>9,299  | \$<br>11,197 |
| Interest expense:           |              |              |
| Borrowings                  | \$<br>13,795 | \$<br>13,803 |
| Deposits                    | 145          | 643          |
|                             | \$<br>13,940 | \$<br>14,446 |

#### NOTE 11: COMMITMENTS AND CONTINGENCIES

Changes in deferred revenue balances related to our Peace of Mind<sup>®</sup> (POM) program, the current portion of which is included in accounts payable, accrued expenses and other current liabilities and the long-term portion of which is included in other noncurrent liabilities in the consolidated balance sheets, are as follows:

|  |               | (in 000s)     |
|--|---------------|---------------|
| Three months ended July 31,                | 2014          | 2013          |
| Balance, beginning of the period           | \$<br>145,237 | \$<br>146,286 |
| Amounts deferred for new guarantees issued | 873           | 737           |
| Revenue recognized on previous deferrals   | (24,253)      | (27,826)      |
| Balance, end of the period                 | \$<br>121,857 | \$<br>119,197 |

We accrued \$10.6 million, \$15.7 million and \$11.4 million as of July 31, 2014 and 2013 and April 30, 2014, respectively, related to estimated losses under our standard guarantee, which is included with our standard in-office tax preparation services. The current portion of this liability is included in accounts payable, accrued expenses and other current liabilities and the long-term portion is included in other noncurrent liabilities in the consolidated balance sheets.

We have accrued estimated contingent consideration payments totaling \$9.2 million, \$10.8 million and \$9.2 million as of July 31, 2014 and 2013 and April 30, 2014, respectively, related to acquisitions, with the short-term amount recorded in accounts payable, accrued expenses and other current liabilities and the long-term portion included in other noncurrent liabilities. Estimates of contingent payments are typically based on expected financial performance of the acquired business and economic conditions at the time of acquisition. Should actual results differ from our assumptions, future payments made will differ from the above estimate and any differences will be recorded in results from continuing operations.

We have contractual commitments to fund certain franchises with approved revolving lines of credit. Our total obligation under these lines of credit was \$91.3 million at July 31, 2014, and net of amounts drawn and outstanding, our remaining commitment to fund totaled \$45.6 million.

We maintain compensating balances with certain financial institutions that are creditors in our \$1.5 billion unsecured committed line of credit governed by a Credit and Guarantee Agreement (2012 CLOC), which are not legally restricted as to withdrawal. These balances totaled \$215.3 million as of July 31, 2014. These balances may fluctuate significantly over the course of any fiscal year.

#### NOTE 12: LITIGATION AND RELATED CONTINGENCIES

We are a defendant in numerous litigation matters, arising both in the ordinary course of business and otherwise, including as described below. The matters described below are not all of the lawsuits to which we are subject. In some of the matters, very large or indeterminate amounts, including punitive damages, are sought. U.S. jurisdictions permit considerable variation in the assertion of monetary damages or other relief. Jurisdictions may permit claimants not to specify the monetary damages sought or may permit claimants to state only that the amount sought is sufficient to invoke the jurisdiction of the court. In addition, jurisdictions may permit plaintiffs to allege monetary damages in amounts well exceeding reasonably possible verdicts in the jurisdiction for similar matters. We believe that the monetary relief which may be specified in a lawsuit or a claim bears little relevance to its merits or disposition value due to this variability in pleadings and our experience in litigating or resolving through settlement of numerous claims over an extended period of time.

The outcome of a litigation matter and the amount or range of potential loss at particular points in time may be difficult to ascertain. Among other things, uncertainties can include how fact finders will evaluate documentary evidence and the credibility and effectiveness of witness testimony, and how trial and appellate courts will apply the law. Disposition valuations are also subject to the uncertainty of how opposing parties and their counsel will themselves view the relevant evidence and applicable law.

In addition to litigation matters, we are also subject to claims and other loss contingencies arising out of our business activities, including as described below.

We accrue liabilities for litigation, claims and other loss contingencies and any related settlements (each referred to, individually, as a "matter" and, collectively, as "matters") when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Liabilities have been accrued for a number of the matters noted below. If a range of loss is estimated, and some amount within that range appears to be a better estimate than any other amount within that range, then that amount is accrued. If no amount within the range can be identified as a better estimate than any other amount, we accrue the minimum amount in the range.

For such matters where a loss is believed to be reasonably possible, but not probable, or the loss cannot be reasonably estimated, no accrual has been made. It is possible that such matters could require us to pay damages or make other expenditures or accrue liabilities in amounts that could not be reasonably estimated as of July 31, 2014. While the potential future liabilities could be material in the particular quarterly or annual periods in which they are recorded, based on information currently known, we do not believe any such liabilities are likely to have a material adverse effect on our consolidated financial position, results of operations and cash flows. As of July 31, 2014 and 2013 and April 30, 2014, we accrued liabilities of \$23.7 million, \$12.5 million and \$23.7 million, respectively.

For some matters where a liability has not been accrued, we are able to estimate a reasonably possible loss or range of loss. This estimated range of reasonably possible loss is based upon currently available information and is subject to significant judgment and a variety of assumptions, as well as known and unknown uncertainties. The matters underlying the estimated range will change from time to time, and actual results may vary significantly from the

current estimate. Those matters for which an estimate is not reasonably possible are not included within this estimated range. Therefore, this estimated range of reasonably possible loss represents what we believe to be an estimate of reasonably possible loss only for certain matters meeting these criteria. It does not represent our maximum loss exposure. For those matters, and for matters where a liability has been accrued, as of July 31, 2014, we believe the aggregate range of reasonably possible losses in excess of amounts accrued is not material.

For other matters, we are not currently able to estimate the reasonably possible loss or range of loss. We are often unable to estimate the possible loss or range of loss until developments in such matters have provided sufficient information to support an assessment of the reasonably possible loss or range of loss, such as quantification of a damage demand from plaintiffs, discovery from other parties and investigation of factual allegations, rulings by courts on motions or appeals, analysis by experts, or the status of any settlement negotiations.

On a quarterly and annual basis, we review relevant information with respect to litigation and other loss contingencies and update our accruals, disclosures and estimates of reasonably possible loss or range of loss based on such reviews. Costs incurred with defending matters are expensed as incurred. Any receivable for insurance recoveries is recorded separately from the corresponding liability, and only if recovery is determined to be probable and reasonably estimable.

We believe we have meritorious defenses to the claims asserted in the various matters described in this note, and we intend to defend them vigorously, but there can be no assurances as to their outcomes. In the event of unfavorable outcomes, it could require modifications to our operations; in addition, the amounts that may be required to be paid to discharge or settle the matters could be substantial and could have a material adverse impact on our business and consolidated financial position, results of operations and cash flows.

LITIGATION, CLAIMS, INCLUDING INDEMNIFICATION CLAIMS, OR OTHER LOSS CONTINGENCIES PERTAINING TO DISCONTINUEL OPERATIONS – Although SCC ceased its mortgage loan origination activities in December 2007 and sold its loan servicing business in April 2008, SCC or the Company have been, remain, or may in the future be subject to litigation, claims, including indemnification claims, and other loss contingencies pertaining to SCC's mortgage business activities that occurred prior to such termination and sale. These contingencies, claims and lawsuits include actions by regulators, third parties seeking indemnification, including depositors and underwriters, individual plaintiffs, and cases in which plaintiffs seek to represent a class of others alleged to be similarly situated. Among other things, these contingencies, claims and lawsuits allege or may allege discriminatory or unfair and deceptive loan origination and servicing (including debt collection, foreclosure and eviction) practices, other common law torts, rights to indemnification and contribution, breach of contract, violations of securites laws and a variety of federal statutes, including the Truth in Lending Act (TILA), Equal Credit Opportunity Act, Fair Housing Act, Real Estate Settlement Procedures Act (RESPA), Home Ownership & Equity Protection Act (HOEPA), as well as similar state statutes. Given the impact of the financial crisis on the non-prime mortgage environment, the aggregate volume of these matters is substantial although it is difficult to predict either the of the financial crisis on the non-prime mortgage environment, the aggregate volume of these matters, including certain of the lawsuits and claims described below, it is not possible to estimate a reasonably possible loss or range of loss due to, among other things, the inherent uncertainties involved in these matters, some of which are beyond the Company's control, and the indeterminate damages sought in some of these matters.

On October 15, 2010, the Federal Home Loan Bank of Chicago (FHLB-Chicago) filed a lawsuit in the Circuit Court of Cook County, Illinois (Case No. 10CH45033) styled *Federal Home Loan Bank of Chicago v. Bank of America Funding Corporation, et ala*gainst multiple defendants, including various SCC-related entities, H&R Block, Inc. and other entities, arising out of FHLB-Chicago's purchase of residential mortgage-backed securities (RMBSs). The plaintiff seeks rescission and damages under state securities law and for common law negligent misrepresentation in connection with its purchase of two securities collateralized by loans originated and securitized by SCC. These two securities had a total initial principal amount of approximately \$50 million, of which approximately \$35 million remains outstanding. The plaintiff agreed to voluntarily dismiss H&R Block, Inc. from the suit. The remaining defendants, including SCC, filed motions to dismiss, which the court denied. The defendants moved for leave to appeal and the circuit court denied the motion. A portion of our loss contingency accrual is related to this matter for the amount of loss that we consider probable and reasonably estimable.

On May 31, 2012, a lawsuit was filed by Homeward Residential, Inc. (Homeward) in the Supreme Court of the State of New York, County of New York, against SCC styled Homeward Residential, Inc. v. Sand Canyon Corporation (Index

No. 651885/2012). SCC removed the case to the United States District Court for the Southern District of New York on June 28, 2012 (Case No. 12-cv-5067). The plaintiff, in its capacity as the master servicer for Option One Mortgage Loan Trust 2006-2 and for the benefit of the trustee and the certificate holders of such trust, asserts claims for breach of contract, anticipatory breach, indemnity and declaratory judgment in connection with alleged losses incurred as a result of the breach of representations and warranties relating to SCC and to loans sold to the trust. The plaintiff seeks specific performance of alleged repurchase obligations or damages to compensate the trust and its certificate holders for alleged actual and anticipated losses, as well as a repurchase of all loans due to alleged misrepresentations by SCC as to itself and as to the loans' compliance with its underwriting standards and the value of underlying real estate. In response to a motion filed by SCC, the court dismissed the plaintiff's claims for breach of the duty to cure or repurchase, anticipatory breach, indemnity, and declaratory judgment. The case is proceeding on the remaining claims. We have not concluded that a loss related to this matter is probable, nor have we accrued a liability related to this matter.

On September 28, 2012, a second lawsuit was filed by Homeward in the District Court for the Southern District of New York against SCC styled *Homeward Residential, Inc. v. Sand Canyon Corporation*(Case No. 12-cv-7319). The plaintiff, in its capacity as the master servicer for Option One Mortgage Loan Trust 2006-3 and for the benefit of the trustee and the certificate holders of such trust, asserts claims for breach of contract and indemnity in connection with losses allegedly incurred as a result of the breach of representations and warranties relating to 96 loans sold to the trust. The plaintiff seeks specific performance of alleged repurchase obligations or damages to compensate the trust and its certificate holders for alleged actual and anticipated losses. In response to a motion filed by SCC, the court dismissed the plaintiff's claims for breach of the duty to cure and repurchase and for indemnification of its costs associated with the litigation. The case is proceeding on the remaining claims. We have not concluded that a loss related to this matter is probable, nor have we accrued a liability related to this matter.

On April 5, 2013, a third lawsuit was filed by Homeward in the District Court for the Southern District of New York against SCC. The suit, styled *Homeward Residential, Inc. v. Sand Canyon Corporation* (Case No. 13-cv-2107), was filed as a related matter to the September 2012 Homeward suit mentioned above. In this April 2013 lawsuit, the plaintiff, in its capacity as the master servicer for Option One Mortgage Loan Trust 2007-4 and for the benefit of the trustee and the certificate holders of such trust, asserts claims for breach of contract and indemnity in connection with losses allegedly incurred as a result of the breach of representations and warranties relating to 159 loans sold to the trust. The plaintiff seeks specific performance of alleged repurchase obligations or damages to compensate the trust and its certificate holders for alleged actual and anticipated losses. In response to a motion filed by SCC, the court dismissed the plaintiff's claims for breach of the duty to cure and repurchase and for indemnification of its costs associated with the litigation. The case is proceeding on the remaining claims. We have not concluded that a loss related to this matter is probable, nor have we accrued a liability related to this matter.

Underwriters and depositors are, or have been, involved in multiple lawsuits related to securitization transactions in which SCC participated. These lawsuits allege or alleged a variety of claims, including violations of federal and state securities laws and common law fraud, based on alleged materially inaccurate or misleading disclosures. Based on information currently available to SCC, it believes that the 18 lawsuits in which SCC received notice of a claim for indemnification of losses and expenses, involved 38 securitization transactions with original investments of approximately \$14 billion (of which the outstanding principal amount is approximately \$4 billion). Because SCC has not been a party to these lawsuits (with the exception of the *Federal Home Loan Bank of Chicage v. Bank of America Funding Corporation* case discussed above) and has not had control of this litigation or any settlements thereof, SCC does not have precise information about the amount of damages or other remedies being asserted, the defenses to the claims in such lawsuits or the terms of any settlements of such lawsuits, which may be material. Additional lawsuits against the underwriters or depositors may be filed in the future, and SCC may receive additional notices of claims for indemnification from underwriters or depositors with respect to existing or new lawsuits or settlements of such lawsuits. Certain of the notices may include, a reservation of rights that encompasses a right of contribution which may become operative if indemnification is unavailable or insufficient to cover all of the losses and expenses involved. We have not concluded that a loss related to any of these indemnification claims is probable, nor have we accrued a liability related to any of these claims.

#### LITIGATION, CLAIMS OR OTHER LOSS CONTINGENCIES PERTAINING TO CONTINUING OPERATIONS -

RAL and RAC LitigationA series of putative class action lawsuits were filed against us in various federal courts beginning on November 17, 2011 concerning the refund anticipation loan (RAL) and refund anticipation check (RAC) products. The plaintiffs generally allege we engaged in unfair, deceptive or fraudulent acts in violation of various state consumer protection laws by facilitating RALs that were accompanied by allegedly inaccurate TILA disclosures, and by offering RACs without any TILA disclosures. Certain plaintiffs also allege violation of disclosure requirements of various state statutes expressly governing RALs and provisions of those statutes prohibiting tax preparers from charging or retaining certain fees. Collectively, the plaintiffs seek to represent clients who purchased RAL or RAC products in up to forty-two states and the District of Columbia during timeframes ranging from 2007 to the present. The plaintiffs seek equitable relief, disgorgement of profits, compensatory and statutory damages, restitution, civil penalties, attorneys' fees and costs. These cases were consolidated by the Judicial Panel on Multidistrict Litigation into a single proceeding in the United States District Court for the Northern District of Illinois for coordinated pretrial proceedings, styled *IN RE: H&R Block Refund Anticipation Loan Litigation* (MDL No. 2373/No: 1:12-CV-02973-JBG). On July 23, 2014, the MDL court granted our motion to compel arbitration of the claims of the named plaintiffs and stayed the cases pending arbitration. We have not concluded that a loss related to this matter is probable, nor have we accrued a loss contingency related to this matter.

**Compliance Fee Litigation.** On April 16, 2012, a putative class action lawsuit was filed against us in the Circuit Court of Jackson County, Missouri styled *Manuel H. Lopez III v. H&R Block, Inc., et a*(Case # 1216CV12290) concerning a compliance fee charged to retail tax clients in the 2011 and 2012 tax seasons. The plaintiff seeks to represent all Missouri citizens who were charged the compliance fee, and asserts claims of violation of the Missouri Merchandising Practices Act, money had and received, and unjust enrichment. We filed a motion to compel arbitration of the 2011 claims. The court denied the motion. We filed an appeal. On May 6, 2014, the Missouri Court of Appeals, Western District, reversed the ruling of the trial court and remanded the case for further consideration of the motion. We have not concluded that a loss related to this matter is probable, nor have we accrued a loss contingency related to this matter.

On April 19, 2012, a putative class action lawsuit was filed against us in the United States District Court for the Western District of Missouri styled *Ronald Perras v. H&R Block, Inc., et al.* (Case No. 4:12-cv-00450-DGK) concerning a compliance fee charged to retail tax clients in the 2011 and 2012 tax seasons. The plaintiff seeks to represent all persons nationwide (excluding citizens of Missouri) who were charged the compliance fee, and asserts claims of violation of various state consumer laws, money had and received, and unjust enrichment. In November 2013, the court compelled arbitration of the 2011 claims and stayed all proceedings with respect to those claims. On June 20, 2014, the court denied class certification of the remaining 2012 claims. Plaintiff filed an appeal of the denial of class certification to the Eighth Circuit Court of Appeals, which remains pending. We have not concluded that a loss related to this matter is probable, nor have we accrued a loss contingency related to this matter.

**Form 8863 Litigation.** A series of putative class action lawsuits were filed against us in various federal courts and one state court beginning on March 13, 2013. Taken together, the plaintiffs in these lawsuits purport to represent certain clients nationwide who filed Form 8863 during tax season 2013 through an H&R Block office or using H&R Block At Home® online tax services or tax preparation software, and allege breach of contract, negligence and violation of state consumer laws in connection with transmission of the form. The plaintiffs seek damages, pre-judgment interest, attorneys' fees and costs. In August 2013, the plaintiff in the state court action voluntarily dismissed her case without prejudice. On October 10, 2013, the Judicial Panel on Multidistrict Litigation granted our petition to consolidate the remaining federal lawsuits for coordinated pretrial proceedings in the United States District Court for the Western District of Missouri in a proceeding styled *IN RE: H&R BLOCK IRS FORM 8863 LITIGATION* (MDL No. 2474/Case No. 4:13-MD-02474-FJG). We filed a motion to compel arbitration and to strike class allegations relating to clients who agreed to arbitrate their claims. On July 11, 2014, the MDL court granted the motion to compel arbitration for those named plaintiffs who agreed to arbitrate and denied the motion to strike as premature prior to the filing of a consolidated complaint. We have not concluded that a loss related to this matter is probable, nor have we accrued a liability related to this matter.

LITIGATION, CLAIMS AND OTHER LOSS CONTINGENCIES PERTAINING TO OTHER DISCONTINUED OPERATIONS -

**Express IRA Litigation.** On January 2, 2008, the Mississippi Attorney General in the Chancery Court of Hinds County, Mississippi First Judicial District (Case No. G 2008 6 S 2) filed a lawsuit regarding our former Express IRA product that

is styled Jim Hood, Attorney for the State of Mississippi v. H&R Block, Inc., H&R Block Financial Advisors, Inæt al. The complaint alleges fraudulent business practices, deceptive acts and practices, common law fraud and breach of fiduciary duty with respect to the sale of the product in Mississippi and seeks equitable relief, disgorgement of profits, damages and restitution, civil penalties and punitive damages.

Although we sold H&R Block Financial Advisors, Inc. (HRBFA) effective November 1, 2008, we remain responsible for any liabilities relating to the Express IRA litigation, among other things, through an indemnification agreement. A portion of our accrual is related to these indemnity obligations.

**RSM McGladrey and Related Businesses** On April 17, 2009, a shareholder derivative complaint was filed by Brian Menezes, derivatively and on behalf of nominal defendant International Textile Group, Inc. against McGladrey Capital Markets LLC (MCM) and others in the Court of Common Pleas, Greenville County, South Carolina (C.A. No. 2009-CP-23-3346) styled *Brian P. Menezes, Derivatively on Behalf of Nominal Defendant, International Textile Group, Inc. (f/k/a Safet Components International, Inc.) v.McGladrey Capital Markets, LLC (f/k/a RSM EquiCo Capital Markets, LLC), et all he plaintiffs filed an amended complaint in October 2011 styled <i>In re International Textile Group Merger Litigation* adding a putative class action claim. The plaintiffs allege claims of aiding and abetting, civil conspiracy, gross negligence and breach of fiduciary duty against MCM in connection with a fairness opinion MCM provided to the Special Committee of Safety Components International, Inc. (SCI) in 2006 regarding the merger between International Textile Group, Inc. addition additional defendants. A class was certified on the remaining claims on November 20, 2012. The court granted summary judgment in favor of MCM on June 3, 2013 on the breach of fiduciary duty claim. To avoid the cost and inherent risk associated with litigation, the parties signed a memorandum of understanding to resolve the case, which is subject to approval by the court. The court granted preliminary approval of the settlement on February 19, 2014. A final approval hearing occurred on June 26, 2014; the parties are awaiting entry of a final order and judgment. A portion of our loss contingency accrual is related to this lawsuit for the amount of loss that we consider probable and reasonably estimable.

In connection with the sale of RSM McGladrey, Inc. (RSM) and MCM, we indemnified the buyers against certain litigation matters. The indemnities are not subject to a stated term or limit. A portion of our accrual is related to these indemnity obligations.

**OTHER** – We are from time to time a party to litigation, claims and other loss contingencies not discussed herein arising out of our business operations. These matters may include actions by state attorneys general, other state regulators, federal regulators, individual plaintiffs, and cases in which plaintiffs seek to represent a class of others similarly situated.

While we cannot provide assurance that we will ultimately prevail in each instance, we believe the amount, if any, we are required to pay to discharge or settle these other matters will not have a material adverse impact on our business or our consolidated financial position, results of operations and cash flows.

We believe we have meritorious defenses to the claims asserted in the various matters described in this note, and we intend to defend them vigorously. The amounts claimed in the matters are substantial, however, and there can be no assurances as to their outcomes. In the event of unfavorable outcomes, it could require modifications to our operations; in addition, the amounts that may be required to be paid to discharge or settle the matters could be substantial and could have a material adverse impact on our consolidated financial position, results of operations and cash flows.

### NOTE 13: LOSS CONTINGENCIES ARISING FROM REPRESENTATIONS AND WARRANTIES OF OUR DISCONTINUED MORTGAGE OPERATIONS

SCC ceased originating mortgage loans in December 2007 and, in April 2008, sold its servicing assets and discontinued its remaining operations.

Mortgage loans originated by SCC were sold either as whole loans to single third-party buyers, who generally securitized such loans, or in the form of RMBSs. In connection with the sale of loans and/or RMBSs, SCC made certain representations and warranties. These representations and warranties varied based on the nature of the transaction and the buyer's or insurer's requirements, but generally pertained to the ownership of the loan, the validity of the lien securing the loan, borrower fraud, the loan's compliance with the criteria for inclusion in the transaction, including

compliance with SCC's underwriting standards or loan criteria established by the buyer, ability to deliver required documentation, and compliance with applicable laws. Representations and warranties related to borrower fraud in whole loan sale transactions to institutional investors, which were generally securitized by such investors, represented approximately 68% of the disposal of loans originated in calendar years 2005, 2006 and 2007, included a "knowledge qualifier" limiting SCC's liability to those instances where SCC had knowledge of the fraud at the time the loans were sold. Representations and warranties made in other sale transactions effectively did not include a knowledge qualifier as to borrower fraud. SCC believes it would have an obligation to repurchase a loan only if it breached a representation and warranty and such breach materially and adversely affects the value of the mortgage loan or certificate holder's interest in the mortgage loan. SCC also would assert that it has no liability for the failure to repurchase any mortgage loan that has been liquidated prior to a repurchase demand, although there is conflicting case law on the liquidated loan defense issue. These decisions are from lower courts, are inconsistent in their analysis and receptivity to this defense, and are subject to appeal. Such claims together with any settlement arrangements related to these losses are collectively referred to as "representation and warranty claims."

Representation and warranty claims received by SCC have primarily related to alleged breaches of representations and warranties related to a loan's compliance with the underwriting standards established by SCC at origination and borrower fraud for loans originated in calendar years 2006 and 2007. SCC has received claims representing an original principal amount of \$2.1 billion since May 1, 2008, of which \$70.3 million were received in fiscal year 2014, \$190 million in fiscal year 2013 and \$1.1 billion in fiscal year 2012. SCC received new claims totaling \$3.3 million during the fiscal quarter ended July 31, 2014, all of which were initiated by parties with whom SCC has tolling agreements. These tolling agreements toll the running of any applicable statute of limitations related to potential lawsuits regarding representation and warranty claims and other claims against SCC. The tolling agreements are with counterparties that have made and are expected to assert a significant majority of previously denied and expected future representation and warranty claims. There were \$3.6 million outstanding claims subject to review as of July 31, 2014.

SETTLEMENT ACTIONS – SCC has entered into tolling agreements with the counterparties that have initiated the majority of claims received by SCC. Beginning in the fourth quarter of fiscal year 2013 and continuing through the first quarter of fiscal year 2015, SCC has been engaged in discussions with these counterparties regarding the bulk settlement of previously denied and potential future claims. Based on settlement discussions with these counterparties, SCC believes a bulk settlement approach, rather than the loan-by-loan resolution process, will be needed to resolve all of the representation and warranty and other claims that are the subject of these discussions. In the event that current efforts to settle are not successful, SCC believes claim volumes may increase or litigation may result.

SCC will continue to vigorously contest any request for repurchase when it has concluded that a valid basis for repurchase does not exist. SCC's decision whether to engage in bulk settlement discussions is based on factors that vary by counterparty or type of counterparty and include the considerations used by SCC in determining its loss estimate, described below under "Liability for Estimated Contingent Losses."

LIABILITY FOR ESTIMATED CONTINGENT LOSSESC accrues a liability for losses related to representation and warranty claims when those losses are believed to be both probable and reasonably estimable. Development of loss estimates is subject to a high degree of management judgment and estimates may vary significantly period to period. SCC's loss estimate as of July 31, 2014 is based on the best information currently available, significant management judgment, and a number of factors that are subject to change, including developments in case law and the factors mentioned below. These factors include the terms of prior bulk settlement, the terms expected to result from ongoing bulk settlement discussions, and an assessment of, among other things, historical claim results, threatened claims, terms and provisions of related agreements, counterparty willingness to pursue a settlement, legal standing of counterparties to provide a comprehensive settlement, the potential pro-rata realization of the claims accompared to all claims and other relevant facts and circumstances when developing its estimate of probable loss. SCC believes that the most significant of these factors are the terms of prior bulk settlement discussions, which have been primarily influenced by the anticipated pro-rata realization of the claims of particular counterparties as compared to the anticipated realization if all claims and litigation were resolved together with payment of SCC's related administration and legal expense. Changes in any one of the factors mentioned above could significantly impact the estimate.

The liability is included in accounts payable, accrued expenses and other current liabilities on the consolidated balance sheets. A rollforward of SCC's accrued liability for these loss contingencies is as follows:

|                                  |               | (in 000s)     |
|----------------------------------|---------------|---------------|
| Three months ended July 31,      | 2014          | 2013          |
| Balance, beginning of the period | \$<br>183,765 | \$<br>158,765 |
| Provisions                       | 10,000        | _             |
| Payments                         | -             | -             |
| Balance, end of the period       | \$<br>193,765 | \$<br>158,765 |
|                                  |               |               |

SCC is taking the legal position, where appropriate, for both contractual representation and warranty claims and similar claims in litigation, that a valid representation and warranty claim cannot be made with respect to a mortgage loan that has been liquidated. There is conflicting case law on this issue. These decisions are from lower courts, are inconsistent in their analysis and receptivity to this defense, and are subject to appeal. It is anticipated that the liquidated mortgage loan defense will be the subject of future judicial decisions. Until the validity of the liquidated loan defense is further clarified by the courts or other developments occur, SCC's estimated accrual for representation and warranty claims will not take this defense into account.

SCC believes it is reasonably possible that future representation and warranty losses may vary from amounts accrued for these exposures. SCC currently believes the aggregate range of reasonably possible losses in excess of amounts accrued is not material. This estimated range is based on the best information currently available, significant management judgment and a number of factors that are subject to change, including developments in case law and the factors mentioned above. The actual loss that may be incurred could differ materially from our accrual or the estimate of reasonably possible losses.

As described more fully in note 12, losses may also be incurred with respect to various indemnification claims by underwriters and depositors in securitization transactions in which SCC participated. Losses from these indemnification claims are frequently not subject to a stated term or limit. We have not concluded that a loss related to any of these indemnification claims is probable, have not accrued a liability for these claims and are not able to estimate a reasonably possible loss or range of loss for these claims. Accordingly, neither the accrued liability described above totaling \$193.8 million, nor the estimated range of reasonably possible losses in excess of the amount accrued described above, includes any possible losses which may arise from these indemnification claims. There can be no assurances as to the outcome or impact of these indemnification claims. In the event of unfavorable outcomes on these claims, the amount required to discharge or settle them could be substantial and could have a material adverse impact on our business and our consolidated financial position, results of operations and cash flows.

If the amount that SCC is ultimately required to pay with respect to claims and litigation related to its past sales and securitizations of mortgage loans, together with payment of SCC's related administration and legal expense, exceeds SCC's net assets, the creditors of SCC, or a bankruptcy trustee if SCC were to file or be forced into bankruptcy, may attempt to assert claims against us for payment of SCC's obligations. SCC's principal assets, as of July 31, 2014, total approximately \$515 million and consist primarily of an intercompany note receivable and a deferred tax asset. We believe our legal position is strong on any potential corporate veil-piercing arguments; however, if this position is challenged and not upheld, it could have a material adverse effect on our business and our consolidated financial position, results of operations and cash flows.

### NOTE 14: REGULATORY CAPITAL REQUIREMENTS

The following table sets forth HRB Bank's regulatory capital requirements calculated in its Call Report, as filed with the Federal Financial Institutions Examination Council (FFIEC):

|   |               |        |                      |                  | (                     | dollars in 000s) |
|---|---------------|--------|----------------------|------------------|-----------------------|------------------|
|   | Actua         | ıl     | Minim<br>Capital Req |                  | Minimum<br>Well Capit |                  |
|   | <br>Amount    | Ratio  | Amount               | Ratio            | <br>Amount            | Ratio            |
| As of June 30, 2014:                          | <br>          |        | <br>                 |                  |                       |                  |
| Total risk-based capital ratio (1)            | \$<br>590,393 | 191.2% | \$<br>25,593         | 8.0%             | \$<br>31,991          | 10.0%            |
| Tier 1 risk-based capital ratio (2)           | 586,394       | 189.9% | N/A                  | N/A              | 19,195                | 6.0%             |
| Tier 1 capital ratio (leverage) (3)           | 586,394       | 51.0%  | 138,123              | 12.0% (5)        | 57,551                | 5.0%             |
| Tangible equity ratio <sup>(4)</sup>          | 586,394       | 51.0%  | 17,265               | 1.5%             | N/A                   | N/A              |
| As of June 30, 2013:                          |               |        |                      |                  |                       |                  |
| Total risk-based capital ratio <sup>(1)</sup> | \$<br>508,667 | 132.5% | \$<br>30,701         | 8.0%             | \$<br>38,376          | 10.0%            |
| Tier 1 risk-based capital ratio (2)           | 503,536       | 131.2% | N/A                  | N/A              | 23,026                | 6.0%             |
| Tier 1 capital ratio (leverage) (3)           | 503,536       | 36.9%  | 163,620              | 12.0% <b>(5)</b> | 68,175                | 5.0%             |
| Tangible equity ratio (4)                     | 503,536       | 36.9%  | 20,453               | 1.5%             | N/A                   | N/A              |
| As of March 31, 2014:                         |               |        |                      |                  |                       |                  |
| Total risk-based capital ratio <sup>(1)</sup> | \$<br>563,899 | 168.5% | \$<br>26,771         | 8.0%             | \$<br>33,464          | 10.0%            |
| Tier 1 risk-based capital ratio (2)           | 559,572       | 167.2% | N/A                  | N/A              | 20,079                | 6.0%             |
| Tier 1 capital ratio (leverage) (3)           | 559,572       | 32.1%  | 209,041              | 12.0% <b>(5)</b> | 87,101                | 5.0%             |
| Tangible equity ratio (4)                     | 559,572       | 32.1%  | 26,130               | 1.5%             | N/A                   | N/A              |

(1) Total risk-based capital divided by risk-weighted assets.

(2) Tier 1 (core) capital less deduction for low-level recourse and residual interest divided by risk-weighted assets.

(3) Tier 1 (core) capital divided by adjusted total assets.

(4) Tangible capital divided by tangible assets.

(5) Effective April 5, 2012, the minimum capital requirement was changed to 4% by the OCC, although HRB Bank plans to maintain a minimum of 12.0% leverage capital at the end of each calendar quarter.

Quantitative measures established by regulation to ensure capital adequacy require HRB Bank to maintain minimum amounts and ratios of tangible equity, total risk-based capital and Tier 1 capital, as set forth in the table above. As of July 31, 2014, HRB Bank's leverage ratio was 52.5%.

## NOTE 15: SEGMENT INFORMATION

Results of our continuing operations by reportable segment are as follows:

|  |                 | (in 000s)       |
|--|-----------------|-----------------|
| Three months ended July 31,                    | 2014            | 2013            |
| REVENUES :                                     |                 |                 |
| Tax Services                                   | \$<br>129,080   | \$<br>121,691   |
| Corporate and eliminations                     | 4,506           | 5,504           |
|  | \$<br>133,586   | \$<br>127,195   |
| LOSS FROM CONTINUING OPERATIONS BEFORE TAXES : |                 |                 |
| Tax Services                                   | \$<br>(150,560) | \$<br>(144,394) |
| Corporate and eliminations                     | (25,256)        | (40,100)        |
|  | \$<br>(175,816) | \$<br>(184,494) |

### NOTE 16: CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

Block Financial is a 100% owned subsidiary of the Company. Block Financial is the Issuer and the Company is the full and unconditional Guarantor of the Senior Notes issued on October 25, 2012 and October 26, 2004, our 2012 CLOC, and other indebtedness issued from time to time. These condensed consolidating financial statements have been

prepared using the equity method of accounting. Earnings of subsidiaries are, therefore, reflected in the Company's investment in subsidiaries account. The elimination entries eliminate investments in subsidiaries, related stockholders' equity and other intercompany balances and transactions.

Certain amounts included in the following income statements and statements of cash flows for the three months ended July 31, 2013 and the balance sheet as of July 31, 2013 have been restated to correct errors in presentation. The income statements have been corrected to properly reflect equity earnings in subsidiaries of H&R Block, Inc. (Guarantor) in "Other income (expense), net" to include income taxes and discontinued operations which were previously shown on separate lines. The balance sheet has been corrected to properly reflect a classified balance sheet and to show the investment in Block Financial by Other Subsidiaries. The statements of cash flows have been corrected to properly reflect intercompany borrowings and payments as either investing or financing activities, as appropriate. These restatements did not have an impact on the consolidated financial statements for the three months ended July 31, 2013.

| CONDENSED CONSOLIDATING STATEMENTS OF              | OPERATI | ONS                            |                             |                       |               | (in 000s)                 |
|--|---------|--------------------------------|-----------------------------|-----------------------|---------------|---------------------------|
| Three months ended July 31, 2014                   |         | H&R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) | Other<br>Subsidiaries | Eliminations  | Consolidated<br>H&R Block |
| Total revenues                                     | \$      | _                              | \$<br>23,860                | \$<br>109,809         | \$<br>(83)    | \$<br>133,586             |
| Cost of revenues                                   |         | _                              | 25,501                      | 186,100               | (80)          | 211,521                   |
| Selling, general and administrative                |         | -                              | 3,343                       | 93,860                | (3)           | 97,200                    |
| Total expenses                                     |         | _                              | 28,844                      | 279,960               | (83)          | <br>308,721               |
| Operating loss                                     |         | _                              | (4,984)                     | (170,151)             | -             | (175,135)                 |
| Other income (expense), net                        |         | (118,993)                      | (836)                       | (1,071)               | 120,219       | (681)                     |
| Loss from continuing operations before tax benefit |         | (118,993)                      | (5,820)                     | (171,222)             | 120,219       | (175,816)                 |
| Income tax benefit                                 |         | (2,761)                        | (2,643)                     | (61,561)              | -             | (66,965)                  |
| Net loss from continuing operations                |         | (116,232)                      | (3,177)                     | (109,661)             | 120,219       | (108,851)                 |
| Net loss from discontinued operations              |         | _                              | (7,209)                     | (172)                 | -             | (7,381)                   |
| Net loss   |         | (116,232)                      | (10,386)                    | (109,833)             | 120,219       | (116,232)                 |
| Other comprehensive income (loss)                  |         | 306                            | (121)                       | 306                   | (185)         | 306                       |
| Comprehensive loss                                 | \$      | (115,926)                      | \$<br>(10,507)              | \$<br>(109,527)       | \$<br>120,034 | \$<br>(115,926)           |

| Three months ended July 31, 2013                     | H&R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) | Other<br>Subsidiaries | Eliminations  | Consolidated<br>H&R Block |
|--|--------------------------------|-----------------------------|-----------------------|---------------|---------------------------|
| Total revenues                                       | \$<br>-                        | \$<br>27,215                | \$<br>100,136         | \$<br>(156)   | \$<br>127,195             |
| Cost of revenues                                     | -                              | <br>39,359                  | <br>170,850           | (156)         | 210,053                   |
| Selling, general and administrative                  | -                              | 14,038                      | 82,659                | -             | 96,697                    |
| Total expenses                                       | -                              | 53,397                      | 253,509               | (156)         | 306,750                   |
| Operating loss                                       | -                              | <br>(26,182)                | <br>(153,373)         | <br>-         | (179,555)                 |
| Other income (expense), net (1)                      | (115,187)                      | 44                          | (4,983)               | 115,187       | (4,939)                   |
| Loss from continuing operations before tax benefit   | (115,187)                      | (26,138)                    | (158,356)             | 115,187       | (184,494)                 |
| Income tax benefit (1)                               | -                              | (9,398)                     | (61,826)              | -             | (71,224)                  |
| Net loss from continuing operations                  | (115,187)                      | <br>(16,740)                | (96,530)              | 115,187       | <br>(113,270)             |
| Net loss from discontinued operations <sup>(1)</sup> | -                              | (1,163)                     | (754)                 | -             | (1,917)                   |
| Net loss   | (115,187)                      | <br>(17,903)                | <br>(97,284)          | 115,187       | (115,187)                 |
| Other comprehensive loss                             | (10,807)                       | (7,724)                     | (3,083)               | 10,807        | (10,807)                  |
| Comprehensive loss                                   | \$<br>(125,994)                | \$<br>(25,627)              | \$<br>(100,367)       | \$<br>125,994 | \$<br>(125,994)           |

(1) Amounts have been restated, including the presentation of equity in earnings of subsidiaries net of income taxes and discontinued operations.

| CONDENSED CONSOLIDATING BALANCE SHEETS                           |                                |                             |                       |    |              | (in 000s)                 |
|--|--------------------------------|-----------------------------|-----------------------|----|--------------|---------------------------|
| As of July 31, 2014  | H&R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) | Other<br>Subsidiaries |    | Eliminations | Consolidated<br>H&R Block |
| Cash & cash equivalents  | \$<br>-                        | \$<br>405,512               | \$<br>1,024,407       | \$ | (430)        | \$<br>1,429,489           |
| Cash & cash equivalents - restricted                             | -                              | 12,817                      | 59,100                |    | _            | 71,917                    |
| Receivables, net   | 15                             | 86,968                      | 35,332                |    | -            | 122,315                   |
| Prepaid expenses and other current assets                        | 17                             | 107,725                     | 156,924               |    | -            | 264,666                   |
| Investments in available-for-sale securities                     | -                              | 403,674                     | 100                   |    | -            | 403,774                   |
| Total current assets   | 32                             | 1,016,696                   | 1,275,863             |    | (430)        | 2,292,161                 |
| Mortgage loans held for investment, net                          | -                              | 259,732                     | -                     |    | -            | 259,732                   |
| Investments in available-for-sale securities                     | -                              | -                           | 4,289                 |    | -            | 4,289                     |
| Property and equipment, net                                      | -                              | 209                         | 314,322               |    | -            | 314,531                   |
| Intangible assets, net   | -                              | -                           | 347,890               |    | -            | 347,890                   |
| Goodwill   | -                              | -                           | 478,845               |    | -            | 478,845                   |
| Investments in subsidiaries                                      | 784,419                        | -                           | 50,384                |    | (834,803)    | _                         |
| Amounts due from affiliates                                      | 616,578                        | 322,339                     | 983                   |    | (939,900)    | _                         |
| Other assets   | 3,395                          | 149,930                     | 40,046                |    | -            | 193,371                   |
| Total assets   | \$<br>1,404,424                | \$<br>1,748,906             | \$<br>2,512,622       | \$ | (1,775,133)  | \$<br>3,890,819           |
| Customer banking deposits  | \$<br>_                        | \$<br>483,405               | \$<br>_               | \$ | (430)        | \$<br>482,975             |
| Accounts payable, accrued expenses and other current liabilities | 846                            | 224,963                     | 259,396               |    | _            | 485,205                   |
| Accrued salaries, wages and payroll taxes                        | -                              | 2,129                       | 28,867                |    | -            | 30,996                    |
| Accrued income taxes   | -                              | 30,944                      | 253,094               |    | _            | 284,038                   |
| Current portion of long-term debt                                | -                              | 399,941                     | 764                   |    | -            | 400,705                   |
| Total current liabilities  | 846                            | 1,141,382                   | 542,121               |    | (430)        | 1,683,919                 |
| Long-term debt   | -                              | 497,682                     | 8,032                 |    | -            | 505,714                   |
| Other noncurrent liabilities                                     | 5,395                          | 59,458                      | 239,133               |    | _            | 303,986                   |
| Amounts due to affiliates  | 983                            | -                           | 938,917               |    | (939,900)    | -                         |
| Total liabilities  | 7,224                          | <br>1,698,522               | <br>1,728,203         | -  | (940,330)    | <br>2,493,619             |
| Stockholders' equity   | 1,397,200                      | 50,384                      | <br>784,419           |    | (834,803)    | <br>1,397,200             |
| Total liabilities and stockholders' equity                       | \$<br>1,404,424                | \$<br>1,748,906             | \$<br>2,512,622       | \$ | (1,775,133)  | \$<br>3,890,819           |

| CONDENSED CONSOLIDATING BALANCE SHEETS                           |    |                                |                             |                       |                   | (in 000s)                 |
|--|----|--------------------------------|-----------------------------|-----------------------|-------------------|---------------------------|
| As of July 31, 2013  |    | H&R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) | Other<br>Subsidiaries | Eliminations      | Consolidated<br>H&R Block |
| Cash & cash equivalents  | \$ | -                              | \$<br>439,100               | \$<br>728,246         | \$<br>(3,470)     | \$<br>1,163,876           |
| Cash & cash equivalents - restricted                             |    | -                              | 12,290                      | 43,187                | _                 | 55,477                    |
| Receivables, net   |    | 460                            | 94,932                      | 25,917                | -                 | 121,309                   |
| Prepaid expenses and other current assets                        |    | -                              | 25,681                      | 338,589               | _                 | 364,270                   |
| Total current assets   | -  | 460                            | <br>572,003                 | 1,135,939             | <br>(3,470)       | <br>1,704,932             |
| Mortgage loans held for investment, net                          |    | -                              | 309,681                     | -                     | _                 | 309,681                   |
| Investments in available-for-sale securities                     |    | -                              | 482,603                     | 4,430                 | _                 | 487,033                   |
| Property and equipment, net                                      |    | -                              | 810                         | 285,774               | _                 | 286,584                   |
| Intangible assets, net   |    | -                              | -                           | 280,455               | -                 | 280,455                   |
| Goodwill   |    | -                              | -                           | 435,667               | _                 | 435,667                   |
| Investments in subsidiaries (1)                                  |    | 3,274,648                      | -                           | 20,941                | (3,295,589)       | -                         |
| Amounts due from affiliates                                      |    | -                              | 409,794                     | 2,176,279             | (2,586,073)       | -                         |
| Other assets   |    | 6,976                          | 143,234                     | 108,326               | _                 | 258,536                   |
| Total assets   | \$ | 3,282,084                      | \$<br>1,918,125             | \$<br>4,447,811       | \$<br>(5,885,132) | \$<br>3,762,888           |
| Customer banking deposits  | \$ | _                              | \$<br>761,399               | \$<br>_               | \$<br>(3,470)     | \$<br>757,929             |
| Accounts payable, accrued expenses and other current liabilities |    | 490                            | 190,287                     | 252,288               | _                 | 443,065                   |
| Accrued salaries, wages and payroll taxes                        |    | -                              | 1,497                       | 31,429                | -                 | 32,926                    |
| Accrued income taxes   |    | -                              | 35,101                      | 180,733               | _                 | 215,834                   |
| Current portion of long-term debt                                |    | -                              | -                           | 730                   | _                 | 730                       |
| Total current liabilities  |    | 490                            | <br>988,284                 | <br>465,180           | <br>(3,470)       | <br>1,450,484             |
| Long-term debt   |    | -                              | 897,107                     | 8,795                 | _                 | 905,902                   |
| Other noncurrent liabilities                                     |    | -                              | 11,793                      | 289,394               | -                 | 301,187                   |
| Amounts due to affiliates  |    | 2,176,279                      | _                           | 409,794               | (2,586,073)       | -                         |
| Total liabilities  |    | 2,176,769                      | <br>1,897,184               | <br>1,173,163         | <br>(2,589,543)   | <br>2,657,573             |
| Stockholders' equity (1)   |    | 1,105,315                      | <br>20,941                  | <br>3,274,648         | <br>(3,295,589)   | <br>1,105,315             |
| Total liabilities and stockholders' equity                       | \$ | 3,282,084                      | \$<br>1,918,125             | \$<br>4,447,811       | \$<br>(5,885,132) | \$<br>3,762,888           |

Note: Amounts have been restated to include the presentation of a classified balance sheet. (1) Amounts have been restated, including the presentation of the investment of Other Subsidiaries in Block Financial.

| CONDENSED CONSOLIDATING BALANCE SHEETS                           |                                |    |                             |    |                       |    |              |    | (in 000s                  |
|--|--------------------------------|----|-----------------------------|----|-----------------------|----|--------------|----|---------------------------|
| As of April 30, 2014   | H&R Block, Inc.<br>(Guarantor) |    | Block Financial<br>(Issuer) |    | Other<br>Subsidiaries |    | Eliminations |    | Consolidated<br>H&R Block |
| Cash & cash equivalents  | \$<br>-                        | \$ | 612,376                     | \$ | 1,574,031             | \$ | (1,100)      | \$ | 2,185,307                 |
| Cash & cash equivalents - restricted                             | -                              |    | 67,463                      |    | 47,856                |    | _            |    | 115,319                   |
| Receivables, net   | -                              |    | 89,975                      |    | 101,643               |    | _            |    | 191,618                   |
| Prepaid expenses and other current assets                        | -                              |    | 10,202                      |    | 188,065               |    | _            |    | 198,267                   |
| Investments in available-for-sale securities                     | -                              |    | 423,495                     |    | -                     |    | _            |    | 423,495                   |
| Total current assets   | -                              |    | 1,203,511                   |    | 1,911,595             | _  | (1,100)      |    | 3,114,006                 |
| Mortgage loans held for investment, net                          | -                              |    | 268,428                     |    | -                     |    | -            |    | 268,428                   |
| Investments in available-for-sale securities                     | -                              |    | -                           |    | 4,329                 |    | _            |    | 4,329                     |
| Property and equipment, net                                      | -                              |    | 121                         |    | 304,790               |    | _            |    | 304,911                   |
| Intangible assets, net   | -                              |    | -                           |    | 355,622               |    | _            |    | 355,622                   |
| Goodwill   | -                              |    | -                           |    | 436,117               |    | _            |    | 436,117                   |
| Investments in subsidiaries                                      | 904,331                        |    | -                           |    | 60,902                |    | (965,233)    |    | -                         |
| Amounts due from affiliates                                      | 642,101                        |    | 386,818                     |    | 397                   |    | (1,029,316)  |    | -                         |
| Other assets   | 11,271                         |    | 173,168                     |    | 25,677                |    | _            |    | 210,116                   |
| Total assets   | \$<br>1,557,703                | \$ | 2,032,046                   | \$ | 3,099,429             | \$ | (1,995,649)  | \$ | 4,693,529                 |
| Customer banking deposits  | \$<br>_                        | \$ | 770,885                     | \$ | _                     | \$ | (1,100)      | \$ | 769,785                   |
| Accounts payable, accrued expenses and other current liabilities | 757                            |    | 223,677                     |    | 344,573               |    | _            |    | 569,007                   |
| Accrued salaries, wages and payroll taxes                        | _                              |    | 2,190                       |    | 164,842               |    | _            |    | 167,032                   |
| Accrued income taxes   | _                              |    | 71,132                      |    | 335,523               |    | _            |    | 406,655                   |
| Current portion of long-term debt                                | -                              |    | 399,882                     |    | 755                   |    | -            |    | 400,637                   |
| Total current liabilities  | 757                            |    | 1,467,766                   |    | 845,693               |    | (1,100)      |    | 2,313,116                 |
| Long-term debt   | -                              |    | 497,612                     |    | 8,225                 |    | _            |    | 505,837                   |
| Other noncurrent liabilities                                     | -                              |    | 5,766                       |    | 312,261               |    | _            |    | 318,027                   |
| Amounts due to affiliates  | 397                            |    | -                           |    | 1,028,919             |    | (1,029,316)  |    | -                         |
| Total liabilities  | <br>1,154                      | -  | 1,971,144                   | _  | 2,195,098             | _  | (1,030,416)  | _  | 3,136,980                 |
| Stockholders' equity   | 1,556,549                      |    | 60,902                      |    | 904,331               |    | (965,233)    |    | 1,556,549                 |
| Total liabilities and stockholders' equity                       | \$<br>1,557,703                | \$ | 2,032,046                   | \$ | 3,099,429             | \$ | (1,995,649)  | \$ | 4,693,529                 |

# Table of Contents

|   | CASH FLOWS                     |                             |                       |              | (in 000s)                 |
|---|--------------------------------|-----------------------------|-----------------------|--------------|---------------------------|
| Three months ended July 31, 2014                    | H&R Block, Inc.<br>(Guarantor) | Block Financial<br>(Issuer) | Other<br>Subsidiaries | Eliminations | Consolidated<br>H&R Block |
| Net cash used in operating activities               | \$ -                           | \$<br>(20,669)              | \$<br>(360,916)       | \$<br>-      | \$<br>(381,585)           |
| Cash flows from investing:                          |                                |                             |                       |              | <br>                      |
| Purchases of AFS securities                         | -                              | _                           | (100)                 | _            | (100)                     |
| Maturities and payments received on AFS securities  | -                              | 18,484                      | _                     | _            | 18,484                    |
| Mortgage loans held for investment, net             | -                              | 6,250                       | _                     | _            | 6,250                     |
| Capital expenditures                                | -                              | (116)                       | (25,725)              | _            | (25,841)                  |
| Payments for business acquisitions, net             | -                              | -                           | (40,533)              | _            | (40,533)                  |
| Loans made to franchisees                           | -                              | (7,398)                     | _                     | _            | (7,398)                   |
| Repayments from franchisees                         | -                              | 18,674                      | _                     | _            | 18,674                    |
| Intercompany payments/investments in subsidiaries   | _                              | 64,322                      | (50,881)              | (13,441)     | _                         |
| Other, net  | -                              | 1,868                       | 2,262                 | _            | 4,130                     |
| Net cash provided by (used in) investing activities | _                              | <br>102,084                 | <br>(114,977)         | <br>(13,441) | <br>(26,334)              |
| Cash flows from financing:                          |                                | <br>                        |                       |              |                           |
| Customer banking deposits, net                      | _                              | (288,279)                   | _                     | 670          | (287,609)                 |
| Dividends paid                                      | (54,852)                       | _                           | _                     | _            | (54,852)                  |
| Proceeds from stock options                         | 13,368                         | _                           | _                     | _            | 13,368                    |
| Intercompany borrowings (repayments)                | 50,881                         | _                           | (64,322)              | 13,441       | -                         |
| Other, net  | (9,397)                        | _                           | (9,919)               | _            | (19,316)                  |
| Net cash used in financing activities               | _                              | <br>(288,279)               | <br>(74,241)          | 14,111       | <br>(348,409)             |
| Effects of exchange rates on cash                   | _                              | <br>_                       | <br>510               | <br>_        | <br>510                   |
| Net decrease in cash                                | _                              | <br>(206,864)               | <br>(549,624)         | <br>670      | <br>(755,818)             |
| Cash – beginning of the period                      | _                              | 612,376                     | 1,574,031             | (1,100)      | 2,185,307                 |
| Cash – end of the period                            | \$ -                           | \$<br>405,512               | \$<br>1,024,407       | \$<br>(430)  | \$<br>1,429,489           |

# Table of Contents

| CONDENSED CONSOLIDATING STATEMENTS OF C/                         | H&R Block, Inc.<br>(Guarantor)               |    | Block Financial<br>(Issuer) |     | Other<br>Subsidiaries |    | Eliminations |    | (in 000s)<br>Consolidated<br>H&R Block |
|--|--|----|-----------------------------|-----|-----------------------|----|--------------|----|--|
| Net cash provided by (used in) operating activities:             | \$ 1,784                                     | \$ | 53,801                      | \$  | (374,327)             | \$ |              | \$ | (318,742)                              |
| Cash flows from investing:                                       | <u>+                                    </u> |    |                             | · - | ()                    | -  |              | -  | ()                                     |
| Purchases of AFS securities                                      | _  |    | (45,158)                    |     | _                     |    | _            |    | (45,158                                |
| Maturities and payments received on AFS securities               | -  |    | 32,061                      |     | _                     |    | _            |    | 32,061                                 |
| Mortgage loans held for investment, net                          | -  |    | 11,707                      |     | -                     |    | _            |    | 11,707                                 |
| Capital expenditures   | -  |    | _                           |     | (34,386)              |    | _            |    | (34,386                                |
| Payments for business acquisitions, net                          | -  |    | -                           |     | (1,303)               |    | -            |    | (1,303                                 |
| Loans made to franchisees  | _  |    | (6,657)                     |     | _                     |    | -            |    | (6,657                                 |
| Repayments from franchisees                                      | -  |    | 7,164                       |     | -                     |    | _            |    | 7,164                                  |
| Intercompany payments/investments in subsidiaries <sup>(1)</sup> | -  |    | 1,188                       |     | (35,014)              |    | 33,826       |    | -                                      |
| Other, net   | _  |    | 5,501                       |     | 1,981                 |    | _            |    | 7,482                                  |
| Net cash provided by (used in) investing activities              |  |    | 5,806                       |     | (68,722)              |    | 33,826       |    | (29,090                                |
| Cash flows from financing:                                       |  |    |                             |     |                       |    |              |    |  |
| Customer banking deposits, net                                   | _  |    | (178,617)                   |     | _                     |    | (747)        |    | (179,364                               |
| Dividends paid   | (54,550)                                     |    | _                           |     | -                     |    | _            |    | (54,550)                               |
| Proceeds from stock options                                      | 21,953                                       |    | -                           |     | -                     |    | _            |    | 21,953                                 |
| Intercompany borrowings (repayments) <sup>(1)</sup>              | 35,014                                       |    | _                           |     | (1,188)               |    | (33,826)     |    | -                                      |
| Other, net   | (4,201)                                      |    | -                           |     | (13,093)              |    | _            |    | (17,294                                |
| Net cash used in financing activities                            | (1,784)                                      |    | (178,617)                   |     | (14,281)              |    | (34,573)     |    | (229,255                               |
| Effects of exchange rates on cash                                | -  |    | _                           |     | (6,621)               |    | _            |    | (6,621                                 |
| Net decrease in cash   |  |    | (119,010)                   |     | (463,951)             |    | (747)        |    | (583,708                               |
| Cash – beginning of the period                                   | -  |    | 558,110                     |     | 1,192,197             |    | (2,723)      |    | 1,747,584                              |
| Cash – end of the period   | \$ —   | \$ | 439,100                     | \$  | 728,246               | \$ | (3,470)      | \$ | 1,163,876                              |

(1) Amounts have been restated, including the presentation of intercompany borrowings (payments) as either investing or financing activities.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Our subsidiaries provide tax preparation, retail banking services and other services. Tax returns are either prepared by H&R Block tax professionals (in companyowned or franchise offices or virtually via the internet) or prepared and filed by our clients through H&R Block tax software, either online or using our software or mobile applications.

### **RECENT DEVELOPMENTS**

In April 2014, our subsidiaries, HRB Bank and Block Financial, entered into a P&A Agreement with Bofl. Pursuant to the P&A Agreement, HRB Bank will sell certain assets and assign certain liabilities, including all of HRB Bank's deposit liabilities, to Bofl, subject to various closing conditions, including the receipt of certain required approvals, entry into certain additional agreements, and the fulfillment of various other customary conditions. See below under "Financial Condition - HRB Bank" for additional information.

The obligations of the parties to complete the P&A Transaction are subject to the fulfillment of numerous conditions including regulatory approval. We cannot be certain when or if the conditions to and other components of the P&A Transaction will be satisfied, or whether the P&A Transaction will be completed. In addition, there may be changes to the terms and conditions of the P&A Agreement and other contemplated agreements as part of the regulatory approval process.

In connection with the additional agreements being entered into upon the closing of the P&A Transaction, BofI will offer H&R Block-branded financial products distributed by the Company to the Company's clients. An operating subsidiary of the Company will provide certain marketing, servicing and operational support for such financial services and products. We expect the net, ongoing annual financial impact of these agreements to be dilutive by approximately \$0.07 to \$0.09 per share beginning in fiscal year 2015, based on current fully diluted shares outstanding. Results will vary based upon the volume of financial services products sold and the actual closing date.

### **RESULTS OF OPERATIONS**

OVERVIEW - A summary of our consolidated results is as follows:

| Consolidated Results of Operations Data          | (in 00          | )0s, ex | cept per share amounts) |
|--|-----------------|---------|-------------------------|
| Three months ended July 31,                      | 2014            |         | 2013                    |
| Pretax loss                                      | \$<br>(175,816) | \$      | (184,494)               |
| Income tax benefit                               | (66,965)        |         | (71,224)                |
| Net loss from continuing operations              | (108,851)       |         | (113,270)               |
| Net loss from discontinued operations            | (7,381)         |         | (1,917)                 |
| NET LOSS   | \$<br>(116,232) | \$      | (115,187)               |
| BASIC AND DILUTED LOSS PER SHARE:                |                 |         |                         |
| Continuing operations                            | \$<br>(0.40)    | \$      | (0.42)                  |
| Discontinued operations                          | (0.02)          |         | -                       |
| Consolidated                                     | \$<br>(0.42)    | \$      | (0.42)                  |
|  |                 |         |                         |
| EBITDA FROM CONTINUING OPERATIONS (1)            | \$<br>(128,190) | \$      | (147,174)               |
| EBITDA FROM CONTINUING OPERATIONS - ADJUSTED (1) | (126,183)       |         | (138,672)               |
|  |                 |         |                         |

(1) See "Non-GAAP Financial Information" at the end of this item for a reconciliation of non-GAAP measures.

### TAX SERVICES

This segment primarily consists of our assisted and DIY income tax preparation offerings - in-person, online, software and mobile applications - including tax operations primarily in the U.S. and its territories, Canada, and Australia. This segment also includes the activities of HRB Bank that primarily support our U.S. tax preparation business.

| Tax Services – Financial Results                |        |                   | (in 000s) |
|---|--------|-------------------|-----------|
| Three months ended July 31,                     |        | 2014              | 2013      |
| Tax preparation fees:                           |        |                   |           |
| U.S.  | \$ 2   | <b>,489</b> \$    | 22,026    |
| International                                   | 4      | ,456              | 32,094    |
|   | 6      | 5,945             | 54,120    |
| Royalties                                       |        | ,642              | 6,562     |
| Fees from Emerald Card®                         | 1      | l,045             | 14,611    |
| Fees from Peace of Mind <sup>®</sup> guarantees | 2      | l,253             | 27,826    |
| Other   | 1      | 5,195             | 18,572    |
| Total revenues                                  | 12     | 9,080             | 121,691   |
| Compensation and benefits:                      |        |                   |           |
| Field wages                                     | 4      | i,997             | 39,904    |
| Other wages                                     | 3      | 3,717             | 34,735    |
| Benefits and other compensation                 | 1      | 3,822             | 15,937    |
|   | 10     | 3,536             | 90,576    |
| Occupancy and equipment                         | 8      | 3,098             | 78,550    |
| Marketing and advertising                       |        | ,387              | 7,017     |
| Depreciation and amortization                   | 3      | 3,683             | 22,802    |
| Other   | 5      | ,936              | 67,140    |
| Total expenses                                  | 27     | 9,640             | 266,085   |
| Pretax loss                                     | \$ (15 | ) <b>,560)</b> \$ | (144,394) |

### Three months ended July 31, 2014 compared to July 31, 2013

Tax Services revenues increased \$7.4 million, or 6.1%, from the prior year, due primarily to the extension of the Canadian tax season until May 5.

Total expenses increased \$13.6 million, or 5.1%, from the prior year. Total compensation and benefits increased \$13.0 million due to higher off-season labor in our U.S. operations and the extension of the Canadian tax season mentioned above. Depreciation and amortization expense increased \$10.9 million due to improvements to existing offices and acquisitions of franchisee and competitor businesses. Other expenses decreased \$15.2 million from the prior year, primarily due to lower foreign currency losses and legal expenses.

The pretax loss for the current quarter totaled \$150.6 million compared to \$144.4 million in the prior year.

### CORPORATE AND ELIMINATIONS

Corporate operating results include net interest income and gains or losses relating to mortgage loans held for investment and residual interests in securitizations, interest expense on borrowings, other corporate expenses, and eliminations of intercompany activities.

| Corporate – Operating Results |                | (in 000s)      |
|-------------------------------|----------------|----------------|
| Three months ended July 31,   | 2014           | 2013           |
| Total revenues                | \$<br>4,506    | \$<br>5,504    |
| Interest expense              | 13,300         | 13,424         |
| Other, net                    | 16,462         | 32,180         |
| Total expense                 | 29,762         | 45,604         |
| Pretax loss                   | \$<br>(25,256) | \$<br>(40,100) |

#### Three months ended July 31, 2014 compared to July 31, 2013

Other expenses decreased \$15.7 million, or 48.8%, from the prior year primarily due to lower provisions for losses on mortgage loans held for investment and lower consulting expenses related to the pending P&A Transaction.

### DISCONTINUED OPERATIONS

Discontinued operations include our discontinued mortgage operations.

**CONTINGENT LOSSES**SCC has accrued a liability as of July 31, 2014 for estimated contingent losses arising from representation and warranty claims of \$193.8 million. See note 13 for the detail of changes in this accrual. The estimate of accrued loss is based on the best information currently available, significant management judgment, and a number of factors that are subject to change, including developments in case law and other factors. Changes in any one of these factors could significantly impact the estimate.

Losses may also be incurred with respect to various indemnification claims by underwriters and depositors in securitization transactions in which SCC participated. SCC has not concluded that a loss is probable or reasonably estimable related to these indemnification claims, therefore there is no accrued liability for these contingent losses as of July 31, 2014.

See additional discussion of risks and sensitivity of estimates in Item 1A, "Risk Factors" and Item 7, under "Critical Accounting Estimates" in our Annual Report on Form 10-K.

### **FINANCIAL CONDITION**

These comments should be read in conjunction with the consolidated balance sheets and consolidated statements of cash flows included in Part 1, Item 1.

**CAPITAL RESOURCES AND LIQUIDH®VERVIEW**– Our primary sources of capital and liquidity include cash from operations (including changes in working capital) and issuances of debt. We use capital primarily to fund working capital, service and repay debt, pay dividends, repurchase shares of our common stock, and acquire businesses.

Our operations are highly seasonal and substantially all of our revenues and cash flow are generated during the period from February through April. Therefore, we require the use of cash to fund operating losses from May through January, and typically rely on available cash balances from the prior tax season and short-term borrowings to meet our off-season liquidity needs.

Given the likely availability of a number of liquidity options discussed herein, including borrowing capacity under the 2012 CLOC or the issuance of commercial paper, we believe that, in the absence of any unexpected developments, our existing sources of capital as of July 31, 2014 are sufficient to meet our operating and financing needs.

DISCUSSION OF CONSOLIDATED STATEMENTS OF CASH FLOTMs following table summarizes our statements of cash flows for the three months ended July 31, 2014 and 2013. See Item 1 for the complete statements of cash flows for these periods.

|   |        |        |    | (in 000s) |
|---|--------|--------|----|-----------|
| Three months ended July 31,             |        | 2014   |    | 2013      |
| Net cash provided by (used in):         |        |        |    |           |
| Operating activities                    | \$ (38 | 1,585) | \$ | (318,742) |
| Investing activities                    | (2     | 6,334) |    | (29,090)  |
| Financing activities                    | (34    | 8,409) |    | (229,255) |
| Effects of exchange rates on cash       |        | 510    |    | (6,621)   |
| Net change in cash and cash equivalents | \$ (75 | 5,818) | \$ | (583,708) |
|   |        | _      | -  |           |

**Operating Activities.**Cash used in operations increased \$62.8 million from the prior year period primarily due to higher payments for bonuses and related payroll taxes combined with unfavorable changes in restricted cash balances.

Investing Activities. Cash used in investing activities totaled \$26.3 million for the three months ended July 31, 2014 compared to \$29.1 million in the prior year period. A decline of \$45.1 million in purchases of available for sale securities was largely offset by a \$39.2 million increase in payments for business acquisitions.

**Financing Activities.** Cash used in financing activities totaled \$348.4 million for the three months ended July 31, 2014 compared to \$229.3 million in the prior year period. The increase over the prior year period resulted from the closing of broker and time deposit accounts due to the pending P&A Transaction.

### **CASH REQUIREMENTS –**

Dividends and Share Repurchase. Returning capital to shareholders in the form of dividends and the repurchase of outstanding shares has historically been a significant component of our capital allocation plan.

We have consistently paid quarterly dividends. Dividends paid totaled \$54.9 million and \$54.6 million for the three months ended July 31, 2014 and 2013, respectively. Although we have historically paid dividends and plan to continue to do so, there can be no assurances that circumstances will not change in the future that could affect our ability or decisions to pay dividends.

Although we did not repurchase any shares during the current period, we currently have Board of Directors' authorization to purchase up to \$2.0 billion of our common stock through June 2015. There was \$857.5 million remaining under this authorization as of July 31, 2014. Although we have historically from time to time repurchased common stock, there can be no assurances that circumstances will allow us to continue to repurchase common stock in the future. As long as we remain subject to regulatory supervision of the Federal Reserve, our share repurchase program will be closely supervised and we will likely be restricted from repurchasing outstanding shares.

HRB Bank. In April 2014, we entered into the P&A Agreement with BofI. The P&A Agreement is subject to various closing conditions, including the receipt of certain required approvals, entry into certain additional agreements, and the fulfillment of various other customary conditions. If closing conditions (including regulatory approvals) are satisfied, we will complete a closing of the P&A Transaction, including the sale of certain assets and transfer of certain liabilities (principally deposit liabilities) to BofI. Due to the seasonality of our business, the timing of any closing will impact the amount of deposit liabilities transferred.

If a closing had occurred as of July 31, 2014, we would have made a cash payment to BofI for the difference in the carrying value of assets sold and the carrying value of liabilities transferred of approximately \$465 million. The amount of the cash payment made at closing will primarily be equal to the carrying value of the liabilities to be transferred since the carrying value of the assets to be transferred is immaterial. Actual amounts at closing will differ from amounts as of July 31, 2014. In connection with the closing we intend to liquidate the AFS securities held by HRB Bank, which totaled \$404 million as of July 31, 2014.

See additional discussion in Item 1, note 2 to the consolidated financial statements.

**Capital Investment.** Our business is not capital intensive. Capital expenditures totaled \$25.8 million and \$34.4 million the three months ended July 31, 2014 and 2013, respectively. Our capital expenditures relate primarily to recurring improvements to retail offices, as well as investments in computers, software and related assets. We also made payments to acquire franchisee and competitor businesses totaling \$40.5 million and \$1.3 million for the three months ended July 31, 2014 and 2013, respectively.

FINANCING RESOURCES - Our 2012 CLOC has capacity up to \$1.5 billion, and is scheduled to expire in August 2017.

We have \$400.0 million in 5.125% Senior Notes which are due in October 2014.

The following table provides ratings for debt issued by Block Financial as of July 31, 2014 and April 30, 2014:

|         | Short-term | Long-term | Outlook  |
|---------|------------|-----------|----------|
| Moody's | P-2        | Baa2      | Stable   |
| S&P     | A-2        | BBB       | Negative |

There have been no material changes in our borrowings from those reported as of April 30, 2014 in our Annual Report on Form 10-K.

CASH AND INVESTMENT SECURITHESs of July 31, 2014, we held cash and cash equivalents of \$1.4 billion, including \$402.7 million held by HRB Bank and \$159.8 million held by our foreign subsidiaries.

Dividends of cash balances held by HRB Bank would be subject to regulatory approval and are therefore not available for general corporate purposes.

As of July 31, 2014, we also held investments, primarily mortgage backed securities, with a carrying value of \$408.1 million which we classified as available for sale. As discussed above, it is our intent (subject to market conditions) to liquidate the majority of these securities in connection with a closing of the P&A Transaction.

Foreign Operations. Seasonal borrowing needs of our Canadian operations are typically funded by our U.S. operations. To mitigate foreign currency exchange rate risk, we sometimes enter into foreign exchange forward contracts. There were no forward contracts outstanding as of July 31, 2014.

As of July 31, 2014, our Canadian operations had approximately \$52 million of U.S. dollar denominated borrowings owed to various U.S. subsidiaries. These borrowings may be repaid in full or in part at any time. Non-borrowed funds would have to be repatriated to be available to fund domestic operations, and in certain circumstances this would trigger additional income taxes on those amounts. We do not currently intend to repatriate any non-borrowed funds held by our foreign subsidiaries.

The impact of changes in foreign exchange rates during the period on our international cash balances resulted in a decrease of \$0.5 million during the three months ended July 31, 2014 compared to \$6.6 million in the prior year.

**CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMETINES** e have been no material changes in our contractual obligations and commercial commitments from those reported as of April 30, 2014 in our Annual Report on Form 10-K.

### **REGULATORY ENVIRONMENT**

There have been no material changes in our regulatory environment from those reported at April 30, 2014 in our Annual Report on Form 10-K.

### **NON-GAAP FINANCIAL INFORMATION**

Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. Because these measures are not measures of financial performance under GAAP and are susceptible to varying calculations, they may not be comparable to similarly titled measures for other companies.

We consider non-GAAP financial measures to be a useful metric for management and investors to evaluate and compare the ongoing operating performance of our business on a consistent basis across reporting periods, as it eliminates the effect of items that are not indicative of our core operating performance.

The following are descriptions of adjustments we make for our non-GAAP financial measures:

- We exclude losses from settlements and estimated contingent losses from litigation and favorable reserve adjustments. This does not include legal defense costs.
- We exclude non-cash charges to adjust the carrying values of goodwill, intangible assets, other long-lived assets and investments to their estimated fair values.
- We exclude severance and other restructuring charges in connection with the termination of personnel, closure of offices and related costs.
- We exclude the gains and losses on business dispositions, including investment banking, legal and accounting fees from both business dispositions and acquisitions.
- We exclude the gains and losses on extinguishment of debt.

We may consider whether other significant items that arise in the future should also be excluded from our non-GAAP financial measures.

We measure the performance of our business using a variety of metrics, including earnings before interest, taxes, depreciation and amortization (EBITDA), adjusted EBITDA and other adjusted financial metrics as identified in the table below. The adjusted financial metrics eliminate the impact of items that we do not consider indicative of our core operating performance and, we believe, provide meaningful information to assist in understanding our financial results, analyzing trends in our underlying business, and assessing our prospects for future performance. Additionally, we use EBITDA and pretax income of continuing operations, each subject to permitted adjustments, as performance metrics in incentive compensation calculations for our employees.

The following is a reconciliation of our reported results from continuing operations to our adjusted results from continuing operations, which are non-GAAP financial measures:

|   | Three months ended July 31, 2014 |         |          |         |        |           |             |           |          |           |    |           |
|---|----------------------------------|---------|----------|---------|--------|-----------|-------------|-----------|----------|-----------|----|-----------|
|   | Revenues                         |         | Expenses |         | EBITDA |           | Pretax loss |           | Net loss |           | Di | luted EPS |
| As reported - from continuing operations          | \$                               | 133,586 | \$       | 308,721 | \$     | (128,190) | \$          | (175,816) | \$       | (108,851) | \$ | (0.40)    |
| Adjustments:                                      |                                  |         |          |         |        |           |             |           |          |           |    |           |
| Loss contingencies - litigation                   |                                  | _       |          | 228     |        | 228       |             | 228       |          | 141       |    | _         |
| Severance   |                                  | _       |          | 813     |        | 813       |             | 813       |          | 504       |    | -         |
| Professional fees related to HRB Bank transaction |                                  | _       |          | 25      |        | 25        |             | 25        |          | 15        |    | _         |
| Asset impairments                                 |                                  | _       |          | _       |        | 941       |             | 941       |          | 583       |    | -         |
| Discrete tax items                                |                                  | _       |          | _       |        | _         |             | -         |          | (49)      |    | _         |
|   |                                  | _       |          | 1,066   |        | 2,007     |             | 2,007     |          | 1,194     |    | -         |
| As adjusted - from continuing operations          | \$                               | 133,586 | \$       | 307,655 | \$     | (126,183) | \$          | (173,809) | \$       | (107,657) | \$ | (0.40)    |

H&R Block, Inc. | Q1 FY2015 Form 10-Q 35

Three months ended July 31, 2013 EBITDA Pretax loss Revenues Expenses Net loss Diluted FPS As reported - from continuing operations \$ 127,195 \$ 306,750 \$ (147,174) \$ (184,494) \$ (113,270) \$ (0.42) Adjustments: Loss contingencies - litigation 373 373 373 229 Severance 1,105 1,105 1,105 677 Professional fees related to HRB Bank transaction 7,024 7,024 7,024 4,306 0.02 \_ Discrete tax items 157 \_ \_ 8,502 8,502 8,502 5,369 0.02 As adjusted - from continuing operations Ś 127,195 \$ 298,248 \$ (138,672) Ś (175,992) (107,901) \$ (0.40) Ś

The following is a reconciliation of EBITDA:

|  |   |                 | (in 000s)       |
|--|---|-----------------|-----------------|
| Three months ended July 31,                            |   | 2014            | 2013            |
| Net loss - as reported                                 |   | \$<br>(116,232) | \$<br>(115,187) |
| Add back:  |   |                 |                 |
| Discontinued operations                                |   | 7,381           | 1,917           |
| Income taxes of continuing operations                  |   | (66,965)        | (71,224)        |
| Interest expense of continuing operations              |   | 13,940          | 14,446          |
| Depreciation and amortization of continuing operations |   | 33,686          | 22,874          |
|  | - | (11,958)        | (31,987)        |
| EBITDA from continuing operations                      |   | \$<br>(128,190) | \$<br>(147,174) |
|  | - |                 |                 |

#### FORWARD-LOOKING INFORMATION

This report and other documents filed with the Securities and Exchange Commission (SEC) may contain forward-looking statements. In addition, our senior management may make forward-looking statements orally to analysts, investors, the media and others. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include words or variation of words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "projects," "forecasts," "targets," "would," "will," "should," "could," "may" or other similar expressions. Forward-looking statements provide management's current expectations or predictions of future conditions, events or results. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future are forward-looking statements. They may include estimates of revenues, income, earnings per share, capital expenditures, dividends, stock repurchase, liquidity, capital structure or other financial items, descriptions of management's plans or objectives for future operations, services or products, or descriptions of assumptions underlying any of the above. All forward-looking statements speak only as of the date they are made and reflect the Company's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance or events. Furthermore, the Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions, factors, or expectations, new information, data or methods, future events or other changes, except as required by law.

By their nature, forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Factors that might cause such differences include, but are not limited to, a variety of economic, competitive, operational and regulatory factors, many of which are beyond the Company's control. Investors should understand that it is not possible to predict or identify all such factors and, consequently, should not consider any such list to be a complete set of all potential risks or uncertainties.

36 Q1 FY2015 Form 10-Q | H&R Block, Inc.

(in 000s)

Details about risks, uncertainties and assumptions that could affect various aspects of our business are included throughout our Annual Report on Form 10-K for the fiscal year ended April 30, 2014 and are also described from time to time in other filings with the SEC. Investors should carefully consider all of these risks, and should pay particular attention to Item 1A, "Risk Factors," and Item 7 under "Critical Accounting Policies" of our Annual Report on Form 10-K for the fiscal year ended April 30, 2014.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in our market risks from those reported at April 30, 2014 in our Annual Report on Form 10-K.

### ITEM 4. CONTROLS AND PROCEDURES

**EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES** of the end of the period covered by this Form 10-Q, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)). The controls evaluation was done under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report on Form 10-Q.

CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING – There were no changes during the last fiscal quarter that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### PART II OTHER INFORMATION

# ITEM 1. LEGAL PROCEEDINGS

For a description of our material pending legal proceedings, see discussion in Part I, Item 1, note 12 to the consolidated financial statements.

#### ITEM 1A. RISK FACTORS

There have been no material changes in our risk factors from those reported at April 30, 2014 in our Annual Report on Form 10-K.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

A summary of our purchases of H&R Block common stock during the first quarter of fiscal year 2015 is as follows:

|                  |                      |                                    |         |                            | (in 000s, except per share amounts) |
|------------------|----------------------|------------------------------------|---------|----------------------------|-------------------------------------|
|                  |                      |                                    |         | Total Number of Shares     | Maximum Dollar Value of             |
|                  |                      |                                    | Average | Purchased as Part of       | Shares that May Yet Be              |
|                  | Total Number of      | Average<br>Price Paid<br>per Share |         | Publicly Announced Plans   | Purchased Under the Plans           |
|                  | Shares Purchased (1) |                                    |         | or Programs <sup>(2)</sup> | or Programs <sup>(2)</sup>          |
| May 1 – May 31   | 3                    | \$                                 | 28.81   |                            | \$<br>857,504                       |
| June 1 – June 30 | 277                  | \$                                 | 33.41   | -                          | \$<br>857,504                       |
| July 1 – July 31 | 2                    | \$                                 | 33.08   | -                          | \$<br>857,504                       |
|                  | 282                  | \$                                 | 33.36   |                            |                                     |

(1) We purchased approximately 282 thousand shares in connection with funding employee income tax withholding obligations arising upon the lapse of restrictions on restricted shares and restricted share units. There were no open-market repurchases.

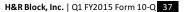
2) In June 2008, our Board of Directors approved an authorization to purchase up to \$2.0 billion of our common stock through June 2012. In June 2012, our Board of Directors extended this authorization through June 2015.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.



### ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

The following exhibits are numbered in accordance with the Exhibit Table of Item 601 of Regulation S-K:

- 10.1 Alternate Form of Market Stock Units Award Agreement, filed as Exhibit 10.1 to the Company's current report on Form 8-K filed July 1, 2014, file number 1-06089, is incorporated herein by reference.
- 10.2 Alternate Form of Performance Share Units Award Agreement, filed as Exhibit 10.2 to the Company's current report on Form 8-K filed July 1, 2014, file number 1-06089, is incorporated herein by reference.
- 10.3 Alternate Form of Restricted Share Units Award Agreement, filed as Exhibit 10.3 to the Company's current report on Form 8-K filed July 1, 2014, file number 1-06089, is incorporated herein by reference.
- 10.4 Letter Agreement, dated as of July 15, 2014, by and among H&R Block, Inc., H&R Block Management, LLC, and William C. Cobb, filed as Exhibit 10.1 to the Company's current report on Form 8-K filed July 17, 2014, file number 1-06089, is incorporated herein by reference.
- 31.1 Certification by Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification by Chief Executive Officer pursuant to 18 U.S.C. 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification by Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Extension Calculation Linkbase
- 101.LAB XBRL Taxonomy Extension Label Linkbase
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

H&R BLOCK, INC.

/s/ William C. Cobb

William C. Cobb President and Chief Executive Officer September 4, 2014

/s/ Gregory J. Macfarlane

Gregory J. Macfarlane Chief Financial Officer September 4, 2014

/s/ Jeffrey T. Brown

Jeffrey T. Brown Chief Accounting and Risk Officer September 4, 2014

# CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, William C. Cobb, Chief Executive Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of H&R Block, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 4, 2014

/s/ William C. Cobb

William C. Cobb Chief Executive Officer H&R Block, Inc.

# CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Gregory J. Macfarlane, Chief Financial Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of H&R Block, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 4, 2014

/s/ Gregory J. Macfarlane

Gregory J. Macfarlane Chief Financial Officer H&R Block, Inc.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of H&R Block, Inc. (the "Company") on Form 10-Q for the fiscal quarter ending July 31, 2014 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, William C. Cobb, Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ William C. Cobb

William C. Cobb Chief Executive Officer H&R Block, Inc. September 4, 2014

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of H&R Block, Inc. (the "Company") on Form 10-Q for the fiscal quarter ending July 31, 2014 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Gregory J. Macfarlane, Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Gregory J. Macfarlane

Gregory J. Macfarlane Chief Financial Officer H&R Block, Inc. September 4, 2014