UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

WASHINGTON, D. C. 205

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): June 21, 2011

H&R BLOCK, INC.

(Exact name of registrant as specified in charter)

<u>1-6089</u>

(Commission File Number)

44-0607856 (I.R.S. Employer Identification Number)

One H&R Block Way, Kansas City, MO 64105

(Address of Principal Executive Offices) (Zip Code)

(816) 854-3000

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

<u>Missouri</u>

(State of Incorporation)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On June 23, 2011, the Company issued a press release regarding the Company's results of operations for the fiscal year ended April 30, 2011. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

(e) On June 21, 2011, the Board of Directors of H&R Block, Inc. (the "Company"), based on the recommendation of the Board's Compensation Committee (the "Committee"), adopted a performance-based long-term incentive program (the "Performance Share Program") that provides for performance shares to be issued to executive officers of the Company and its affiliates pursuant to the 2003 Long-Term Executive Compensation Plan.

The Performance Share Program is designed to increase the pay-for-performance relationship in our overall long-term equity compensation program. Eligible participants are executives of the Company, including the Company's named executive officers, who are selected for awards by the Committee. Under the Performance Share Program:

- A participating executive has the opportunity to earn a performance share payout between 0% and 250% of the target award based on performance against pre-established performance metrics.
- Performance is measured over three separate twelve-month performance periods with the performance metrics established at the beginning of each fiscal year, with the average results for the three performance periods determining the number of performance shares earned at the end of the three-year period. This amount is then subject to a potential modification of up to plus or minus 25% based on the Company's total shareholder return ("TSR") over the entire three-year performance period relative to the S&P 500. As a result of the TSR modification, the maximum award of 250% of target can only be achieved if the maximum performance period equals or exceeds the 80th percentile relative to the S&P 500.
- The performance metrics for fiscal year 2012, the first of the three, twelve-month performance periods, are (in equal weights): (i) the Company's revenue growth (excluding the Business Services segment); and (ii) the Company's earnings growth from continuing operations (excluding the Business Services segment) before interest, taxes, depreciation and amortization (depreciation and amortization include, if any, asset impairment).
- Vesting of earned shares, if any, occurs at the end of the three-year performance period, subject to the following: (i) an executive will forfeit their award if they are terminated for cause or voluntarily terminate employment prior to vesting; and (ii) an executive will receive a pro-rata portion of their award based on death, disability, retirement or involuntary termination without cause prior to vesting.
- Performance shares are settled upon vesting at the end of the related three-year performance period using shares of our common stock and do not pay dividends during the vesting period. Instead, dividend equivalents are carried as fractional performance shares until vesting, at which time they are settled as additional shares of common stock.
- Unvested performance shares do not carry voting rights; shares earned through achievement of performance objectives carry voting rights once the shares are paid out in common stock.

The award agreements for performance share grants will include termination, change-in-control, and clawback provisions. These award agreements will be filed as exhibits to the Company's next Quarterly Report on Form 10-Q.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

<u>Exhibit Number</u>	Description
<u>99.1</u>	Press Release issued June 23, 2011.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

H&R BLOCK, INC.

Date: June 23, 2011

By:/s/ Andrew J. Somora Andrew J. Somora Secretary

EXHIBIT INDEX

Exhibit 99.1Press Release issued June 23, 2011.



News Release

For Further InformationInvestor Relations:Derek Drysdale, (816) 854-4513, derek.drysdale@hrblock.comMedia Relations:Kate O'Neill Rauber, (816) 854-4548, kate.rauber@hrblock.com

H&R BLOCK REPORTS FISCAL 2011 FOURTH QUARTER AND FULL YEAR RESULTS

- Fourth quarter net income from continuing operations of \$2.14 per share includes after-tax litigation charge of \$17.0 million, or \$0.06 per share1
- Fiscal 2011 net income from continuing operations of \$419 million, or \$1.35 per share
- Adjusted non-GAAP net income from continuing operations of \$471 million in fiscal 2011, or \$1.52 per share, compared to \$474 million, or \$1.42 per share in prior year
- U.S. tax returns prepared up 6.5 percent, or 1.3 million returns; U.S.market share up 80 basis points to 16.4 percent

For Immediate Release June 23, 2011

KANSAS CITY, Mo. – H&R Block, Inc. (NYSE: HRB) today reported net income from continuing operations for the fiscal year ended April 30, 2011 of \$419.4 million, or \$1.35 per share. In addition to previously announced charges, the company's Business Services segment incurred an after-tax litigation charge in the fourth quarter of \$17.0 million, or \$0.06 per share. Adjusted (non-GAAP) income from continuing operations for fiscal 2011 was \$470.6 million, essentially flat to adjusted net income in the prior year. Adjusted earnings per share increased 7 percent to \$1.52 due to a decline in weighted average shares outstanding. Total revenues of \$3.8 billion were down 2.6 percent compared to the prior year.

"The actions taken this year have strengthened important fundamentals in our business," said William C. Cobb, H&R Block's president and chief executive officer. "We achieved our highest level of U.S. client growth since 2001 and maintained strong earnings results despite a number of special items. We also reversed years of market share declines and have built a solid pipeline of new and younger clients. All of this positions us well for the future."

Tax Services

The segment reported fiscal 2011 pretax income of \$767.5 million. Adjusting for special items, the segment's pretax income was \$829.9 million, essentially flat to the prior year. Adjusted pretax margin for the segment improved to 28.5 percent, compared with adjusted pretax margin of 27.9 percent in the prior year, as a result of cost savings achieved through reductions in force and the office network.

¹ All per share amounts are based on fully diluted shares

² Total online returns prepared exclude software-based and Free File Alliance ("FFA") returns.

Fiscal 2011 segment revenues declined 2.1 percent to \$2.9 billion. This decline was primarily attributable to the strategic sale of 280 company owned locations to franchisees, as well as lower revenues stemming from the company's inability to offer refund anticipation loans this tax season.

Total U.S. tax returns prepared by H&R Block in fiscal 2011 grew 6.5 percent, or 1.3 million returns. Total retail returns prepared grew 3.6 percent, while the net average retail fee per tax return prepared declined 3.3 percent. Total digital tax returns prepared increased 13.5 percent, led by growth of 28.7 percent in online filings².

In tax season 2011, the company believes total industry-wide filings at the IRS increased by 1.1 percent to approximately 131 million returns. The company estimates it gained 80 basis points of total U.S. market share in tax season 2011, including 60 basis points of share in retail and 90 basis points in the digital online category.

"The significant improvement in many of our key client satisfaction indicators gives us confidence that we can attract more clients to our brand, retain clients at higher rates, and continue driving organic growth in our business," said Cobb.

RSM McGladrey

Segment pretax income of \$49.0 million was down 16.5 percent compared to fiscal 2010. Adjusting for legal charges, fiscal 2011 pretax income was \$77.3 million and the pretax margin was 9.3 percent. This compares to adjusted pretax income of \$88.2 million and pretax margin of 10.3 percent in the prior year. Fiscal 2011 segment revenues fell 3.6 percent to \$829.8 million.

Corporate

Corporate operations include corporate support department costs, as well as net interest margin and other gains/losses associated with H&R Block Bank's mortgage portfolio. Corporate operations reported a pretax loss of \$139.5 million in fiscal 2011 compared to a loss of \$141.9 million in the prior year.

The company's effective tax rate for continuing operations in fiscal 2011 was 38.1 percent compared to 37.6 percent in the prior year.

Discontinued Operations

Sand Canyon Corporation ("SCC"), formerly known as Option One Mortgage Corporation, ceased originating mortgage loans in December 2007 and, in April 2008, sold its servicing assets and discontinued its remaining operations. SCC is a separate legal entity from H&R Block, Inc. At April 30, 2011, SCC had net assets of approximately \$300 million, in addition to an accrual for representation and warranty liabilities of \$126.3 million.

New claims for alleged breaches of representation and warranties in the principal amount of \$55 million were received during the fourth quarter. SCC completed a review of claims of approximately \$41 million during the quarter, with incurred losses totaling \$4.5 million. At April 30, 2011, total claims of \$79 million remain subject to review.

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As previously announced on March 9, 2011, SCC made its final payment of \$24.2 million for reserved losses under a \$50.0 million indemnification agreement dated April 2008. The indemnification agreement was entered into with a specific counterparty in exchange for a full and complete release of such party's ability to assert representation and warranty claims. SCC has fulfilled its obligation under this agreement.

Balance Sheet

At April 30, 2011, the Company had unrestricted cash of \$1.7 billion and total outstanding debt of \$1.1 billion. Shareholder equity at April 30 was \$1.4 billion, essentially flat to the prior year.

Dividend

A previously announced quarterly cash dividend of 15 cents per share is payable on July 1, 2011, to shareholders of record as of June 10, 2011.

Conference Call

At 4:30 p.m. Eastern time today, the company will host a conference call for analysts, institutional investors and shareholders. To access the call, please dial the number below approximately 5 to 10 minutes prior to the scheduled starting time:

U.S./Canada (877) 809-6980 or International (706) 634-7287 Conference ID: 70449405

The call will also be webcast in a listen-only format for the media and public. The link to the webcast can be accessed on the company's investor relations Web site at <u>www.hrblock.com</u>.

A replay of the call will be available beginning at 5:30 p.m. Eastern on June 23 and continuing until July 23, 2011, by dialing (800) 642-1687 (U.S./Canada) or (706) 645-9291 (International). The conference ID is 70449405. The webcast will be available for replay beginning on June 24.

Forward Looking Statements

This announcement may contain forward-looking statements, which are any statements that are not historical facts. These forward-looking statements, as well as the Company's guidance, are based upon the Company's current expectations and there can be no assurance that such expectations will prove to be correct. Because forward-looking statements involve risks and uncertainties and speak only as of the date on which they are made, the Company's actual results could differ materially from these statements. These risks and uncertainties relate to, among other things, uncertainties regarding the Company's ability to attract and retain clients; meet its prepared returns targets; uncertainties and potential contingent liabilities arising from our former mortgage loan origination and servicing business; uncertainties in the residential mortgage market and its impact on loan loss provisions; uncertainties pretaining to the company's effective income tax rate; litigation defense expenses and costs of judgments or settlements; uncertainties regarding the level of share repurchases; and changes in market, economic, political or regulatory conditions. Information concerning these risks and uncertainties is contained in Item 1A of the Company's 2011 annual report on Form 10-K and in other filings by the Company with the Securities and Exchange Commission. The Company does not undertake any duty to update any forward-looking statements, whether as a result of new information, future events, or otherwise.

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About H&R Block

H&R Block Inc. (NYSE: HRB) is one of the world's largest tax services providers, having prepared more than 575 million tax returns worldwide since 1955. In fiscal 2011, H&R Block had annual revenues of \$3.8 billion and prepared more than 24.5 million tax returns worldwide, utilizing more than 100,000 highly trained tax professionals. The Company provides tax return preparation services in person, through H&R Block At Home™ online and desktop software products, and through other channels. The Company is also one of the leading providers of business services through RSM McGladrey. For more information, visit our Online Press Center at <u>www.hrblock.com</u>.

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KEY OPERATING RESULTS

Unaudited, amounts in thousands, except per share data

	Three months ended April 30,							
	Revenues			•	oss)			
	201	1	201	0	201	1	2010	
Tax Services	\$	2,036,985	\$	2,030,299	\$	1,092,363	\$	1,080,335
Business Services		280,349		297,647		32,452		68,441
Corporate and Eliminations		8,117		9,948		(47,905)		(38,366)
	\$	2,325,451	\$	2,337,894		1,076,910		1,110,410
Income taxes						418,680		417,978
Net income from continuing operations						658,230		692,432
Net income (loss) from discontinued operations						331		(1,604)
Net income					\$	658,561	\$	690,828
Basic earnings (loss) per share:								
Net income from continuing operations					\$	2.15	\$	2.11
Net income (loss) from discontinued operations						-		-
Net income				_	\$	2.15	\$	2.11
Basic shares outstanding						305,283		326,255
Diluted earnings (loss) per share:								
Net income from continuing operations					\$	2.14	\$	2.11
Net income (loss) from discontinued operations						-		(0.01)
Net income					\$	2.14	\$	2.10
Diluted shares outstanding						306,118		327,314

	Year ended April 30,					
	Revenu		Income	(loss)		
	2011	2010	2011	2010		
Tax Services	¢ 20122(1	¢ 0.075.050	\$ 767.498	\$ 867.362		
Business Services	\$ 2,912,361 829,794	\$ 2,975,252 860,349	\$ 767,498 49,003	+ ••••		
Corporate and Eliminations	32,141	38,731	(139,476)	58,714 (141,941)		
	\$ 3,774,296	\$ 3,874,332	677,025	784,135		
Income taxes	\$ 3,774,290	\$ 5,074,552	257,620	295,189		
				· · · · · · · · · · · · · · · · · · ·		
Net income from continuing operations			419,405	488,946		
Net loss from discontinued operations			(13,295)	(9,704)		
Net income			\$ 406,110	\$ 479,242		
Basic earnings (loss) per share:						
Net income from continuing operations			\$ 1.35	\$ 1.47		
Net loss from discontinued operations			(0.04)	(0.03)		
Net income			\$ 1.31	\$ 1.44		
Desis shares sufficient dis s			200.220	222.282		
Basic shares outstanding			309,230	332,283		
Diluted earnings (loss) per share:						
Net income from continuing operations			\$ 1.35	\$ 1.46		
Net loss from discontinued operations			(0.04)	(0.03)		
Net income			\$ 1.31	\$ 1.43		
			200 555	222.226		
Diluted shares outstanding			309,777	333,236		

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Basic earnings per share is computed using the two-class method and is based on the weighted average number of shares outstanding. The dilutive effect of potential common shares is included in diluted earnings per share, except in those periods with a loss from continuing operations.



CONDENSED CONSOLIDATED BALANCE SHEETS

Amounts in thousands, except per share data

	April 30, 2011	April 30, 2010
ASSETS		2010
Current assets:		
Cash and cash equivalents	\$ 1,677,844	\$ 1,804,045
Cash and cash equivalents - restricted	48,383	34,350
Receivables, net	492,290	517,986
Prepaid expenses and other current assets	259,214	292,655
Total current assets	2,477,731	2,649,036
Mortgage loans held for investment, net	485,008	595,405
Property and equipment, net	307,320	345,470
Intangible assets, net	367,919	367,432
Goodwill	846,245	840,447
Other assets	723,738	436,528
Total assets	\$ 5,207,961	\$ 5,234,318
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Customer banking deposits	\$ 852,220	\$ 852,555
Accounts payable, accrued expenses and other current liabilities	618,070	756,577
Accrued salaries, wages and payroll taxes	257,038	199,496
Accrued income taxes	458,910	459,175
Current portion of long-term debt	3,437	3,688
Federal Home Loan Bank borrowings	25,000	50,000
Total current liabilities	2,214,675	2,321,491
Long-term debt	1,049,754	1,035,144
Federal Home Loan Bank borrowings	-	25,000
Other noncurrent liabilities	493,958	412,053
Total liabilities	3,758,387	3,793,688
Stockholders' equity:		
Common stock, no par, stated value \$.01 per share	4,124	4,314
Additional paid-in capital	812,666	832,604
Accumulated other comprehensive income	11,233	1,678
Retained earnings	2,658,103	2,658,586
Less treasury shares, at cost	(2,036,552)	(2,056,552)
Total stockholders' equity	1,449,574	1,440,630
Total liabilities and stockholders' equity	\$ 5,207,961	\$ 5,234,318



CONDENSED CONSOLIDATED INCOME STATEMENTS

Unaudited, amounts in thousands, except per share data

	Th	ree months en	nded April 30,		Year ended		l April 30,	
	2	011	20	10	2	011	20)10
Revenues:								
Service revenues	\$	2,005,008	\$	1,944,217	\$	3,225,861	\$	3,231,487
Product and other revenues		263,336		344,018		414,282		520,440
Interest income		57,107		49,659		134,153		122,405
		2,325,451		2,337,894		3,774,296		3,874,332
Operating expenses:								
Cost of revenues		1,018,461		1,024,850		2,414,590		2,467,996
Selling, general and administrative		232,365		203,936		694,136		631,499
0.0		1,250,826		1,228,786		3,108,726		3,099,495
Operating income		1,074,625		1,109,108		665,570		774,837
Other income, net		2,285		1,302		11,455		9,298
Income from continuing operations before tax		1,076,910		1,110,410		677,025		784,135
Income taxes		418,680		417,978		257,620		295,189
Net income from continuing operations		658,230		692,432		419,405		488,946
Net income (loss) from discontinued operations		331		(1,604)		(13,295)		(9,704)
Net income	\$	658,561	\$	690,828	\$	406,110	\$	479,242
Basic earnings (loss) per share:								
Net income from continuing operations	\$	2.15	\$	2.11	\$	1.35	\$	1.47
Net income (loss) from discontinued operations		-		-		(0.04)		(0.03)
Net income	\$	2.15	\$	2.11	\$	1.31	\$	1.44
Basic shares outstanding		305,283		326,255		309,230		332,283
Diluted earnings (loss) per share:								
Net income from continuing operations	\$	2.14	\$	2.11	\$	1.35	\$	1.46
Net income (loss) from discontinued operations	ψ	-	Ψ	(0.01)	Ψ	(0.04)	Ψ	(0.03)
Net income	\$	2.14	\$	2.10	\$	1.31	\$	1.43
Diluted shares outstanding		306,118		327,314		309,777		333,236



CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Unaudited, amounts in thousands

	Year ended A	pril 30,
	2011	2010
Net cash provided by operating activities	\$ 512,503	\$ 587,469
Cash flows from investing activities:		
Available-for-sale securities:		
Purchases of available-for-sale securities	(138,824)	(5,365
Maturities of and payments received on available-for-sale securities	16,797	15,75
Principal payments on mortgage loans held for investment, net	58,471	72,83
Purchases of property and equipment	(62,959)	(90,515
Payments made for business acquisitions, net of cash acquired	(54,171)	(10,539
Proceeds from sales of businesses, net	71,083	66,62
Franchise loans:		
Loans funded	(92,455)	(89,664
Payments received	57,552	40.71
Other, net	34,349	31,51
Net cash provided by (used in) investing activities	(110,157)	31,35
Cash flows from financing activities:		
Repayments of commercial paper	(4,818,766)	(1,406,013
Proceeds from issuance of commercial paper	4,818,766	1,406,01
Repayments of other borrowings	(50,000)	(4,267,773
Proceeds from other borrowings	-	4,242,72
Customer banking deposits, net	(11,440)	17,53
Dividends paid	(186,802)	(200,899
Repurchase of common stock, including shares surrendered	(283,534)	(254,250
Proceeds from exercise of stock options	424	16,68
Other, net	(3,039)	(35,144
Net cash used in financing activities	(534,391)	(481,118
Effects of exchange rates on cash	5,844	11,67
Net increase (decrease) in cash and cash equivalents	(126,201)	149,38
Cash and cash equivalents at beginning of the year	1,804,045	1,654,66
Cash and cash equivalents at end of the year	\$ 1,677,844	\$ 1,804,04
Supplementary cash flow data:		
Income taxes paid, net of refunds received	\$ 244,917	\$ 359,55
Interest paid on borrowings	73,791	78,30
Interest paid on deposits	8,541	10,15
Transfers of foreclosed loans to other assets	16,463	19,34



U.S. Tax Operating Data

(in thousands, except net average fee)

	Year ended Ap	Year ended April 30,				
	2011	2010	Change			
Net tax preparation fees - retail: (1,2)			¥			
Company-owned operations	\$ 1,739,490	\$ 1,742,517	-0.2%			
Franchise operations	960,219	954,291	0.6%			
	\$ 2,699,709	\$ 2,696,808	0.1%			
Total returns prepared: ^(2,4)						
Company-owned operations	9,168	8,817	4.0%			
Franchise operations	5,588	5,429	2.9%			
Total retail operations	14,756	14,246	3.6%			
Software	2,201	2,193	0.4%			
Online	3,722	2,893	28.7%			
Sub-total	5,923	5,086	16.5%			
Free File Alliance	767	810	-5.3%			
Total digital tax solutions	6,690	5,896	13.5%			
	21,446	20,142	6.5%			
Net average fee - retail: ^(2,3)						
Company-owned operations	\$ 189.73	\$ 197.63	-4.0%			
Franchise operations	171.86	175.65	-2.2%			
	\$ 182.96	\$ 189.25	-3.3%			

(1) Amounts include gross tax preparation fees less coupons and discounts.

(2) Prior year tax preparation fees (in thousands) of \$70,199 and returns prepared (in thousands) of 365 have been reclassified between company-owned and franchise operations for offices which were refranchised during either year.

(3)

Amounts are calculated as net retail tax preparation fees divided by retail tax returns. Total returns prepared include the filing (in thousands) of 93 and 38 extensions for 2011 and 2010 respectively. (4)



NON-GAAP RECONCILIATION

Unaudited, amounts in millions, except per share amounts

We report our financial results in accordance with generally accepted accounting principles (GAAP). However, we believe certain non-GAAP performance measures and ratios used in managing the business may provide additional meaningful comparisons between current year results and prior periods. Reconciliations to GAAP financial measures are provided below. These non-GAAP financial measures should be viewed in addition to, not as an alternative for, our reported GAAP results.

		Segment Pretax Income						
	Ye	Tax Services Year ended April 30,			Business Services Year ended April 30,			
	201		201	/	201		201	/
Pretax income - as reported	\$	767.5	\$	867.4	\$	49.0	\$	58.7
Add back (pretax):								
Litigation and arbitration		15.0		-		28.3		14.5
Incremental Emerald Advance credit losses (1)		40.5		-		-		-
Severance		27.4		11.9		-		-
Asset impairments		24.6		-		-		15.0
Gain on sale of tax offices to franchisees		(45.1)		(49.0)		-		-
		62.4		(37.1)		28.3		29.5
Pretax income - as adjusted	\$	829.9	\$	830.3	\$	77.3	\$	88.2
Revenues - as reported	\$	2,912.4	\$	2,975.3	\$	829.8	\$	860.3
Pretax margin - as reported		26.4%		29.2%		5.9%		6.8%
Pretax margin - as adjusted		28.5%		27.9%		9.3%		10.3%

		Consolidated Net Income Year ended April 30,						
	201	1	201	0				
	After-tax	Per share	After-tax	Per share				
Net income from continuing operations - as reported	\$ 419.4	\$ 1.35	\$ 488.9	\$ 1.46				
Add back (net of tax):								
Litigation and arbitration	26.8	0.09	9.1	0.03				
Incremental Emerald Advance credit losses (1)	25.1	0.08	-	-				
Severance	18.3	0.06	8.4	0.03				
Asset impairments	15.2	0.05	9.4	0.03				
Gain on sale of tax offices to franchisees	(27.9)	(0.09)	(30.6)	(0.09)				
Other gains ⁽²⁾	(6.3)	(0.02)	(11.5)	(0.04)				
	51.2	0.17	(15.2)	(0.04)				
Net income from continuing operations - as adjusted	\$ 470.6	\$ 1.52	\$ 473.7	\$ 1.42				
Diluted shares		309.8		333.2				

(1) Credit losses were higher in fiscal 2011 compared to fiscal 2010 as a result of higher levels of Emerald Advance clients not returning for tax preparation. Incremental credit losses were calculated based on the difference between the fiscal 2011 loss rate assumption and the actual loss rate multiplied by the principal amount of fiscal 2011 loan originations.

(2) Represents gain on commutation of insurance liability in fiscal year 2010 and gains on residual interests in securitizations in fiscal years 2011 and 2010. Both gains were recorded in corporate operations.